



Cliff Tuttle, manager of the Warrenton Hampton Lumber Mill, attended the 2016 CEDR Awards to accept this plaque presented by Kevin Leahy executive Director of CEDR

2016 Entrepreneurship: Large Business Award

Hampton Lumber Mills

Cliff Tuttle, manager

The Warrenton Business Association is excited to nominate Hampton Lumber Mills for a 2016 CEDR award. Hampton Affiliates operates several mills, including the mill in Warrenton. In 2010, Hampton acquired the sawmill in Warrenton from Weyerhaeuser and after investing millions of dollars in upgrades, reopened for operations in 2012. The Warrenton Hampton Mill currently has an annual production capacity of 200 MBF and uses both Douglas Fir and Hem Fir species. All the trees the mill uses are from local forests and every log that enters the mill is 100 percent used with no waste.

Hampton Mill in Warrenton employs 149 local workers, 139 are hourly employees earning an average of \$23 per hour, a good family wage. Most of the jobs created by Hampton since they have re-opened have been filled by locals. Local workers have worked out very good for the company and have prompted Hampton to expand their apprenticeship program. The apprenticeship program allows the mill to train the local employees the skills needed to be successful in this industry. Hampton Mill has recently partnered with the local high school to expand their trainings and lessons to high school students, and is in talks with Clatsop Community College for new workforce training partnerships.



Paul Radu of P & L Johnson accepts the Job Creation Award from with Kevin Leahy executive Director of CEDR

2016 Job Creation Award

P & L Johnson Mechanical

Paul Radu and Dale Johnson, owners

This business started in 1980. At that time, they provided refrigeration equipment installation and service to local grocery stores, restaurants, and fishing boats. In 1990, they merged with Johnson Mechanical. Today this business provides 1. Heating 2. Commercial HVAC 3. Boilers 4. Commercial refrigeration service to local stores and restaurants. 5. Energy efficiency services – energy audits, home insulation, duct sealing, window and door replacement, and 6. Emergency service 24 hours a day/7 days a week.

As part of their commitment to outstanding customer service, this business is proud to be affiliated with a variety of organizations including the Astoria/Warrenton Chamber of Commerce; and contractor organizations including ACCA, Home Builders Association, BPI, NATE, and Energy Trust of Oregon. They are authorized dealers for Carrier, Clean Works of Oregon, and Dr. Energy Home Services.

They employ 23 people with an over 20 percent increase in 2015! They believe in investing in their employees to offer and HVAC apprenticeship program through Associated Builders and Contractor Inc.



Andrew Bornstein, co-owner of Bornstein Seafoods, accepted a key CEDR award on behalf of his multi-generational family business.

2016 Economic Impact Award

Bornstein Seafoods

Andrew Bornstein, co-owner

This company has its roots in the Great Depression and the economic downturn of an entire country. It was founded in 1934 in Bellingham, Wash. By 1980, the company had expanded to Astoria and Warrenton, and then to Newport and Brookings. Their groundfish processing plant in Astoria was the first plant constructed in over 20 years. They emphasize quality, productivity, professionalism and teamwork.

Bornstein Seafoods was located at the foot of Seventh Street in Astoria for many years. In 2006 they moved their operation to a new facility on Pier 2 at the Port of Astoria. The plant was constructed with the future in mind. Their facility is diverse and is capable of handling all forms of groundfish, salmon, sardines, albacore tuna, whiting, sturgeon, Dungeness crab, and now they have expanded their operations to include cold-water shrimp.

They have 180 full-time employees with a \$7 million payroll including \$208,000 in summer temporary labor. Bornstein Seafoods buys fish directly from the boats spending \$24 million in fabricators, electricians, plumbers, mechanics, general contractors, etc.

The facility at the Port of Astoria pays \$1.3 million to the Port supporting continued operation of another vital business in this river community. Regional spending is in the tens of millions of dollars for associated business needs, such as box companies, trucking companies, cold storage, etc. overall, Bornstein Seafood has a direct local payroll of over \$15 million with a local impact of up to \$105 million using a modest multiplier of 7.

Besides being a major employer in Astoria and the north coast region, Bornstein Seafood's are active member of the community and good neighbors. With concerns about the environment, and as members of the Marine Stewardship Council, they are committed to and promote sustainable fishing and harvest methods that are equitable among all users guaranteeing future generations of fishing in the Pacific Northwest.

With their roots in economic depression, Bornstein continues to be a major driver in maintaining a healthy economy, not only for themselves, but also for the hundreds of other businesses and fishing industry employees with whom they interact.