

### Oregon Industries

Weekly Record of Industrial Conditions Gleaned From Reliable Sources Over The State

Reedsport to have sawmill to cut alder, maple and spruce.  
 Salem—Carload, 56,000 pounds, dried loganberries shipped.  
 Albany has new hop basket factory.  
 Freewater to build \$30,000 Federated church.  
 Milton box factory operating with two shifts.  
 Coos Bay harbor to get \$150,000 for improvements. Lower Columbia and Willamette rivers \$850,000.  
 Housing shortage continues in Salem in spite of much building.  
 Three units of Mt. Hood loop highway being graded.  
 Caribaldi—Whitney Co. planning to build three ships to carry lumber.  
 Portland—S. P. Co. to spend \$6,000,000 on elevated tracks and tunnel to get off city streets.  
 Cuts of five and ten cents per one thousand feet for steam heat are made at Portland, due to lower prices of fuel oil.  
 Industrial Accident Commission has nearly five millions surplus.  
 Mile of Pacific Highway to be paved through Jefferson.  
 Eugene—Ajax Lumber Co. to build two more sawmills.  
 Portland—State to erect \$175,000 building to be used as State Employment Institution for Adult Blind.  
 Marshfield planning to construct modern city hall.  
 Port of Astoria ships 69,184,825 feet of lumber during July.  
 Gresham—Union high school to get \$20,000 improvements, including gymnasium.  
 Eugene—S. P. completes \$10,000 improvements.  
 Linn county reports education cost for 6,329 pupils, \$500,000.  
 Add Oregon Industries.  
 Bandon votes to complete hydro-electric dam.  
 The Dalles to get \$100,000 tie-treating plant.  
 State to let contracts approximating \$500,000 for 65 miles of highway.  
 Eugene planning new city reservoir to cost between \$15,000 and \$20,000.  
 Astoria—Work starts on new \$300,000 hotel.  
 Oregon City—Work being rushed on bridges across Willamette.  
 Linn county planning to work vris-ners at stone crusher.  
 Hillsboro—\$7,500 contract awarded for new school unit.  
 Gross business of the Southern Pacific Co. in Oregon aggregated \$20,500,000 in 1921, of which \$18,800,000 was expended as taxes and operating expenses, mostly in Oregon, leaving a net return of \$1,800,000, or net return of 1.9 per cent on the \$90,000,000 capital investment of the system in Oregon. As against this \$1,800,000 taken from the state for bond holders and stockholders of the company, the system expended approximately \$5,000,000 for ties, timber and other supplies, aside from the \$18,800,000 operating expenses. On the whole, it may be said that the railroads leave all their Oregon revenues in Oregon and spend money above their revenue return. The wage expense of the Southern Pacific alone in Oregon is over \$10,000,000 a year.

#### MAKING BROWN ALFALFA HAY

Very Similar to Silage and Some Feeders Think It Is Superior to Green as Feed.

Ordinary field-cured alfalfa hay is a bright green color, but sometimes when moisture conditions are right, stack curing results in a brown or black hay that is very similar to silage. It has a pleasant odor, is very palatable to live stock, and some feeders think it is superior to green hay in feeding value. This kind of hay results from putting up the alfalfa when it is more or less green. Most of it is the result of accident rather than intent, as definite efforts to make

it have generally resulted in failure and a great deal of loss. Certain conditions, however, are essential in making brown hay. It should be put up in good-sized stacks, as it molds and chars to such an extent in small loose stacks that it is not fit for feed.  
 From reports that have been collected from different alfalfa-growing areas, the United States Department of Agriculture concludes that good brown alfalfa hay is equal or somewhat superior in palatability to good field-cured hay, but not superior to it in feeding value. The method of making would be important could it be depended upon for saving hay in climates where there is so much rainfall that it is difficult to cure the hay in the field. Because of danger from spontaneous combustion it is not advisable to try to make brown hay in barns or mows.

#### COLLEGES TEACH ECONOMICS

Many institutions include studies in Marketing, Co-operation and Management.  
 Agricultural colleges in 45 states are giving courses in agricultural economics and allied subjects this year. In 28 number of states the courses include studies in marketing, co-operation, farm management, and commercial geography.

Everybody out this way is rolling up his sleeves, getting ready to recall what bonds are unsold out of the \$1,700,000 at the November election. Expenses must be cut to reduce taxes as well as grafters.

## EAT Uncles Delicious PIES

Be Consistent CO-OPERATION Buy At Home

The Business Enterprises listed below, believe in reciprocity and wish to be classed as Friends of Labor, they are co-operating with us to advance along constructive lines and for a better understanding. Buy at Home—Trade with them, increase the value of the community.

DR. FREEZE, Eye Specialist  
 THE FIRST NATIONAL BANK  
 HOGG BROTHERS, Furniture, Hardware  
 STOKES MOTOR CAR COMPANY  
 C. G. MILLER CO., Day and Night Garage  
 A. C. HOWLAND, Real Estate, Loans, Insurance, Bonds

BANK OF COMMERCE  
 QUALITY CAFE  
 BANK OF OREGON CITY  
 BANNON AND CO., Dry Goods, Clothing  
 HOLT GROCERY, 7th and Center St.  
 BURMEISTER AND ANDRESEN, Jewelers  
 HUNTLEY-DRAPER DRUG CO.  
 McANULTY AND BARRY, Cigars, Restaurant  
 OREGON CITY SAND AND GRAVEL CO.  
 C. W. FRIEDRICH AND SON, Hardware  
 OREGON CITY CASH MARKET  
 NEAL, Mc AND ROSE, Jewelers  
 STRAIGHT AND SALISBURY, Plumbers  
 JONES DRUG CO.  
 PRICE BROTHERS DEPARTMENT STORE  
 THE BANNER-COURIER  
 R. A. JUNKEN, Contractor, Builder  
 FRANK BUSCH AND SONS, Hardware, Furniture  
 JUSTIN AND MONTGOMERY, Men's Wear  
 THE FALLS, Restaurant, Bakery  
 LIBERTY—THEATER—STAR  
 FARR BROTHERS, Grocers, Butchers  
 PARAMOUNT RESTAURANT  
 LELAND AND LITTLE, Billiards  
 F. C. GADKE, Plumbing, Heating  
 W. B. EDDY, Drygoods and Shoes  
 OREGON CITY CREAMERY CO.  
 A. L. BEATIE, Firestone Tires  
 LARSEN AND CO., Groceries  
 WARREN AND BLODGETT, Vulcanizing Retreading  
 RISLEY MOTOR CO., Studebaker Cars  
 OREGON CITY SHOE STORE  
 HARRY GRAVES, Insurance  
 207-8 Masonic Building  
 PARK-SHEPHERD MOTOR CO.

## Oregon Industries

EAT  
Mt. Hood  
Ice Cream

Heathized to Preserve the Vitamines.

Daily Served to Oregon City.

MT. HOOD ICE CREAM CO.  
Portland, Ore.

ASK FOR  
PORT-O  
True Fruit Products

Strawberry  
Loganberry  
Cherry  
Orange  
Tokay  
Golden Mint

PORT-O FRUIT PRODUCTS CO.  
Portland, Oregon

### CANDY CORN Pure—Delicious—Wholesome

A STRICTLY OREGON PRODUCT MADE BY

Herman Goelitz

at Portland, Oregon

### Beaver Engraving Company

PHOTO ENGRAVING PRINTING PLATES

Phone Main 2003

148 Fifth St.

PORTLAND, ORE.

### Porter's Macaroni

Made under the most sanitary conditions in a Sunshine Factory.



Look for the Rich Red Label

Porter-Scarpelli Macaroni Co.  
PORTLAND, OREGON.

TRY

### Bradley's Pies

East 5100

645 Grand Avenue  
Portland, Oregon.

### BE A BOOSTER---Smoke

La Gran Marca Cigars

OREGON MADE  
HIGH GRADE  
UNION MADE



Also 10c sizes and 5c Marca Smokers

Mason, Ehrman & Co.  
Distributors of The Nation's Finest Cigars.

### Price Bros. DEPARTMENT STORE

The Quality Store of Clackamas County Since 1895

The Home of Hart, Schaffner, and Marx Queen Quality Shoes For Women  
7th at Main Oregon City

### PARAMOUNT RESTAURANT

All White

Opposite Court House  
"Service with a Smile"  
All new equipment

### HAWLEY PULP and PAPER CO.



Every Merchant and Every Customer Should Demand HAWLEY PAPER

### FIRST NATIONAL BANK of Oregon City

Safety, Honesty, Courtesy, Service.

4 p. c. paid on Savings  
512 Main St., Oregon City

### HOGG BROS.

Hardware, Furniture

Everything For The Home

8th at Main, Ore. City

### BANK OF COMMERCE

"The Bank That Backs The Farmers"

New location, Bank of Commerce Building, Oregon City  
Seventh and Main

### EDITORIAL

#### BOOSTERS

DID YOU EVER STOP AND THINK, FRIENDS, WHAT A GRAND THING THE OREGON CITY SPIRIT IS? How contagious it is and how proud we are of our city? Do you realize if we would back up this pride by our Loyalty that we could be just twice as proud when we got through? AND THAT IS WHAT WE SHOULD ALL DO.

If Jack, the little scamp, has worn out those shoes you bought him we are going to suggest that you buy your next pair in Oregon City. If you are contemplating building or improving, SECURE YOUR MATERIALS in Oregon City AND CONTRACT OREGON CITY LABOR. If you are not confining all your purchases to this city, START TODAY. Try this awhile and see how good it feels to look yourself in the glass each morning and be able to say, "Howdy, Old Booster!"

To tell you the truth, friends, if you could buy merchandise at 50c on the dollar away from Oregon City you still cannot afford—either as a property owner or as a working person—to REMOVE THAT 50c FROM THE COMMUNITY.

When you do, you are knocking the props from under your own property values, undermining the financial structure that forms our industrial existence, and thus remove from the working homes of our community JUST THAT MUCH SUSTENANCE, COMFORT AND HAPPINESS.

WE WANT TO-BURN THIS IN DEEP. You cannot measure so-called money saving against the tearing-down process that involves the community from whence it comes. THEREFORE KEEP YOUR MONEY AT HOME BY SPENDING IT AT HOME.

And to make times good, property values high and employment for all—let normal business transactions prevail without doubts or misgivings. BUY WHAT YOU NEED FREELY. Money put in circulation comes back in wages, crop receipts, investments and in PROSPERITY.

HOARDING DOLLARS IS A GAME WE SHOULD ALL DISCOURAGE. Spending them foolishly is another matter. But purchasing the requirements of living, indulging in reasonable amusement and sane investments SPELLS PROGRESS AND FINANCIAL SUCCESS FOR ALL. "Sitting Tight" is a pastime of the Doubter who contributes nothing to the prosperous conditions which can be made always to prevail.

HARD TIMES EXIST MOST IN THE MINDS OF PESSIMISTS. Take yourself from this class. Wear the smile of optimism, showing commercial courage and faith AND KEEP BOOSTING FOR OREGON CITY. By so doing we will have Civic Success, Personal Success and a City to be proud of.

### Jones Drug Co.

"In business for your health".

Try our delicious fountain lunch

### Frank Busch & Sons

"The Home of Good Furniture"

"The Winchester Store"  
Visit our model grocery

Printing is the inseparable companion of achievement.

Your announcements express your ideas. With good Printing you are sure of good results.

### The Banner-Courier

Overland ..... \$695  
Maxwell ..... \$1060  
Willys-Knight .. \$1595  
F. O. B. Oregon City

The three leaders in Motor Cars  
STOKES MOTOR CAR CO.  
Phone 750. 1114 Main.

MAC DRY BATTERY  
No Water — No Acid  
No Attention

GUARANTEED FOR 3 YEARS  
Distributors for Clackamas County  
Green Point Garage  
Phone 680-J

### DURANT CARS

Beautiful, but built to stand the "Gaff".

May we take your family for a ride?

Weismandel and Payne  
Phone 284, Main and 11

## DEMAND OREGON BRAND and payrolls will expand

The Associated Industries of Oregon have been impressed with some of the possibilities for improving retail trade, through closer co-operation between local manufacturers and distributors of goods made here.

Payroll money is the very life blood of a business community, and if the volume of wage money is increased, it will go a long way toward increasing our prosperity. Retail Trade is quickly responsive to the circulation of wage money.

This fact has been strongly demonstrated through a survey conducted by the Associated Industries of Oregon, showing that of a hundred pay checks issued in one plant Saturday noon, 94 were cashed in retail stores within three days. In another, 150 out of 200 were cashed in retail stores, while in another 95 out of 100 were cashed in stores. In another 119 of 157 were cashed in stores. Think what this means to you Mr. Merchant and Buyer.

It is evident that greater production of local factories means larger payrolls; larger payrolls mean a better market for products of the farm. Therefore, more business may be brought about by Oregon merchants stocking up and carrying more Oregon manufactured goods.

If Buyers will ask for Oregon-made articles they will be serving self-interest and boosting the state industrially at the same time.