

INTERESTING?

WELL YES!

DID you ever don a Tailor-made Suit---made precisely as you ordered it---*exactly* the suit you had had in mind for days, and note the feeling of *distinction* which the suit imparted to you---a feeling of perfect satisfaction with yourself and the world? Of course you have, everybody has! Why not carry that feeling into other things in life---its the small things that make up life anyway. If you have things exactly to your liking, even in picking apples, you know yourself you can do *more* and *better work*. If you had a *ladder* which was precisely in accord with your own ideas of what such a thing *should be*, wouldn't it be greatly to your satisfaction? Now then, instead of buying a "hand-me-down" ladder, why not buy one made expressly for your purpose? Your old ladder has caused you more trouble and angry thoughts and feelings than you are willing to admit. It doesn't stand in soft dirt; it has collapsed on you; it's heavy to carry; it's all shot to pieces, and you have in mind just what you want. **We have that in stock.** If you have any doubt, come in and let us show you the ladder that is light to carry; trussed like a steel bridge; will stand in any soil, and will infect you with the smile that won't come off.

PRICE?---the most surprising and satisfactory of all---\$2.80

ANOTHER interesting article at this season is *wagons* and *vehicles*. We advertised two weeks ago that we were having a BUGGY SALE. It might be of interest to you to know that the sale was a success---far beyond our hopes. We are receiving *new 1911 models of buggies* every day---we have to do it to keep the holes filled up in our stock---it keeps us busy.

And as for *wagons*---well, we only wish you could make us a visit some day and see the wagons going out. Ask you neighbor where he got that new wagon and see if he doesn't say

Gilbert-Vaughan Implement Company

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THAT'S ALL---THAT'S ENOUGH