

10 ACRES
For exchange, 3 acres in cultivation, balance all open; land easily cleared; 4-room house, barn, some fruit, with some personal property; 3 1/2 miles from Oregon City. Will take \$850.00 in Oregon City property, balance 3 years, price of place, \$2000.
E. P. ELLIOTT & SON
7th and Main

Heart to Heart Talks

By JAMES A. EDGERTON

ON THE JOB.

The man who wins is the man who works.
He has his mind and his whole being concentrated on the task in hand.
He is on the job.
He finds out everything about it of which his mind is capable—knows it down to the grass roots.
He gives it his whole attention.
A man cannot be on the job with half or all of his mind somewhere else.
He cannot watch his work and watch the clock.
He cannot go to sleep at the switch.
He cannot have a divided allegiance.
He who thinks his work is not worthy of him is not worthy of his work.
Any work well done is worthy of him to whom that work is given.
By measuring up to it he will measure beyond it to something bigger.
By doing the smaller task well he invites the larger task.
To climb a stair we must first take the bottom step.
If we despise the lower steps too much to put our feet on them how can we reach to the higher steps?
The office boy who studies the business and is keenly alive to the firm's interests will not long remain an office boy.
Such a boy says "we," when speaking of the concern that employs him. He is a part of the machine and as important in his place as the president of the company.
He may not own a share of stock, but he invests his mind and energy, and these are worth more than money.
The key word of this age is efficiency.
The ability to do something is the ability to be somebody.
We are measured by what we produce.
If you have no money to invest in a business invest your brains, your interest, your loyalty and your energy. These things have a greater purchasing power than dollars because they make dollars.
To say that one is efficient is but another way to say that he is on the job. The slang phrase may not be so elegant, but it is more forceful and more nearly fits the idea.
Invest yourself and you will draw interest on your investment.
Improve the quality of your product and your product will improve your situation.
The man who is not on the job will soon be out of a job.



"So Miss Wrinkles is huffed at you?" "You bet. She said that she was twenty-five years old, and I said 'Cornily, but when?'—Pittsburgh Press.

LOCAL BRIEFS

Mrs. D. P. Schrum, of Hood River, is visiting her sister Mrs. N. M. Alldredge. Mrs. Schrum returned from California to her home in Hood River a couple of months ago, where she went for the benefit of her health. Mrs. Schrum will be in Portland and Oregon City for several weeks.

Now is the time to disinfect your poultry house and yard with Conkey's Nox-icide. It prevents disease and insures a healthy hatch. Come in and get a can now. Guaranteed by Oregon Commission Co.

M. J. Lee, of Canby, was a visitor in the city the latter part of the week. He stated that he was greatly pleased with the Hooster Day parade and stock exhibits, and thought they were very fine.

A. T. Johnson, of Vancouver, B. C., is a visitor in this city for several days. He attended the Hooster Day celebration.

Phillip Hammond, a student of the University of Oregon law school, is visiting his brother William Hammond at Gladstone.

J. J. Sullivan, of Minneapolis, Minn., is in this city and has become so impressed with Clackamas county that he will probably settle here.

Mr. and Mrs. Louis Henderson, of Hood River, are in this city over Sunday visiting Mrs. Henderson's parents, Mr. and Mrs. Charles Caulfield.

Anyone wishing to buy fruit trees and rose bushes can buy them at reasonable prices and have the remainder of this month to set them out. H. J. Bigger.

J. W. Lindborg and family, of Redland, were in Oregon City Saturday. Mr. Lindborg is the proprietor of a grocery store at Redland.

Raymond Canfield, is spending the week-end in Washougal, visiting relatives.

L. M. Mumpover, of Stone, is in this city for several days visiting friends.

Morton Jack, of Washougal, Wash., is in the city for several days visiting friends.

Fred Schafer, of Molalla, witnessed the Hooster Day celebration Friday and Saturday.

William Avlson, is visiting friends in this city for several days. He has a ranch east of Molalla.

George Armstrong was an Oregon City visitor Saturday. He participated in the automobile parade.

Carl Henderson has been spending several days in this city. He left for his home in Portland Saturday.

If it happened it is in the Enterprise.

Dr. van Brakle, Osteopath, Masonic Building, Phone Main 399.

FOR SALE

7-room house in good condition, hot and cold water and bath; improved street, large lot. Located on Washington street. Price, \$2,000. \$500 down, balance monthly.
E. P. ELLIOTT & SON
7th and Main Street

MARTY O'TOOLE'S HOBBY IS PHONY PIPES.

At the training camp in Hot Springs, Ark., recently Marty O'Toole, the famous Pittsburgh pitcher, brought into camp several new pipes, in addition to some of the old ones which most of the Pirate smokers coveted last season. The new ones embrace meerschaum, a calabash and an amber stemmed French brier. Trainer Ed La Force also has a brier which was presented to him in Pittsburgh before the club started south this spring. The two were comparing their pipes recently when somebody suggested that the amber stems were "phony," that they were made of celluloid. Marty was willing to believe it of La Force's pipe, and vice versa. It was finally agreed to test the stems with lighted matches. La Force tried his, and it stood the test. "All right, Ed; I'll let you win," said Marty, and he could not be induced to put a match to the stem of his pipe.

EGGS AND BUTTER DROP FURTHER OFF

Too general a supply has forced the egg and butter prices down, and is bad for the trade. Butter was quoted in Portland Saturday at 2 1/2c below Friday's prices, while eggs have touched so low a point that they are being bought for storage. Desires of poultry men to rid themselves of stock before warm weather sets in is keeping the egg market down, as hens are laying steadily. Chickens average 18 cents a pound wholesale. Cabbage, owing to a demand that cannot be met, has gone up two cents a pound, and offerings are scant. Potatoes continue with a glut, and a carload arrival at Portland distributing houses from Florida has not helped matters any. The Florida tubers came packed in barrels and were selling at from 5 to 6 cents a pound. Tomatoes have suddenly developed a scarcity, and prices are jumping up. Outside shipments have been delayed, and there is practically no local stock.

Livestock, Meats.

BEEF—(Live weight) steers 7 and 8c; cows 6 and 7c, bulls 4 to 5c. MUTTON—Sheep 5 to 6 1/2; lambs 6 to 6 1/2c. PORK—9 1/2 and 10c. VEAL—Calves 12c to 13c dressed, according to grade. WINES—15c lb; sausage, 15c lb. POULTRY—(buying)—Hens 13 1/2 to 14 1/2. Stags slow at 10c; old roosters 8c; broilers 24c. Fruits APPLES—50c and \$1. DRIED FRUITS—(buying), Prunes on basis 6 to 8 cents. VEGETABLES ONIONS—\$1.00 sack. POTATOES—About 20c to 40c f. o. b. shipping points, per hundred, with no sales at retail quotations. Butter, Eggs BUTTER—(buying), Ordinary country butter 25c and 30c; fancy creamery 75c to 85c roll. EGGS—Oregon ranch case count 16c; Oregon ranch candle 18c. Prevailing Oregon City prices are as follows: HIDES—(buying) Green salted, 7c to 8c; sheep pelts 75c to \$1.50 each. MOHAIR—32c. WOOL—18 to 20 c. FEED—(Selling)—Shorts \$27; bran \$25; process barley \$27.50 to \$29.50 per ton. FLOUR—\$4.50 to \$5. OATS—\$2.00 to \$2.70; wheat 93; oil meal selling \$85.00; Shay Brook dairy feed \$1.30 per hundred pounds. Whole corn \$20.00. HAY—(buying)—Clover at \$8 and \$9; oat hay best \$11 and \$12; mixed \$9 to \$11; valley timothy \$12 to \$13; selling alfalfa \$13.50 to \$17; Idaho and Eastern Oregon timothy selling \$19.50 to \$23.

An Arrest

By JAMES B. BARSTOW

Mrs. Burrage (Mlle. de Fou and Signorina Tarantola, with a number of other aliases was the most accomplished swindler I ever had anything to do with in all my term of service on the police force. She must have belonged to a well to do family or had a talent for languages, for she could pose as a native of any civilized land. One day my chief told me that he had reliable information of this accomplished confidence lady; that she was living in apartments and he wished me to go and arrest her. "Go in plain clothes," he said, "and keep your wits about you. She is very slippery and will elude you if you give her the slightest opportunity." I started out with the intention of being thoroughly on my guard. I knew that flat houses are apt to be convenient for those who wish to light out suddenly and took with me sufficient force to watch from every direction. Having stationed a man in front, in rear and on the roof of the adjoining building, I rang the bell at Mrs. Burrage's door. The summons was answered by a maid dressed in uniform—a black dress, apron and cap. She held a silver salver in her hand for a card. But I was not there for a call, nor did it suit my purpose to send in my

The Huntley Bros. Cos'. Automobile Contest closes Thursday, May First. The final count will be made in the Commercial Club rooms at 8 P. M. A committee of three prominent citizens will make a canvass of the votes

Batdorf and Whitman are running a wonderful close race. Buy a \$5.00 coupon book and get 5000 bonus votes.

See Tuesday's Enterprise For an Important Announcement

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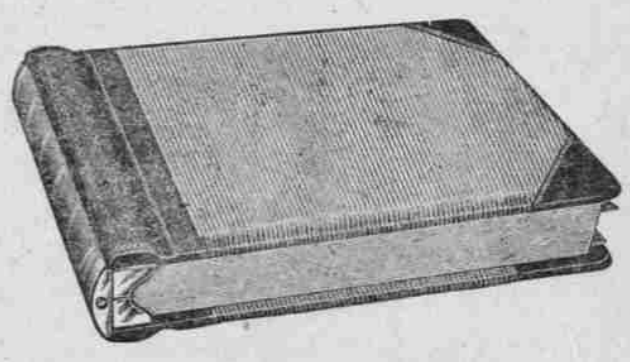
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The Star Theatre,
Moving Pictures,
Vaudeville

name. I finished past the land and passed through the living room to a bedroom, where I found a lady in disabillie.
"What are you doing here?" she asked, betraying a foreign accent.
"I have come, madam, to ask you to make a call upon the inspector."
"The inspector! What does this mean?"
"That you are under arrest."
She pretended for awhile to be bewildered at the idea of being arrested, but when she found I would listen to her no longer she agreed to accompany me without arguing if I would permit her to put on a costume suitable to the street. After examining the outlets and seeing no possible way of her making an escape I consented. The room was at the end of the suit, on the fourth floor, and no fire escape within reach. There was no possibility of her getting out except through the living room. So I retreated to that apartment, but insisted that the door between the two rooms should be sufficiently ajar for me to hear, though not to see.
There was but one door opening from the suit to the hall, and at this door I had stationed a man with orders to let no one pass. On one side of the flat passageway was the living room, on the other the dining room and kitchen. But what interested me was the bedroom in which I had the prisoner caged. I could not for my life see how she could escape me.
Mrs. Burrage, or whatever her name was, took her time about dressing. I listened for every move, and she made enough of them for me to know by the sound that she was still there. This was gratifying, for though I saw no way for her to escape me, I would have felt uneasy at any lengthy silence. When a quarter of an hour had passed and she did not appear I asked her if she was not ready. She replied that she had no one to hook the back of her dress. I told her that I had often performed that service for my wife and if she would come into the living room I would accommodate her. She said she would prefer that I come in to her. Resolved not to grant anything she proposed, I told her to come out to me, which she did with evident reluctance.
I hooked her dress for her, and when she went back to her bedroom to put on her coat and hat I swung the door wide open, so that she could complete her toilet under my observation. She was so slow about it that I finally told her that I would give her five minutes

by my watch to finish. She got into her wraps within the time and said that she was ready to accompany me. But she must ask me to go through the rooms with her—if I would not permit her to go alone—to see that they were in order for locking up. I consented, and we passed through the other bedrooms and finally entered the dining room. My prisoner passed through it to a pantry between it and the kitchen and, opening a door, looked down a lift used for sending up supplies. Thinking she would attempt to escape through it, I caught her skirt.
She turned toward me and smiled. "You may take me to the inspector if you choose," she said, "but I am not the person you are after. I am the maid. My mistress you passed at the door. She got word of a visit by the police and immediately changed clothes with me. When you came to me she made up for a man, went down on this lift to one of the apartments below and has doubtless passed out through the main entrance. I have been delaying you in order to give her the needed time. Here," pointing to the servant's room, "are her maid's clothes."
I did not take her to the inspector. I went back to him myself and got laughed at.
Some years later I went to arrest the same woman and succeeded. I asked her how she got word of her intended arrest, and she told me that she happened at the time to be looking out of a window down on the street and saw me posting my men, she having had time to change costumes with the maid.

Wise Ostrich.
The ostrich is not such a fool as it appears. It buries its head in the sand when pursued by its foes because, when it does so, its body resembles the ant hills which surround it, and thus it escapes observation.
Salt.
The earliest Biblical reference to salt appears to be in connection with the destruction of Sodom and Gomorrah.
REAL ESTATE TRANSFERS
Herbert A. Hover and wife to Es- sie Franklin, lots 3 and 4, block 2, Windsor Add. to Oregon City; \$1.
C. D. Latourrette and wife to Ernest Henriksen, tract 24, Eлда; \$1.
W. F. McKinnon to M. T. Duffy, five acres more or less, in J. S. Riera- arson' D. L. C.; \$5,000.
James Adkins and A. J. Knightly to Francis Welsh and wife, half interest in lots 1, 2, 9, and 10, block 2, Dar- nell's Add. to Oregon City; \$10.
E. M. Howell and wife to same, tract on southerly line of 19th street, Oregon City, beginning 999 feet east of N. E. corner of block 173; \$10.
A. J. Knightly to Henry Woodruff, tract to east of block 173, Oregon City; \$10.
Jake Peters and wife to H. D. Ad- en, lots 1 to 9 inclusive, block J, Wil- sonville; \$1.
C. B. Sannes and wife to C. C. Clausen and wife, 2.98 acres in Cham- ping Pendleton D. L. C.; \$750.
J. R. Newton and wife to C. C. Clausen and wife, five acres more or less in Cham- ping Pendleton D. L. C. \$1,500.

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The Antiseptic powder shaken into the shoes—The Standard Remedy for the feet for a quarter century, 30,000 testimonials. Sold everywhere, 25c. Sample FREE. Address, Allen S. Olmsted, Le Roy, N. Y. The Man who put the EEs in FEET.



Complete Loose Leaf Ledger Outfit \$7.50

OUR Jewel Ledger Outfit is just the thing for the small merchant, the professional man, or the private ledger accounts or records of an individual or corporation. The binder has a formed steel case with a durable mechanism; the binding is a high grade Russia leather with corduroy sides.
The No. 52 Outfit consists of binder as shown in cut, 250 flat opening ledger leaves, and a leather tabbed index. Sheet size 7 1/2 x 10 3/8 inches, price complete \$7.50
No. 53, the same outfit in the 9 1/4 x 11 7/8 size \$8.50

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Friends Furniture Store
905 7th Street
Bed.....\$1.50 and up
Dresser.....\$7.50 and up
Pedestal Tables.....\$9.50 and up
Fancy Matting.....\$.20 and up
Chairs.....\$.60 and up
High Chairs.....\$1.00 and up
Sanitary Couch.....\$3.50 and up
Rockers.....\$1.50 and up
Chiffoniers.....\$19.50 and up
Mattresses.....\$2.75 and up
Kitchen Cabinet.....\$9.00 and up

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