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WE ARE SHOWING OUR LARGE FALL STOCK OF

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The way to drive out to Little White Salmon camping and fishing. The shortest and best route to Trout Lake and all way points. Both local and long distance telephones. Call or write

J. L. STUART
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Underwood Washington

To the discriminating Housewife:

We have installed some new machinery and

CUPID FLOUR

will now make the *whitest, lightest bread* of any flour on Hood River market if handled rightly. It does not require as stiff working as others. Next time ask your grocer for CUPID and if he will not furnish it, trade with someone who will.

It is made in Hood River

Hood River Milling Company

Stanley-Smith Lumber Company

Wholesale and Retail Lumber, Lath, Shingles Etc. Lumber delivered to any part of the Valley.

BOXES! BOXES!! BOXES!

Apple and Pear Boxes

Stanley-Smith Lumber COMPANY

His Promotion
By CARROL H. PRICE
Copyright, 1910, by American Press Association.

Lucrative positions come from various sources, so many sources that it is difficult to mention or classify them. And yet how hard it is for a boy, unaided and often even with every advantage, to grow into one of them.

Frank Bushnell was obliged to go to work when he was but twelve years old. His education therefore was not of the best, and having no one to help him on but himself, he progressed slowly, or, rather, he didn't progress at all. He sold papers on a railroad, then became a brakeman and when he was nearly thirty years old had got no farther up the ladder than baggage agent at a small way station at a salary of \$30 a month.

Frank while hunting up a lost trunk went one day into the general offices of the company. There he saw the sleek, well-groomed officials with polished fingernails and clean shaved faces. One who sat at a mahogany desk and tapped a bell occasionally for a boy to do his work may have been getting from \$3,000 to \$50,000 a year, while Frank for tiring himself out handling heavy trunks got less than \$400. It made him desperate. He went back to his station and wrote a letter applying for a better position.

The official who received it was about to throw it into the wastebasket when he remembered a station in the center of a desolate section of the road where the inhabitants who used the railroad habitually intimidated the ticket agent, securing tickets without paying any money for them. One agent after another had been discharged for not collecting for tickets sold. The official indorsed on Frank Bushnell's letter "Appoint him agent at Hawkeye."

When Frank learned that he was transferred to Hawkeye at a salary of \$500 a year he was encouraged till he learned the facts. Then he was correspondingly depressed. But life looked so gloomy to him that he didn't care much whether he got killed trying to collect fares at Hawkeye or not. He was passing into middle age, had no home and, worst of all, wanted to make one with a girl he knew. But that was out of the question.

The first morning Frank appeared at his window a wild looking man applied for a ticket. Frank handed it out, but kept his hand on it, demanding the money for it. The man was putting his hand to his hip for his revolver when Frank laid his own hand on one beside the window invisible from the outside and fired at random through the opening. Then he went outside to discover the results and found the man, shot through the breast, giving his last kick. Going back to his telegraph clicker, he sent the following message to the man who appointed him:

Killed man for refusing to pay fare. Send undertaker. Shall I keep on?

When the gentleman received the dispatch he was puzzled just what to do in the matter. This taking the law in the hands of the company through one of its agents was not in keeping with the policy as laid down by its chief attorney. The recipient of the telegram took it into the president, who read it and was visibly impressed.

"Send an undertaker," he said, "and report the matter to Mr. Pugh." Mr. Pugh was the road's chief attorney.

"But the reply to the station agent as to his future course? You see, he asks if he shall keep on killing those who refuse to pay."

"Appoint another man in his place and as soon as the legal difficulties are out of the way order him to report to me here."

There were no legal difficulties. Every one knew all about Hawkeye Station and felt assured that if the people living about it couldn't take care of themselves the law would fall also. In a few days Bushnell appeared before the president of the road.

"It seems to me," said the president, "that you have indicated the field for which you are fitted. I am director in a bank. We have trouble to find a man brave enough and at the same time honest enough to guard our funds and securities. I am told that you are scrupulously honest. I can secure for you the position of chief watchman at the bank. You will be held accountable for its safety, and as your duties will be very important your salary will be commensurate. You will receive \$3,000 a year."

Frank was so astonished that he neglected to reply. Finally, recalling himself, he said:

"If this promotion is for killing one man, why not let me stay there and kill a few more of 'em. I could get as big a salary as any one here in time."

"It isn't for killing a man that you are taken up for a more responsible position, but for furnishing evidence that you have plenty of nerve."

Frank Bushnell entered on his new duties. At first it seemed to him that, having been put there for the purpose of killing those who sought to rob the bank, he should shoot some one at least once a week in order to retain so fine a salary. But as time went on he learned that his value was negative—not to display his nerve, but to have it always in readiness. Not till he had been with the bank for ten years did he get another raise, and then it was for being in the line of promotion rather than on account of his readiness to shoot.

OREGON'S SONG OF PROSPERITY

The total value of the agricultural products of the state for the current season is given at \$115,000,000.

The Willamette valley produced 100,000 bales of first grade hops this season, as compared with a yield of \$2,000 bales last season.

Portland building statistics show a decided increase. September, 1910, 606 permits, value \$1,591,500; September, 1909, 509 permits, value \$1,288,500.

Oregon harvested 17,000,000 bushels of wheat this season, 11,000,000 bushels of oats, 5,000,000 bushels of potatoes, 2,000,000 pounds of wool and 100,000 bales of hops.

Oregon's cranberry harvest has been heavy. Four hundred bushels an acre, with a clear profit of \$2 a bushel, is not an unusual yield for Western Oregon marshes.

Oregon orchards yielded prunes this year estimated at 15,000,000 pounds. Quantity and quality are superior to the 1909 crop. Prunes will bring the state about \$1,250,000 this season.

The peach crop has been the largest in the history of the state. Grapes of the Rogue River valley, the Willamette valley, The Dalles and Eastern Oregon are excellent in quality and appearance, while the yield is large.

EARN AN ORCHARD

HOOD RIVER ORCHARD LAND for sale by owner; choice ten acres 9 1-2 miles from city, elevation about 1,600 feet, almost level, red shot soil, two acres six-year-old trees; balance raw state. Price, \$1,700, easy terms. To reliable party will give work clearing and caring for adjoining ten acres, amount to apply on purchase price. Address P. O. Box 131, Portland, or phone A 5374.

EXPERT APPLE PACKER

with five years experience in Hood River, is open to engagement to pack by box or day after Nov. 1. About 8 weeks work desired. Will pack commercial or exhibit apples or instruct. Willing to go to most any part U. S., preferably east. Only first-class offer considered. Address at once PACKER, care "News." All references.

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Made to Look Like New.
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NOTARY PUBLIC

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Legal Papers carefully drawn.
Money loaned on First Mortgages
Fire Insurance in best Companies.
Surety Bonds of all kinds.
Stenography and Typewriting.
Business promptly attended to.

CLAIM ALLOWED IN FIFTEEN DAYS

A. B. Combs, Mgr.,
National Life Insurance Co., U.S.A.
Portland, Ore.

Dear Sir:

I acknowledge receipt of your draft for \$1000 in full settlement of my claim in your company, issued upon the life of my husband, Clyde O. Richards, (deceased).

The policy was issued Oct. 12th, 1909, Mr. Richards having died Aug. 12th, 1910, ten months later. Payment was allowed by you on Aug. 27th, 1910.

Thanking you for your prompt and courteous treatment accorded me in the settlement of this policy I remain,

Sincerely yours,
FRANCES S. RICHARDS.

Water Works on the Farm

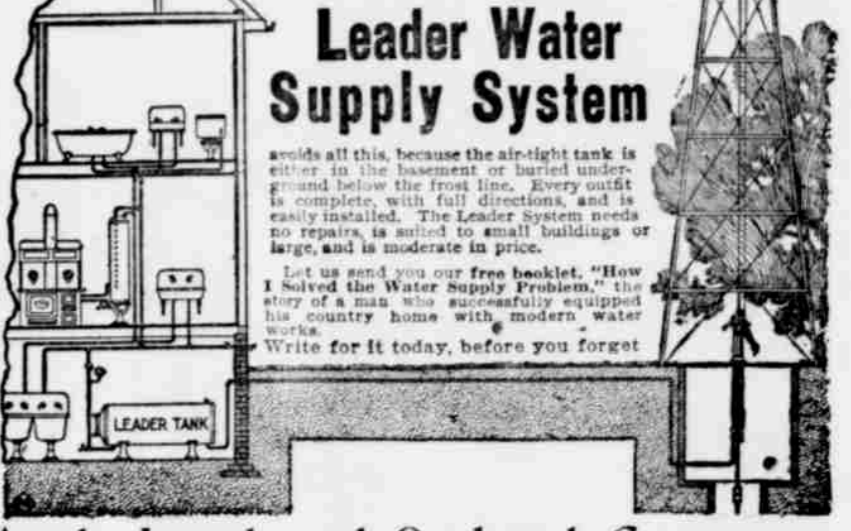
Yes, that's just what we mean—real water works; running water in the kitchen, the bathroom, the laundry, the barn—in fact, all over the place. And it's all done by that tank you see in the lower left hand corner of this picture—the Leader System. It's vastly different from the old-fashioned elevated tank which worked by gravity. For the Leader Water Supply System is operated by compressed air—reliable, safe and clean. Your windmill pumps water into the tank (which is already full of air). The air, being elastic, is compressed into upper part of the tank, and forces the water out through the pipes.

This gives you a pressure, so that a powerful stream of water is on tap at every faucet, no matter where it is located. And this means absolute fire-protection, for the pressure is always on and always ready.

Now, the old style gravity tanks were either put in the attic or situated on a high tower out of doors.

In the former case, their weight when full, cracked the plastering; or they overflowed or leaked, flooding the rooms below.

In the case of the outside tanks, the water often froze solid in winter, necessitating expensive plumbing bills; or it became hot and stagnant during the summer and unfit for use. The



Leader Water Supply System

avoids all this, because the air-tight tank is either in the basement or buried underground below the frost line. Every outfit is complete, with full directions, and is easily installed. The Leader System needs no repairs, is suited to small buildings or large, and is moderate in price.

Let us send you our free booklet, "How I Solved the Water Supply Problem," the story of a man who successfully equipped his country home with modern water works.

Write for it today, before you forget

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Office, No. 9 Oak Street, Phone 26 or 2022K, Hood River

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STRANAHAN & CLARK

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Fancy and Staple Groceries

Preferred Stock, Heinz's 57 varieties Pickles, Krout, Mince Meat, Catsup, Apple Butter, Etc. Splendid line of canned Tomatoes and Corn at 10 cents

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...Your orders will receive our best attention...

BUTLER BANKING COMPANY
HOOD RIVER, OREGON

Capital, \$50,000. Surplus and Profits, \$45,000.

COMMERCIAL BANKING SAFE DEPOSIT BOXES
MODERN SAVINGS DEPARTMENT Am. Bankers' Assn. Travelers Checks

WINANS FOR THE COUNTY SEAT

The Town of Winans is the logical location for the County Seat of Hood River County, being the physical, geographical, central, most practical, as well as the easiest point of access. The county can buy a block in the town of Winans for One Dollar and the necessary buildings for One Dollar and a Half. This block can be approached on all sides with teams and autos. Other forceful reasons later.

W. ROSS WINANS