## ADVERTISING TALKS NO. 28

(By RALPH KAYE) Real estate is a commodity. Like other commodities, it has a known va'ue and use. Therefore, it should appeal to nearly all classes. Agrin, like some commodities—certain real estate appeals to certain classes of people. Price, location, buildings re-

strictions, etc., cause this.

It is just this distinction that you should base your real estate advertising on. This necessitates a thorough study of the land to be sold, i. e., take for instance its location-is it too far out for comfortable daily city trips? What appeal does the out look make? progress? You should follow this line of thought in its advantages, price and terms, building restrictions and right down the line—picking out the regular meeting of the society. possibilities and reconstructing them along known human lines,

# **CONVENTION ENDS**;

(Continued from Page 1.)

Officers for the coming year were elected by the executive committee us follows:

Roy F. W. Emerson, of Albany, president; Charles A. Phipps, of Portland, re-e'ected as general sec- ise's corner lot and moved into a retary; office secretary, Mrs. F. W. Ormsby, of Lents; elementary department secretary, Mrs. Ollie Clarke, Lents; 'teen department, Mrs. F. W. Ormsby, Lents; adult department, L. S. Hopfield, of McMinnville; teachers' training, Mrs. H. N. Smith, of Oak Grove; home visitation, J. H. Bennett, of Portland; . missions de-

partment, Mrs. J. T. Wilkins, Arleta. Mrs. L. A. Danenhower, Mrs. Geo. E. Paddock, Mrs. S. W. Ormsby and Geo. Hatalgia. The negative side won. Mrs. M. D. Meacham were graduated Mrs. Batalgia, who has been very from the teachers' training depart- ill, is somewhat better, and the nurse ment, of which J. H. Bennett is su- has returned to her home in Portland. pervisor. Resolutions thanking the city and the people for this hospital- ing prepared for the closing day of ity were adopted and ordered en-

The Poplins of Ireland.

In poplin making trained is said to lead the world. None but the trish seem able to produce the softness of that and brilliance of coloring which are characteristic of the best populas. The fabric is so woven that the surface is all slik, while firmness is given San Antonio, Texas, and left a week the material by wool in the interior. The various processes of poplin making require great skill and watchfulness, which are, perhaps, some of the reasons for the peculiar custom in regard to its manufacture. The Dublin poplin makers will not allow any one to work as a weaver who has not served a seven year apprenticeship or who is not the eldest son of a poplin maker.-Kansas Agriculturist.

"You'll be sorry some day that you

be sorry I wasn't than be married and Miss Hilda Kizer. Both were very er's land and his own. sorry 1 was " - New Orients Times good. Four boys and one girl select. Miss Annie Koch spent Monday aft-

## **NEWS FROM THE COUNTRY**

INTERESTING ITEMS FROM ALL PARTS OF CLACKAMAS COUNTY

WILSONVILLE.

Mrs. H. D. Aden was in the Rose

Mr. Wall has purchased a piano. Mrs. Ed Baker returned on Sunday sponded to the encore. from Portland, where she has been Good music at the We visiting relatives for about ten days. Mr. Bethme spent Saturday in Portland, and attended the ball game. The pupils are busily preparing for

their examinations in the local and nearby schools. Renting room is becoming somewhat scarce in Wilsonville. as so

What class is the trend of building many bridge carpenters are working here at present.

Congress." was held in the local school house, on Monday afternoon On Friday next the Parent-Teach-April 21st, to attend to important bus- ers' Club meets at the school house,

day and Friday of last week, being witness in the Dick-Boland law suit. these bright days. Mr. and Mrs. Frank Seely have received news of the arrival of twins, up a little. Mr. Gage having sold a a boy and girl, at the home of their calf for \$11.50. daughter, Stella.

Rev. Barber, a well known and much admired former resident of Hood View, will preach in the Hood the house View Congregational church next Sunday morning at 10:30 o'clock.

Mr. Babcock has rented Mr. Cron- week. He is the champion wool tent there.

The "Students' Literary League" of call upon Mrs. Gage on Tuesday. Corral Creek school was held on Friday April 11th. The program of this load of bruccoli to town next week meeting was a debate by the school which was: Resolved, "The the horse is more useful than the cow." The she fell and twisted her knee a numleaders of the debate were John Say, ber of weeks ago. who had the affirmative side, and Anna Baker, the negative. The judges were Mrs. Wood, Mattie Reisner and Mrs. Batalgia, who has been very A very interesting program is beschool, at Mrs. Aubrey Woods' school at Corral Creek.

## WILLAMETTE

David Duncan and wife sold their ranch and have moved to Corral

S. A. Cobb received word that his mother was very low at her home in ago Sunday for there, but is expected home the last of this week. Relatives from Salem visited with

Mrs. John Boland has been on the well again.

sick list for several weeks, but is improving. The Willamette Literary Society win on Sunday. met at the school house Friday even-

ing, April 18. A new feature of program was an essay on the "Fu- Geo, Wa'sh.
ture of Willamette when the railroad Mr. Geo, Koch is working on Mr. ture of Willamette when the railroad Mr. Geo. Koch is Comes." by Miss Frances Boland and Kummer's new barn. an essay entitled, "The Willamette Ed Koch has taken Mr. Nusses' River from My Study Window", by farm to work in addition to his fath-

ed a different President to discuss, but no discussion was made as to which was the best. Miss Florence Fromong rendered an instrumental so lo and the girls had a song and re-

Good music at the Wednesday night services. Come out and hear Rey. E. A. Smith. He is worth hearing. Mrs. Mynt Peters is very Ill at her daughter's, Mrs. Frank Shipley.

#### STAFFORD

Saturday evening surprise parties are quite the go. Albert Ellegsen, son of Fred Ellegsen, being the last happy victim. Over fifty of his young friends descended upon him and help ed him celebrate his eighteenth birth-A special meeting of the "Mother's day last Saturday evening, and of course all had a good time.

The Ladies' Circle met with Mrs. H, D. Say was a Portland visitor on Seedling last Thursday, and all enjoyed the monthly reunion. They Mr. Wall was in Salem on Thurs- will meet with Mrs. Gebhardt in May Early gardens are being planted

> Farmers' stock seems to be coming Mr. Gebhardt has plowed his young

> orchard and put-up wire fence. Mrs. P. A. Baker is able to be about Mark Baker has finished shearing goats, and wi'l start on sheep next

shearer of the neighborhood. Mrs. Mark Baker made a pleasant Mrs. Brink is better, so she can

### MACKSBURG

The frequent alterations of sunshine wrought magic in vegetation. The wheat is looking fine and farmers are anticipating the coming harvest with

bright hopes for an abundant yield. Notwithstanding the low price at which potatoes have been quoted throughout the Winter and the Spring ranchmen are planting them as extensively as ever before, being sure that increasing demand must create better prices by the time they are ready to dig.

Mr. Kummer is building a new barn which, in common with all of the new structures that have been put up lately, bids fair to be a decided ornament to his part of the town.

Mrs. Sol Struhbar, who has been ill Mrs. F. Bennett last week, and she for some time, has gained so much in mpanied them home for a short the past fortnight that her friends have begun to hope she may soon be

> Mr. and Mrs. Frank Hilton, with their children, visited Mrs. A. B. Bald-Mr. and Mrs. Roberts were Sunday

> visitors at the home of Mr. and Mrs.

## At the Portland Theaters

Last Car Leaves For Oregon City at Midnight



land, all this week, commencing

Scene from George Cohan's greatest farce, "Fifty Miles From Boston," the offering at the Baker Theatre, Port-Sunday afternoon.

50 MILES FROM BOSTON

Next Week

success, Fifty Miles From Boston, all next week. Like all the Cohan plans it is unusual in many ways and ranks alongside his other successes such as Little Johnny Jones, Forty Minutes from Broadway, etc. It is not the double chorus that assists a musical play as many people have prominently in the musical end of been lead to think, although there are the production. It is a big show and several catchy songs and chorus num- a highly interesting and amusing one. bers introuduced during the course of three lively acts that take place in the town of Brookfield, just fifty will add special features of local in-miles from the city of high bridge terest, and the regular Baker matand beans. The plot concerns the inees will be given Wednesday and pretty Post Mistress, Sadie Woodls, Saturday as well as the bargain perher brother Jed, who "borrows" four formance Monday night.

ey to get on a baseball game; Sadie's sweetheart, Joe Westcott, one of the baseball glory, and Days To hundred dollars of Uncle Sam's monbaseball glory, and Dave Harrison, Joe's rival, and a whole lot of others who contribute towards making the Something far removed from the play lively and interesting. They are beaten path of stock company offer- all typical Cohan types, including the ings, will be the Baker players' pro- irrespressible old maid, and scandal and rain in the past week have duction of the noted Geo. H. Cohan's monger Mrs. Tilford, the two beliggerent fathers, Harrigan and West- says: which will open Sunday matinee for cott, who get mixed up in the young peop es' love affairs and a number of feet are in good condition can walk others. Then there are the town further and faster than soldiers who band, policemen and firemen together have corns and bunions incased in with a lot of citizens represented by rawhide. the production. It is a big show and

The Portland Ad club have purchased the entire house for two nights and

Under the above heading the De-

"The government's foot powder or der is regarded as the last word in the scientific outfitting of the defenders of the flag."

Foot powder has long been in use Rebekahs, also celebrated the found-In the German army, and Uncle Sam's ing of the order in I. O. O. F. hall, adoption of this form of treating and Impressive ceremonies were held, and easing the feet, is in line with the refreshments were served. There expressions heard daily for more was a full attendance, and a number than twenty years, in all parts of the of out-of-town lodgemen were reword, from those who are shaking ceived as guests.

powder for the feet, into their shoes, as the only practical and lasting treatment for easing and preventing sore feet. It can be obtained from dealers everywher for 25c or a trial package will be sent free if you write to Allen S. Olmsted, LeRoy, N.

## ANYBODY NOTICED A LOST ROWBOAT

Tom Brown, Oregon City's veteran fish market man is minus a boat as the result of the folly of some wouldoe might'y Portland fisherman. Mr. Brown Thursday was approached by two men representing themselves to be members of the Portland Rod & Gun club, They stated that they wished to get a boat to go fishing with, saying that they had fished many times in swift water and were thoroughly familiar with the Willam-As soons as they got into the boat Mr. Brown saw that they knew nothing about rowing, but nevertheless he let them go,

From his boat house they proceeded to the falls, and tried to fish. Knowing nothing about the river, they were caught by the currents and the boat overturned. Other fishermen in the neighborhood picked them out of the water, and at their request, set them ashore on the best bank of the willamette. The boat, however, got

From the shore the men sneaked along the bank and made their way to the county road. From this place it is thought they either reached Portand by walking to Oswego, or by being picked up by a friendly person with an automobile. Mr. Brown now wants his boat.

#### POSTOFFICE BUSINESS MAKES UNUSUAL RECORD

Postal business for the year closing March 31, has been figured \*up by

Postmaster Tom Randal, and shows the surprising total of \$19,000. This figure is believed to put Oregon City far ahead of a'l other communities in of business entrusted to Uncle Sam. The figure does not include postal savings bank business, which has been exceptionally heavy here, and which is largely supported by the employees in the paper and woolen

I. O. O. F .CELEBRATES

Oregon City lodge joined by the



CHAUNCEY OLD OTT IN "THE ISLE O' DREAMS," AT HEILIG THEATRE APRIL 27, 28. 29, AND 30.

The favorite comedian and singer, Chauncey Olcott and his splendid supporting company of players will be seen in the brilliant comedy drama success, "The Isle O' Dreams" at the Hellig Theatre, 11th and Morrison streets, for four nights, beginning Sunday, April 27. A special price matinee will be given Wednesday.

The Superiority of Electric Toast

to the charred, or brittle, or soggy kind made in the tedious old-fashioned way, is relatively the same as the superiority of sylled steak to fried steak.

For one-tenth of a cent a slice the General Electric Radiant Teaster makes Perfect Toast faster than you can cut it. It is Perfect Toast because the radiant heat forces the necessary chemical change in the bread. This insures delicious golden Toast that fairly melts in your mouth.

You can operate the General Electric Radiant Toaster on the finest damask table cloth. Its neat porcelain base and cheerful glowing coils add grace and charm to any table.

This little toaster is on display at our store in the Beaver Building on Main Street.

Portland Railway, Light & Power Company

Beaver Building, Main Street

ernoon with Mrs. A. B. Baldwin. fares, spacious business edifices, etc., The family of Henry Stier are fast that social, helpful, old-timer, the recovering from the typhoid fever, working bee-must take its flight, and which has been afflicting them for so we shall view its passing, not without regret.

A. A. Baldwin, in making a business to visit her sister, Mrs. H. Garden, of Jess Heppler has bought a seventy-

ve dollar cow to take the place of he one he lost a fortnight ago. Friends of Mrs. Seward and of her family are gratified to know that they in hopes that one or two families will are about to move into a very cozy home of their own. Mrs. Seward has as they did for the last teacher, when ought the handsome cottage that Mr. Newton built for the Spalding family who left Macksburg to go to Alaska

some months ago. A company of friendly neighbors got together and moved Mrs. Seward's cottage on to the 'and she had bought for it. Under the efficient and tastefuly care of its new owner, these 2nl. premises are sure to be an advantage to the general appearance of their

The people that put Mrs. Seward's house into its new place was one of three such gathering that took place in Macksburg last wek. One was a log-rolling for Frank Hilton. About the same force of workers met at like amount of work. For the uniniat- changed their plans. ed it must be impossible to imagine these rural functions. Meeting, as left last week. sun, records for them, a noble action done." Before the on-coming of elec- the rounds of this neighborhood this tric cars, paved and lighted thorough- last week.

The names of Macksburg pupils, trip to Portland last Saturday, was who have been neither absent nor accompanied by his wife, who went tardy in the month of April will appear in next week's issue of the En-

> REDLAND. The Grove school opened Monday sick mother, Mrs. G. W. Bentley.

with a teacher from Logan. We are not make life so unp'easant for her she tried to give their children their first lessons in obedience. Regular services were held in the M. E. church Sunday, when Rev. Coop

gave a good straight talk to a large number of people. There will be an ice cream social at the church Friday evening, May

veal this week that dressed 100

R. Kerr made a business trip to Portland Monday. The Redland band gave quite a con-

burg's store. They intended to practice but the beautiful day brought out so Wesley Eby's on Saturday and did a many peop'e to listen, the boys o'clock. hanged their plans.

In the evening Dr. James Moore yack O'Brien, who has been spend- will speak. Monday there will be an

light by many wi'ling hands, partak- ed in the animal's throat. A veteriing of a generous repast, and return- nary was called, and he was compelling home, while the "Low. descending ed to mash the potato to remove it. A cow inspector has been making

WILL SPEAK HERE The Rev. E. S. Martin, superintend-

MARQUAM.

Mrs. Hattie Myers went to Dover near Hubbard, last week to see her

father, Mr. Ackerson, who is failing

Roads are drying up fairly well

Roy Ridings is stacking up a plie

Mrs. Jack Jones, of Grand View,

of lumber-ask him what that means?

Washington, is at the bedside of her

ent of the American Sunday School Union, and one of the best informed men in Sunday school work in the W. H. Bonney sold a 5 weeks' old Pacific Northwest, will speak in the Methodist Episcopal church Sunday morning in connection wth the session of the school on "The Cry of Neglected Children of this Country and our Answer," cert last Sunday in fron of Lind-

Miss Fisher and Miss Foster, representative workers in the Woman's Missionary society, will speak at 3

the genuine delight that prevails in ing the winter with Herman Fischer, all day meeting, closing with an adthese rural functions. Meeting, as left last week.
they do, at a neighbor's house, performing some herculean task made a whole potato last week, and it lodgers by Dr. Avison on "America in the Family of Nations." These exforming some herculean task made a whole potato last week, and it lodgers are in extension of the recent parliament in Portland, and of the Sunday School convention.

All the pastors of the Methodist Episcopal church in Clackamas county will be in attendance upon the extension work in the Methodist church

Sunday and Monday, when interesting programs will be given.

## Did You Forget That Wedding Gift?

Those friends of yours are to be married next week and you

forgot to send a present! It was not exactly a case of forgetting, perhaps-it was rather a matter of procrastination-putting off until to morrow what was too much trouble to do to-day. For it is a problem to pick out a wedding gift;

Have you read the advertisements in THE ENTERPRISE? If you have not, read them now and it's 10 to 1 you'll find an appropriate sugestion for that present-something useful or something ornamental.

it's difficult to make a selection,

The advertising columns of THE ENTERPRISE are full of reliable advice on every purchasing problem.