## THE HOOD RIVER NEWS, WEDNESDAY, FEBRUARY 15, 1911



To sell TEN ACRES at \$500 or \$600 per acre, according to location, on the following terms: 10 per cent cash and onehalf of one per cent per month, with 6 per cent interest on deferred payments.

To clear the land and set to selected apple trees of standard commercial varieties, and to care for same for five years at the company's expense.

## Argument No. 1

The benefits to the purchaser in following the above plan are as follows: We send our experts direct to the nursery to select each tree. An additional inspection is made by the local fruit inspector, thereby securing a perfect tree.

Our employees are men who have been in the business for ten years or more and who thoroughly understand setting out trees. To illustrate:-We dig a proper hole, mulch the ground, pruning the roots and heading the tree properly. We protect each tree with Yucca Tree Protectors. We cultivate the ground every two weeks during the growing season, and care for the property in a thoroughly expert manner up to the time we deliver it to the purchaser.

### Argument No. 2

This proposition enables the man or woman of small means to retain his or her position and pay for the land out of their monthly salary, securing for themselves at the end of five years a piece of property that has doubled in value and should, comparing with present returns on such property, make them independent for the rest of their lives.

## Argument No. 3

The sum and substance of the foregoing proposition is that you loan THE HOOD RIVER DISTRICT LAND CO. your money, on the best of security, to develop their land, and at the end of five years divide the profits, the purchaser taking about two-thirds and the company retaining about one-third.





China's Market for Apples

James C. McNally, United States consul at Tsingtau, China, in a recent report to consular bureau gives the following comments of local insome interesting information in re- terest: gard to the market for apples in

China. He says: "A recent consignment of American excellence and its weekly visits are apples to the three leading dealers in looked for most eagerly. We have apples, not of first-class quality, they have caused much favorable brought \$6,50 Mexican, or \$2.93 gold. comment. New York state orchardper box of forty-six pounds. The

flavored article, is selling at \$2.48 gold per case of fifty pounds. "A little energy on the part of eral has them all beat. Success to American apple producers on the Pa- you."

clfic coast would create an almost exclusive market here for their pro- YAKIMA UNION KNOCKS ducts.

"If more effort were put forth by growers of Pacific northwest apples to enter this market they would command the same reputation that American can goods enjoy, and would sell readily for the best price."

## **Apple Market Firm**

A hulleten from the Northwest

**BIG DEMAND FOR** TRAINED FRUITMEN Prof. C. I. Lewis, head of the department of horticulture at the Ore HEARD FROM AT ELMIRA gon Agricultural College, has had thirteen calls for graduates to fill po

the News in Elmira, N. Y., who is in- corporations and individuals having terested in the Hood River country, large orchards, within the past in renewing his subscription makes month, which he has been unable to supply, since all of the graduates are either conducting profitable orchards "You are still keeping the News up of their own or have already received the high standard of typographical appointments elsewhere.

The demand for trained men with western experience is not alone for Tsingtau was duly advertised and had quite a few Hood River apples fruit ranches on the Pacific coast, within a few days was sold. The on sale in our city this winter and but also for eastern growers who wish to adopt similar methods. A large corporation in Maryland, conat the present bank rate of exchange ists are waking up and are talking trolling thousands of acres of orspraying, etc., on every occasion. A chards, wishes to plant several thou-Japanese quality, a good and well big thing was made over a bushel of sand more, and has asked for a man 'near perfects' from a local orchard, of sufficient caliber to command a but Hood River and Oregon in gensalary of \$2500.

An eastern university writes for a man to fill the position of head of the department of hortfculture, and the Canadian department of agriculture, FRUITGROWERS EXCHANGE which appointed an O. A. C. man last June, now wants another. Pa-In speeches on northwestern fruit clific coast methods are to be inat the annual meeting of the Yakima stalled in large orchards near Cleve-

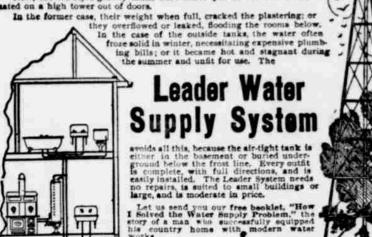
County Horticultural Union Satur- land, Ohio, and an Oregon man b day, an attack was made on the wanted to conduct the work. Northwestern Fruit Exchange. It One of the biggest development

was charged with being a New Jer- companies on the coast, having thousey corporation, not naving com- sands of acres in its holdings, and plied with the incorporation laws of making extensive developments in-

Water Works on the Farm. The state with the mean-real water work, running water in the kitchen, the bathroom, the hundry, the barn-in fact, all over the place. And it's all done by that tank you see in the hower left hand corner of this picture-the Leader System. It is vasily different to the old fashioned elevated tank which worked by gravity. For the tester water supply System is operated by *compressed arc*-reliable, and the old fashioned elevated tank which worked by gravity. For the tester water Supply System is operated by *compressed arc*-reliable, and the old fashioned elevated tank which worked by gravity. For the tester water supply System is operated by *compressed arc*-reliable. This gives you a pressure, so that a powerful stream of water is no test every faucet, no matter where it is located. And this means also the old style gravity tanks were either pait in the atits or sho

Now, the old style gravity tanks were either put in the attic or sit-mated on a high tower out of doors.

LEADER TANK



Let us send you our free beoklet. "How I Solved the Water Supply Problem." the story of a man who successfully equipped his country home with modern water works. Write for it today, before you forget

# Apple Land and Orchard Company Office, No. 9 Oak Street, Phone 26 or 2082K, Heed River

## Speedwell Motor Cars

find the SPEEDWELL among the few wh ch head the list. In the face of high cost having once been considered the standard of value, it is ready to prove the needlessness of a price higher than the Speedwell price. We have seven different models, all Fifty Horse Power. A wide range to select from. Roadsters, Touring and Torpedo Bodies, with or without fore doors. Ask for a Cata-

