

IMMENSE STOCK OF FARMING IMPLEMENTS

BIG SURPRISE TO STRANGERS

GILBERT-VAUGHAN CO.

Shows Progressiveness

Hood River, Ore., June 28. —(Special)—
Few people of our valley realize what an immense stock of implements is stored under the roof of the Gilbert-Vaughan Implement Company's establishment.

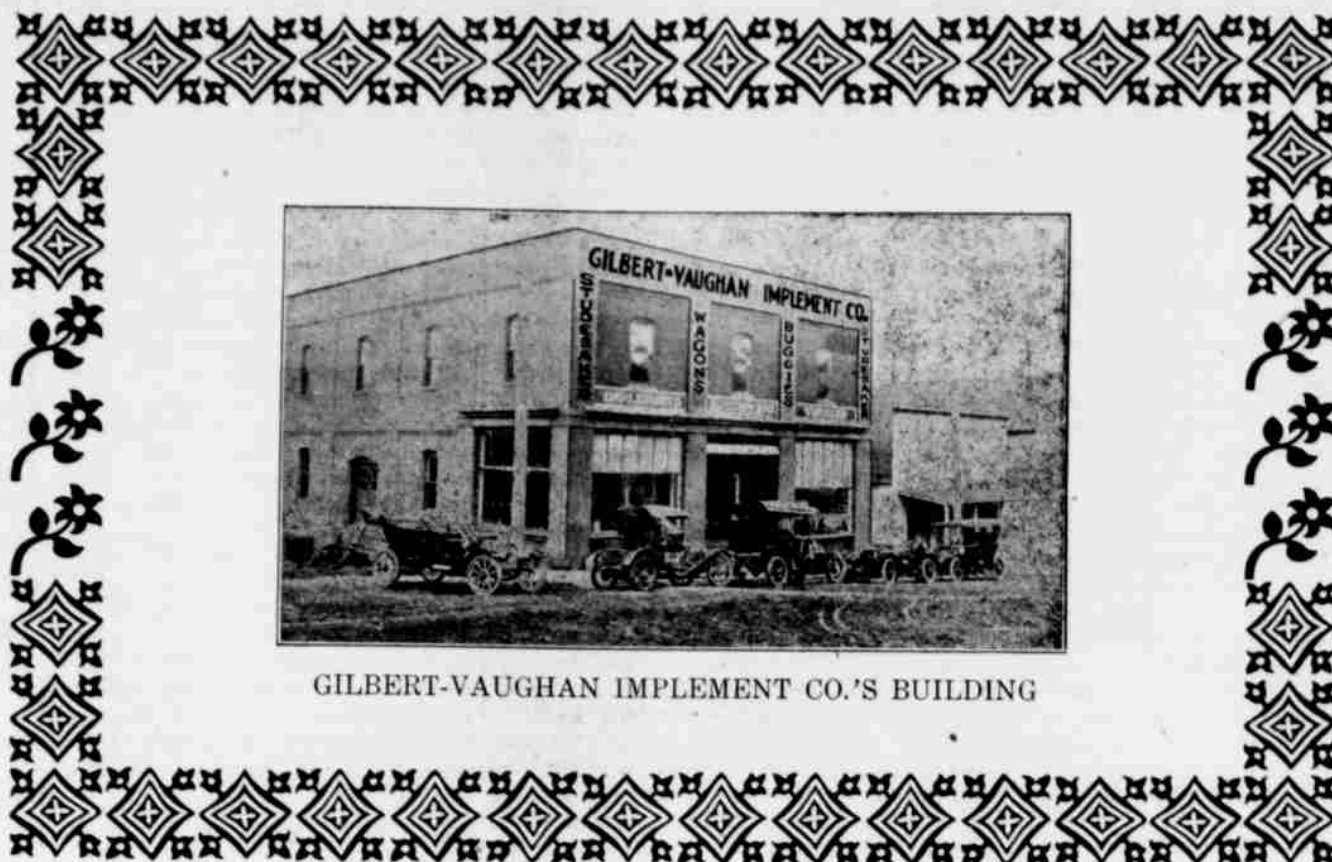
A stranger entering this commodious store is impressed at once by the complete assortment and wide variation of implements. Here one finds tools and implements for developing and improving land from the raw state to the finished product.

Many interesting discussions are daily held here by our progressive orchardists who chance to meet. The merits and demerits of each tool is thoroughly discussed, and both Gilbert and Vaughan are quick to accept any suggestion which might improve any of the goods which they handle.

The factories, whose products they are handling, are always glad to receive and adopt any such suggested improvements, especially such suggestions as come from the growers of the famous Hood River apples, as every manufacturer of implements realizes that our fruit raisers give thought and study to every phase of the industry.

Prospective buyers of orchards often call here to see the different tools used in cultivating or for clearing land. The Gilbert-Vaughan Company takes particular delight in explaining the use and operation of various implements, giving estimates of cost of equipment for a five or ten or twenty acre tract.

The store is neatly arranged for displaying goods, and a prospective orchardist gets a very complete and accurate idea of the various phases of the work he is under-

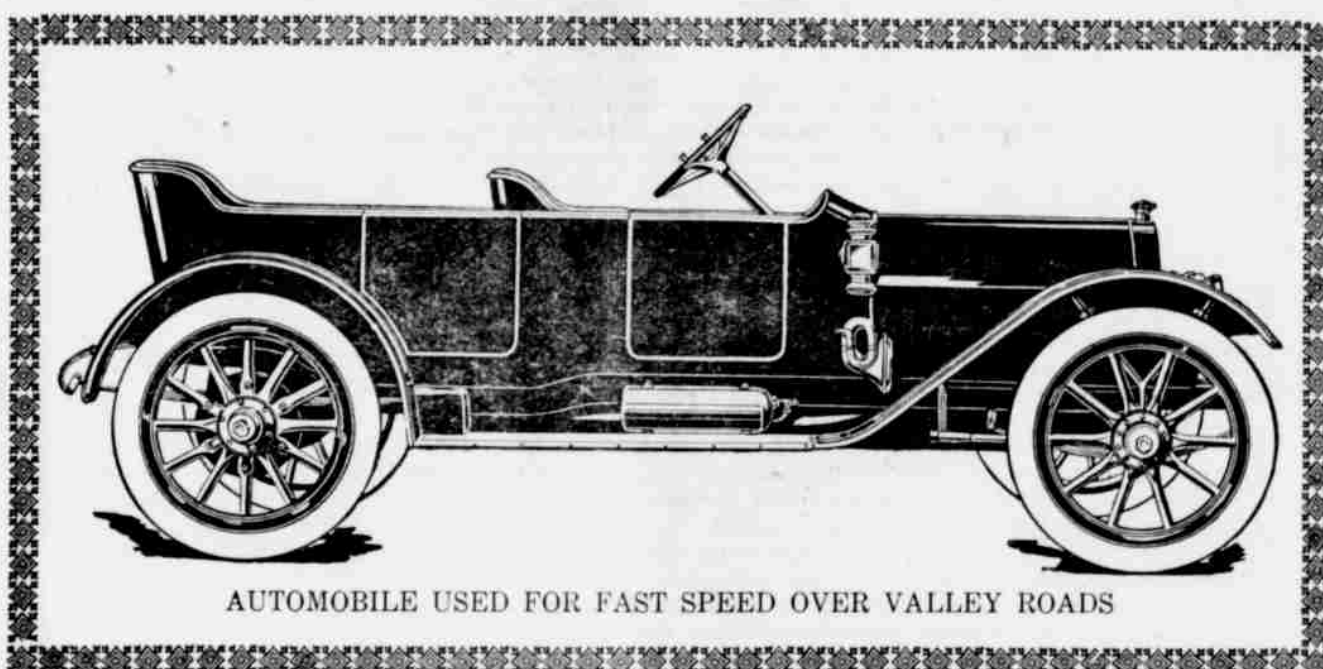


GILBERT-VAUGHAN IMPLEMENT CO.'S BUILDING

taking. If he is clearing land, and wants a stump puller—he wants to know all about it. Or if he is buying a piece of land already planted, he wants to know how he is to spray it—or disc it—or cultivate it.

A complete power sprayer, ready to operate, is one of the many interesting sights. This is one of the big branches of the Gilbert-Vaughan Company's business,

They figure that by that time the grower will have thoroughly learned the machines, and all the little peculiarities of a gas engine. They maintain an automobile for this service, and pride themselves on the excellent service they are giving to owners of these Hardie Sprayers. There are close to seventy-five of these Sprayers in successful operation in the valley, and every owner

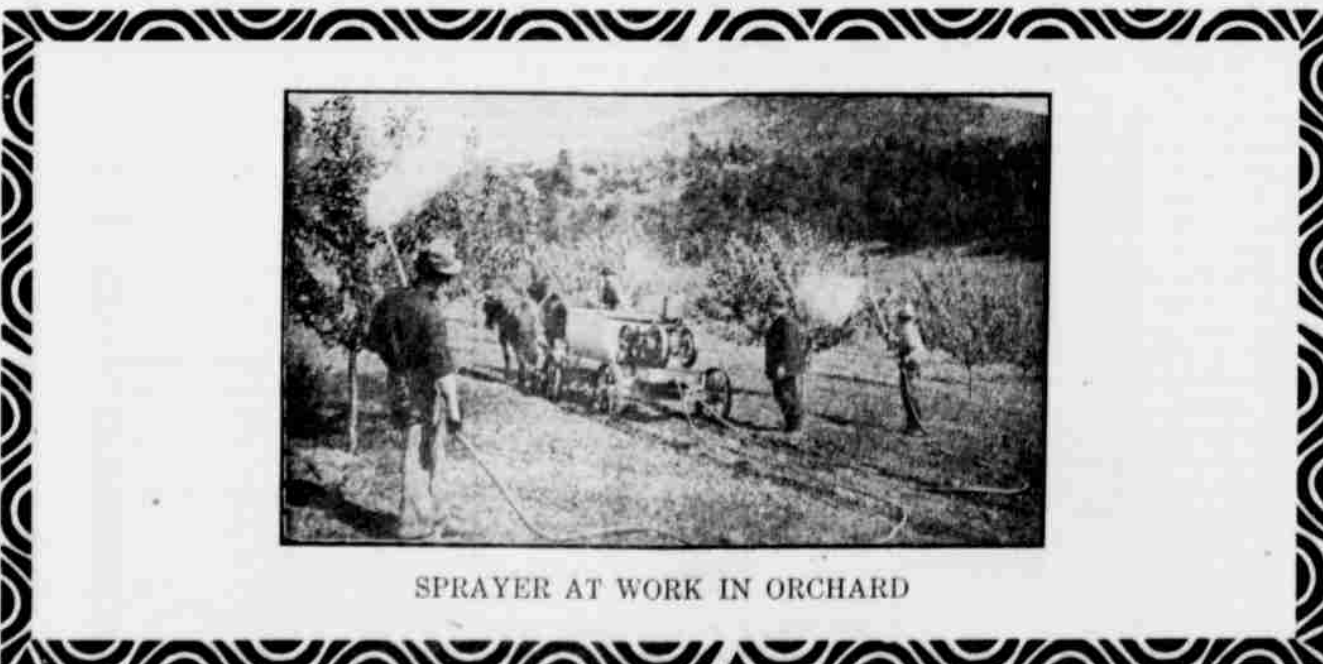


AUTOMOBILE USED FOR FAST SPEED OVER VALLEY ROADS

and one in which they take particular pride. These machines—the Hardie Power Sprayers—have proven a big success in our valley. They have a triplex pump, operated with a 3 horse power Ideal Gas engine. The Gilbert-Vaughan Company keeps these machines in perfect running order for the first year free of cost to the purchaser.

is a booster for them. The Gilbert-Vaughan Company can deliver the Sprayers to their customers on short notice.

A trip to the upper floor of this establishment reveals another surprise. Row after row of buggies, spring wagons, hacks and runabouts occupy the entire floor, 50 by 100 feet.



SPRAYER AT WORK IN ORCHARD

Each vehicle is marked with a neat tag, giving size of axle, weight of vehicle, price, etc. All vehicles are marked in plain figures.

On this floor, too, we find a wide range of varieties. Here is a road wagon, called the Studebaker Punt wagon, selling for \$60.00. Over there is a high grade Studebaker Mountain hack, with side and end springs, selling for \$152.50, and here is a surrey, beautifully finished, while right back of it is a skeleton cart. Then there is a body cart, and back of that is a delivery wagon, medium heavy, for grocery use. Another style, lighter, for meat market. And so on, from one style to another, until one wonders what is coming next.

A beautiful display of top buggies, from light one horse vehicles to heavy livery buggies. Gears and bodies painted and striped to suit the most fastidious—red gears, yellow gears, brewster green, maroon—all combine in making a beautiful and attractive display of up to the minute vehicles.

And now we are ready to look over the stock in the basement. The first thing we see is wagons—in front of us, back of us—stack after stack of wagons. Each one stacked in its proper place, the poles hung on hooks to the ceiling. Here one can find any size they may want—wagons with high wheels or low wheels; with wide tires or narrow tires; wide track or narrow track. A wagon complete with box, seat and bolster springs, or the running gear only.

The Gilbert-Vaughan Co. will call your attention to the heavy ironing for reinforcement at every point on a wagon where there is a strain. They will give you the names of people who are now using their style of wagons; they will call your attention to the light running quality of their wagons, and show you why they are lighter running than other kinds; they will call your attention to the material which enters into the construction of these wagons; and last but by no means least, they will tell you of the readiness and willingness of their respective jobbers as well as of themselves to make good any part of any of the goods which they sell which might prove defective. Their policy and progressiveness cannot help but bring success.