

# AUTOMOBILE GOSSIP

Oregon's 1921 motor vehicle license fees totaled \$2,334,331.

Your employer knows how good you are without your telling him. Say it with work.—Automotive News.

The trouble with trying to get something for nothing is that there is too much competition.—Automotive News.

Chicago will have an auto hotel, 25 stories high which will accommodate 1100 cars. It has been designed to provide for 1000s with attendant conveniences for car owners. The congestion of motor cars in the larger cities has become a problem and the auto hotel may be a big factor in the solution of it.

Walter Elliott of Elliott & Son has secured the local agency for the Pennsylvania Vacuum Cup tire and as soon as a suitable location can be found will enter the tire field in earnest.

R. C. Parker, formerly of the Miller-Parker Company, Oregon City is now assistant manager of the Covey Motor Car Company, one of the biggest automotive concerns in the northwest.

Mr. Parker has been in his new work since February 1, devoting himself particularly to the service departments.—Automotive News.

Oregon City has, between fifth and sixth on Main a stretch of pavement which is a disgrace to a city whose one and only main street is a part of an interstate highway.

Oregon City also has an ordinance authorizing the working of city prisoners on street improvements and at times she has bootleggers and sundry other offenders who are fined from five dollars up and turned loose. Nuf said.

Henry Ford's Business Creed  
1. An absence of unreasoning fear of the future or veneration of the past. One who fears the future, who without reason fears failure, limits his activities.

2. A disregard for competition. Whoever does a thing best ought to be the one to do it.

3. The pursuit of service before profit. The profit cannot be the basis of a business, it must be the result of service.

4.—Manufacturing is not buying low and selling high. It is the process of buying materials fairly, and with the smallest possible amount of cost, transforming those materials into a consumable product.—System.

The consumer went into a dealer's garage and asked for a spark plug. The dealer quoted a price of 90 cents. Mr. Consumer said this was too much so he bought it from a mail order house for 65 cents.

The dealer spoke up and said, "I'll sell you that plug for 55cents, pay me 2 cents postage and 8 cents parcel post, making the plug cost 65 cents."

He asked for the cash, which the consumer gave him, then told the consumer to come back in ten days for the plug, which was the same delivery the mail order house could make.

The consumer at once saw the point and shelved out 25 cents more. Some people still think they can get something for nothing.

## Auto Shows Bring Out New Motor Car Features

It is hardly possible to pick up a newspaper these days without noting a reference to something new in the motor-car industry. Improvements in springs, bodies, carburetors, motors, and other important working parts of the car are seemingly everyday affairs.

Altogether the tendency is to decrease first cost as far as is consistent with good workmanship and material, keeping constantly in mind the fact that long life must be maintained and upkeep cost must be held down to a low level.

The most notable exception to the general tendency to cut manufacturing costs by substituting new materials, new designs, and new methods of production, is the automobile storage battery. The staunchness with which the principal battery manufacturers hold to their standards and to the details of construction of their product is striking proof of their faith that each is making a battery which is in his opinion, as good as can be built.

Contrary to the general demand for lower priced materials and parts to

be put into cars, one of the largest battery manufacturers, the Willard Storage Battery Company, of Cleveland, reports that there is more general use than ever before of their Threaded Rubber Battery. This is a higher priced product than the other types of automobile batteries which it manufactures, but notwithstanding that fact, there are 191 builders of motor cars and trucks furnishing this battery as standard equipment.

## G. M. PRODUCTION INCREASED EACH QUARTER OF 1921

Buick Sells 31,000 Cars in Third Quarter; Half of Total Production

General Motors' relative production has forged ahead each quarter. In the September period corporation plants shipped 32 per cent of all passenger automobiles above the Ford class. Excluding Fords, there were 11,000 more passenger cars sold the third than the second 1921 quarter and General Motors was responsible for 9,000 of these. General Motors sales the first quarter were 28 per cent of the total; 30 per cent the second quarter and 32 per cent the third. It seems likely that the corporation for the year will attain the 33 per cent ratio of 1920 as operations now are on a more satisfactory basis than with many other companies. Unlike last winter, President du Pont says General Motors does not expect to close any of its plants this year.

Buick's development of the four-cylinder car was a stimulus to production not unlike that experienced by Studebaker through its new models. Buick sold more than 31,000 cars the third quarter, about half the corporation's total. Buick's total was 12,000 more than the previous Buick quarter.

Cadillac Slumps  
Cadillac the other best known unit, slumped in the third period from more than 3,000 to slightly under 2,000 cars. This resulted from the necessary relaxation preparatory to the introduction of the new model. The new Cadillac is meeting with marked sales success and this unit is now operating practically at capacity. Probabilities are that the final quarter will be the best of the year.

Chevrolet, the corporation's largest unit, with sales of 126,000 cars last year, at its reduced price of \$525 is fighting for Ford business. Sales the second and third quarter quadrupled the first three months' total of 5,000. The Chevrolet selling organization is being extended and revitalized and officials feel that its great development is yet to come. The Scripps-Booth plant, which is being disposed of, sold less than 9,000 cars last year against 36,000 for Oakland and 25,000 for Olds. Oldsmobile offers a complete line of passenger cars from four to eight cylinders while the Oakland sport model is receiving particular attention.

With its five remaining passenger car companies General Motors on its 1919 record, has capacity for 348,000 vehicles ranging in price from little more than \$500 for the lowest priced Chevrolet to ten times that figure for the Cadillac enclosed models.

Effects from Severe Application of Brakes  
The use of foot and emergency brakes is taught to the new car owner early. Being somewhat nervous and timid, the driver may apply the brakes very hard with the result that one or both rear tires receive tread damage as shown by the accompanying illustration. Locking the wheels will not, under all conditions, bring the car to an immediate stop; the momentum and weight will frequently cause the rear wheels to slide along for a considerable distance and grind off the tread of the tires in the same manner that street car wheels receive flat spots. When ground down to the fabric in this way, the tread should be given early attention to protect the fabric from decay and weakening effect of moisture, and to prevent dirt from working under the rubber with probable separation of other tread portions. Inspect the inside of case and repair any threads or plies

of fabric broken from strain. Sharp, quick turns or fast driving at curves, usually causes rear wheels to slide and skid sideways. This not only wears off the tread rubber quickly but, on account of the unusual strain, is particularly harmful to the fabric body of the tire.

It is recommended that the service (foot) brakes be given occasional inspection. Any difference in adjustment of brake bands can be discovered by jacking up rear axle so that neither wheel rests on the ground; then start engine and engage clutch. If, upon application of foot brakes, one rear wheel revolves and the other does not or, if one wheel revolves faster than the other, the tire on the one turning slowest receives more strain and, under the circumstances, excessive wear to the tread rubber may be expected.

The clutch plays an important part in the efficiency of the car and in the service of the tires. It is essential, therefore, that same be kept in good order so that it will take hold smoothly when gears are engaged. Usually the taking up of loose bearings and frequent lubrication will insure the desired results. Avoid letting the clutch quickly while the engine is running fast—such treatment is not good for either car or tires.

Spinning the driving wheels in mud, snow or on slippery rads may grind off the tread rubber and sometimes snag the cover along the entire wheel circumference; it is not unusual for the tread to be torn loose from the fabric in places.

## HIGH SCHOOL NOTES

Happenings of Interest in the West Linn High as Told by Its Students

School closed Wednesday noon, February 22, for a half holiday in commemoration of the birth of George Washington. Rev. H. G. Edgar, pastor of the Presbyterian church gave an inspiring address to the student body at the morning assembly, that was well taken and much appreciated.

The flu has broken up the attendance considerably during the past week; one day there were almost 50 out because of it. Attendance is getting back to normal again now. Four teachers were out with the flu. Miss Gleason, Miss Leathers, Miss Lamb, and Mr. Davis.

The West Linn Union high Midgets defeated the Milwaukie High school Freshmen basketball team Tuesday afternoon by a score of 35 to 21. That same evening they played the Oregon City high school and lost 17 to 6. The afternoon's game evidently tired the boys out as they did not play as good a brand of ball as they did in the afternoon game.

The "Green & Gold" team lost to the fast Molalla high team at West Linn last Friday evening by a score of 33 to 20. It was not the regular "Green & Gold" lineup however, that played the game.

Four of the regular team were out with the flu and Coach Davis was likewise sick in bed. It had been decided to postpone the game but Molalla did not wish to do this, so rather than forfeit the game, a team was chosen Friday afternoon. Had the regular team been on hand the score would have been reversed.

The Midgets won a hard-fought game from Oswego last Friday by a score of 23 to 18.

Due to the flu epidemic it was found necessary to postpone the Cardinal Glee club program from February 24 to March 3.

The program is entirely musical, and many tickets have been sold for the occasion. Holders will please note the change in the date.

An Oversight.  
"My doctor put me on a rigid diet, but he said I could eat all the spinach I wanted."  
"Well?"  
"The darned fool evidently didn't know that I like spinach."—Wayside Tales.

## Local Woman's Club Gives to East Relief

On Thursday afternoon the Woman's Club observed Scholarship Loan Day with an able address by Mrs. Sarah A. Evans of Portland, state chairman of the \$14,000 fund that is constantly revolving until already the money has been turned over three times by student girls of Oregon. Up to the present 272 girls have been assisted in completing their education.

Among notable women, Miss Alma More gave a fine review of the life of Mary Antin, a Jewish immigrant girl who from the day she landed in Boston became the admiration of her teachers, and is now the accomplished wife of a professor in Columbia university, New York, her books and lectures rank among the classics. Mrs. L. J. Porter reviewed the life and work of Julia Lathrop, the first woman to head a bureau of the government at Washington.

Mr. Handsaker of the Near East Relief work gave stories of several college women of Oregon who have accomplished great things in Turkey. He quoted Ambassador Morgenthau as saying, "If ever a woman deserved sainthood it is Frances Gage." With the diplomatic aid of Mr. Morgenthau Miss Gage rescued a lot of Armenian school girls from the Turks, accompanying them to safety and dying of the hardships encountered on the journey. Nellie Cole of Forest Grove is another heroine in that land, and Tacy Atkinson, formerly of Oregon City. In appreciation of his talk the club handed Mr. Handsaker a check for \$15, and appointed a committee to consult with the Live Wires as to further steps for relief.

Mrs. O. E. Freytag was elected a vice president of the club. As assistant to her husband at the Panama and other exhibitions, Mrs. Freytag has had a wide executive experience and in traveling through the east as well as in California has often made addresses on the attractions and resources of Oregon.

## TIRE LOG WILL HELP OWNER

Use Small Note Book and Keep Accurate Record of Date Put on, Taken Off and Mileage.

Do you keep a tire log? It will help a lot when you go to the adjuster with your tale of woe. Use a small note book and give a separate page to each tire. Rule off five vertical columns. Label them as follows: Date put on, speedometer reading, date taken off, speedometer reading, mileage. Make the partial totals in the last column and add any other information necessary, such as kind of weather, etc.

## GOOD TEST FOR VENT PIPES

In Filling, if Clear, Fact Will Be Indicated by Overflow of Water Over End.

In filling the radiator of a car, allow enough water to pass in to bring the level over the end of the vent pipe. If this pipe is clear, as it always should be, the fact will be indicated by the overflowing of the water through it. If it is not clear, the water will overflow through the filter cap and not through the vent pipe, which should be attended to at once.

## PROPER CHAINS SAVE TIRES

Without Them Wheels Tend to Spin Around More or Less Rapidly on Slippery Surfaces.

Many motorists seem to believe that tire chains induce wear; not if they are properly used. Without tire chains the drive wheels tend to spin around more or less on slippery surfaces. Sharp pieces of stone, cinders and other similar material in the road cut the rubber and scrape it deeply, a condition that does not arise when the chains are in place.

## Molalla Bakery

Bread is the Staff of Life  
Try our Baking  
FRED R. BIRCH

## Dr. A. O. Alexander

NATUROPATH PHYSICIAN

Has taken over the office formerly occupied by Dr. Batdorf over the Woolworth Store, and will give Steam Baths as well as Electronet Massage and Magnetic treatments. Dr. Batdorf's former patients will receive special treatment. "The New Dietetics" will not starve you, rather directs you to eat the food which will supply elements your body requires more of. This is the natural way, drugs the unnatural way, we bring you health by giving you a balanced ration as well as treatment.

## CIVIL WAR VETERANS NOTICE

Ask Comrades Clyde, Ackley and Hayward the results of their treatments, by the Electronet.

# The Biggest Thing in Our Business is Service

When we say we're here to serve you we mean more than just looking at your battery, putting in a little water and saying goodbye.

Service, the way we say it, means doing everything we possibly can to see that you get every last mile and fraction of a mile out of that battery. That's our business!

Never mind if your battery isn't a Willard. We'll look after it just as faithfully as it were. We want you to know what service at Battery Headquarters is like!

## CON HILGERS

Battery Rebuilding and Repairing.  
Twelfth and Main Oregon City, Ore.

Representing Willard Storage Batteries

# Good News in Every Bank Book

Small though the Bank Book is, if you practice thrift, it will always hold more good news than even the daily papers.

It will always bring a smile and strengthen your hopes for a prosperous future.

## FIRST NATIONAL BANK

4 Per Cent Paid on Saving deposits

512 MAIN STREET Oregon City, Ore.

## AUTOMOBILE PAINTING

A shabby looking car advertises neglect. Let us do your Re-Finishing.

WITH  
O. C. AUTO PAINT SHOP  
MILLER-PARKER CO.

## Remember the Price You Paid For Meat Before The Midget Came?

IT IS YOUR DUTY, AS WELL AS YOUR NEIGHBORS, TO PATRONIZE THE MARKET THAT HAS MADE IT POSSIBLE FOR YOU TO ENJOY YOUR FAVORITE CUT OF MEAT AT PRICES WHICH WERE UNHEARD OF BEFORE THE MIDGET CAME.

DON'T BE MISLED, THESE IS ONLY ONE MIDGET MARKET THAT IS NOT OWNED AND CONTROLLED BY ANY OTHER MARKET IN THE CITY.

## MIDGET MARKET

The originators of low prices  
212 - 7th

## Truth Is Mighty and Shall Prevail

The universal popularity of Studebaker Cars is attested by the fact that the corporation enjoyed the biggest business in its history in the year 1921.

The sales of Studebaker Cars were 29 per cent Greater than in 1920, notwithstanding the fact that the total number of cars sold of all other makes (except Ford) was 40 per cent less than in 1920. Stated otherwise, Studebaker's ratio of sales was 129 and the total of other makes 60, as compared with 1920.

Studebaker is the world's largest producer of six-cylinder cars.

The only possible explanation of STUDEBAKER CARS lies in their quality, durability and dependable performance in users' hands. Proof that the cars stand up in service with minimum repairs is evidenced by the fact that our sales of REPAIR PARTS in 1921 were 12 per cent less than they were in 1919, notwithstanding that 118,000 new cars were sold and put in operation in 1920 and 1921. Based on the total estimated number of STUDEBAKER CARS in operation in 1921, we sold \$16.00 worth of parts per car for repairs from all causes, including accidents.

The materials and workmanship in STUDEBAKER CARS measure up to the highest standards known to the automobile industry. Substantially better intrinsic values cannot be obtained at any price. The theory that high prices mean fine cars is fallacious, simply because prices are not based upon intrinsic values, but upon production costs of individual makers, which vary widely according to their ability and manufacturing facilities. Obviously, high costs of production, inevitably arising from incompetence or inadequate manufacturing facilities, mean not only high prices, but actually inferior cars.

With 70,000,000 of actual net assets including \$36,000,000 of plant facilities, Studebaker stands unsurpassed in ability and resources to Manufacture Economically and give the greatest Intrinsic Value possible for a given price.

## Clackamas County Auto & Tractor Co.

ELEVENTH AND MAIN PHONE 711 OREGON CITY

## FRESH SMELT!

3 lbs. for 25c

Fresh Salmon  
Halibut, Clams, Oysters, Crabs

Kipped and Salt Fish of Highest Quality.

## MIDGET FISH Market

7th St., Near Elevator.

# 40 ACRES

10 acres in cultivation, 10 acres in pasture, easily cleared, 20 acres in good timber, good family orchard, water, well, living stream, new modern bungalow, all plastered, bath, good fireplace. All furniture good as new. House furnished complete. Barn 36 by 40, well built and in fine condition. Will include all stock and implements. On mail route 1/2 mile to school. Price \$5000. Part cash. Will consider part trade in Portland property.

1 ACRE—2 BLOCKS FROM RIVER HIGHWAY  
This beautiful tract is between Highway and electric line. Fine orchard, berries and grapes. 6 room plastered house, electric lights and gas. House is well constructed, good basement, new garage, on rock street, 2 blocks from Highway, 1 block to carline. Price \$3800. Terms to suit.

5 ACRES—CHICKEN AND BERRY RANCH  
6 room plastered new bungalow, good chicken house. One fourth mile to school, 2 miles from Oregon City on rock street. This tract is all in cultivation—level and fine soil. Adapted to raising berries. Will make a fine chicken ranch. Price \$2800—Terms.

## S. O. DILLMAN

REALTOR

FOOT OF ELEVATOR OREGON CITY, ORE.

## AT THE FOOT OF SINGER HILL

# Be Careful---

An ounce of forethought is worth a pound of repair.

BUT—If you do have an accident, if you do need repairs. We guarantee satisfaction and our prices are reasonable.

## Capital Garage

Less Crawford, Prop.