Profit—Profit whos got the profit?



CHAPT, I-

Midnight Monologue

Mr. Bates drops into the store after lodge meeting and goes over his books to see how he stands.

"Gosh! It's no use. I've either got to get a new bookkeeper or a new business. Sales are O. K,-better than last year-but where in Sam Hill are the profits? It ain't reasonable that I could do the grocery business of the town and be in the hole. I wonder can the trade on tea and coffee be falling off. Maybe we ought to push the profitable lines more-providing there are any profitable lines. Perhaps it's costing me more to do business on account of the war or tariff.

"I tell you it's no cinch to guess the right answer in the grocery business. Well anyway, it's midnight and I am going home, I'll make Dobbs go over his figures again in the morning and see if he can't juggle out a little profit for the month."

CHAPT, II-

The Telephone Call

When Mr. Bates got down to the store next morning, his stern resolve to put a little ginger into his bookkeeper was defeated by the fact that the latter was reported sick in bed. However, bills were coming



due and the bank hadn't been any too willing on the last loan, so something had to be done. He recalled a recent visit of a salesman who had entertained the preposterous idea of selling him a-

"Say, there may be something in this Adding Machine idea after all. Guess I'll call up that Burroughs chap and see what he's got.'

"Hello-Main 724-I said 7-2-4 —No, I wana Main—Main 724.

"Hello, is this Burroughs? This is Bates the grocer. Say how much profit can your machine show on \$1,000 worth of business? Huh! Oh! very well, vome on over. My bookkeeper is losing his speedhasn't shown any profit for two CHAPT, III-

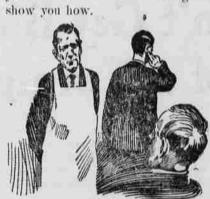
Facts, Not Gues Work

Mr. Bates is seen studying a report prepared by his bookkeeper with the aid of his new Burroguhs: He calls for his head clerk.

"Say, Bill, you got to put more thought on our fresh fruit tradewe lost exactly \$21 on fruit last month. And see if you can't dope up some way to get more trade on specialty crackers-that's one of our most profitable lines. That's all now. Tell Pete I want to see him."

"Pete-you are slowing up. Last month you sold \$123 less than Sam. Moreover, Sam sold stuff we make a good profit on, while judging from profits on your sales you must have the idea/we only handle sugar and kerosene. I didn't make a cent on you. Brace up, Pete, remember a job's a job. That's all,"

There are over 90,000 merchants using Burroughs Figuring Machines right now. Every retail merchant can use a Burroughs to stop leaks and make more profits just as Bates did. We will gladly





'You Can Do Better for Less on Third Street"

8:30 A. Saturdays at

Pacific Phone



Store Closes 5:30 P. M. Saturdays a. 6 P. M.

Home Phone A 2112

We Announce The Most Phenomenal Embroidery Values

EDGES, BANDS, ALLOVERS, FLOUNCINGS, IN-SERTIONS AND GALLOONS IN SWISS, NAIN-SOOK, BATISTE AND ORGANDIE-BEAUTIFUL PATTERNS IN VALUES UP TO 48c-AT, YARD

SEE OUR DOUBLE WINDOW DISPLAY-THOUSANDS OF YARDS TO SE-LECT FROM-All crisp, new and beautiful—the most desirable embroideries, infants' and children's dresses, underwear trimmings, etc., underpriced in a most unusual manner because we are overstocked in these goods. You have choice from 27 inch Batiste and Swiss flouncings, 18 inch Corset Cover Embroideries in Swiss, Batiste and Crepe. Flouncings in large and small patterns. Swiss, Nainsook and Organdy Edges, Bands and Galloons in elegant patterns. Qual. reg. sold to 48c yd. This sale—

Dainty Swiss Sdges and Insertions 5c in Values to 10c a Yard at

Galloons, Beading and Band 4 Edges in Values to 20c a Yard,

Matched Baby Sets and Edges in 4 values to 20c a yard, at ... Organdy and Chiffon Edges in 250

values to 48c a yard at. Fine Swiss Edges, 12 inch, in values to 50c a Yard at ______ 29c

ues to 50c a Yard at

Corset Cover Embroidery, 18 330 inch, in Values to 48c a Yard, at

Corset Cover Embroidery, 18 in. 10c in Values to 20c a yard at...

Flouncings and C. C. Embroidery,, 18 inch, in Val. to 59e yard, 350 Fine Flouncings, 27 inch, in Values to \$2,00 a yard at ...

Embroidery Flouncings, 45 inch, 890

45-INCH VOILE AND CREPE FLOUNCINGS--18 TO 27-INCH SWISS, VOILE, ORGANDIE EMBROIDERIES, \$1-\$1.25 VALUES 48C

Hundreds of beautiful new floral and conventional designs to select from neat, small effects and large, bold patterns. Embroideries suitable for most every purpose. They come in the finest Voiles, Crepes, Swisses and Organdies and in 18 to 45 inch widths. Regular \$1,00 and \$1.25 qualities at, the yard ...

WITH CARRIE GONE

Will be Reminder of Past

Charlie Schram, who gives the ng to have a good show that will be all, in the nervous system.

Nation, who no longer inhabits this cells, and it has been shown repeatmundane sphere, will not be with the edly that a liberation of nervous enshow, "Ten Nights" was invented ergy, whether in response to a psychic long before Carrie became famed, but or sensory stimulus, results in a physiwhen Carrie "walked on" in it, and granules, and consequently of the cells when she chaperoned her niece, who was an actress; and who used to eat brandy drops provided by the reporters off stage, while an exactly similar box, containing chocolate creams, was given to Carrie.

Without Carrie, however, the show will be worth while. It portrays many things, including the "snakes" that are supposed to lie hidden in the bottom of the cup. The old show never offered the snakes-but the movies are better than old style drama. Make a date with yourself for Friday, and see "Ten Nights," which ought to be seen by everybody

Schools to Exhibit

County Superintendent Calavan is planning a series of exhibits of school work at the county fair at Canby this September. Prizes will be offered for displays of domestic science and art work, manual training work, poultry, dairy and agricultural work and displays. Mr. Calavan will have charge of the exhibits and expects a better display than was obtained from the county schools last year.

MEETING OF BOYS' CLUB HELD

At the meeting of the Boys' Club of Oregon City last Tuesday evening it was decided to continue the canvass for members. A considerable number was already secured, but it was thought best to have a large meeting next Friday evening, July 2, at the Congregational church, of all who have enrolled. At this time officers will be chosen.

There are to be two departments, one for boys 12 to 15 years of age inclusive, and the other 16 years and upward. Frank Juhnke, Earl Pad- that "northern Clackamas county others are securing members.

WORRY IS A PERIL

It Often Causes Ills Greater by Far Than Itself.

robberies that have made Clackamas LIABLE TO LEAD TO DEATH. county a criminal joke since the first

In Many Cases It Is an Important Agent In the Production of Diabetes, Gout, Goiter, Chronic Heart Disease and Other Physical Troubles.

With the possible exception of those in the period of happy childhood, every one is at simes a victim of worry. In fact, the average individual thinks of and accepts worry much as he thinks of and accepts disagreeable weather conditions-as one of the bitter things of life which must be taken with the ed to teach some of his winged pets sweet. In other words, he regards it as a fact, but does not attempt to ness than they did. The bees had analyze it.

The wisest thinkers of all times have swarmed elsewhere. recognized the condition, and many well known writers have expressed their views of its psychology. What has not been sufficiently recognized, however, until very recently, is the importance of worry, not merely in itself, as implying the absence of happiness, but as the cause of lils far greater than itself, the cause predisposing to secondary manifestations which would otherwise have been escaped altogether.

Having fully comprehended this fact. the next logical step in scientific progression is to determine the exact mechanism by which these disturbances sweet way, and located a place for are brought about. Through the conjoined efforts of psychologists and tory to them. Mr. Erdman says physiologists we are just beginning to they may stay there. reach the true physical basis of this important subject.

The keynote of worry is beyond doubt a disturbance of the mind, says Dr. Erle D. Forrest in the Medical Record It may be defined as the restless con sciousness of all incumbrances which

we accept under protest. To elaborate this definition, it is the mind's unrest about anything which concerns us, whether it relates to our future, our dear ones, a cause we have espoused, our happiness, our salvation, our means of support, our position in life, our health, our fate or our success in general. It does not consist solely in our interest in all these things; it is rather a disquietude arising from a feeling of helplessness before the various chances and claims of life.

The popular opinion seems to be that the mental condition is one of depression, possibly because the physical manifestations are chiefly depressive in nature. The fact cannot be too strongly emphasized, however, that the Hospital for the Insane, at Steilaprimary mental condition is one of coom, baseball has been a fixture for overactivity and, moreover, overactivity along lines of fixed ideas.

Without taking up individually the phases of worry brought about by the various specific causes the physical manifestations of worry in general may be said to be depression of respiration, sighing, disturbances in rate and force of heart beat, vasomotor changes, disturbances in secretion, pallor, cold extremities, relaxation and decreased motility of the alimentary tract, dilutation of the pupil, loss of weight, insomnia and general physical

These disturbances may vary in their prominence and may appear as groups characterizing well kno diseases. Thus worry is sometimes an Ten Nights in Bar-room in Movies important agent in the production of and a number of foreign countries, diabetes, gout, exophthalmic golter and Oregon received the gold medal for chronic heart disease,

Inasmuch as worry is primarily a people what they want at the Grand disease of the mind, and since every position at San Francisco a few days theatre, is offering for Friday "Ten portion of the body is intimately con-Nights in a Bar-room" in five reels. nected with every other part by a net-There is something appropriate in work of nervous tissue of great com | 12 men, 7 from the East, two from "reels" n the bar-room classic, but plexity, we naturally seek for the Japan, two from California and one aside from that Charlie says he is go- causes of these manifestations, first of

better than a hundred temperance In every individual at a given time lectures." That is quite possible— there is a limited amount of potential some temperance lectures drive folks energy stored up in the cells of the brain. This function seems to rest in Charlie's one regret is that Carrie the chromatin granules of the nerve show made its biggest success ological degeneration of the chromatin themselves. Obviously a prolonged discharge of nervous energy diminishes by so much the amount left in the brain cells. Furthermore, stimuli of sufficient number, intensity or duration may cause exhaustion and death

> Origin of the Sun Flag. The origin of the emblem of the sun as the Japanese national symbol dates back to time immemorial. The first record of its use on land is that of a famous war lord of the eleventh century; again in the fifteenth century the emblem was adopted by the feudal lords and warriors. The connection of the emblem with the navy is also deep rooted, having had local usage as early as 71 A. D., and a more extended field in 110 A. D. The official adoption of the sun flag to represent the pation took place in 1810.-Bulletin of the Japan

Downward Revision. Two Minutes After the Exam .- Aw, that was a cluch. I crashed that easy! ed him for his "work" on the Arden-Right between the eyes!

One Day After the Exam .- Of course there were a couple of little things I in and rake out some coin, too-or didn't get quite right. Two Days After the Exam .- Say, I

think I got two questions all wrong. Three Days After the Exam.-Pass it? Well, I should say not. I flunked tt cold .- Ynie Record.

Conscience is the highest of all courts.-Victor Hugo.

LET'S HEAR ABOUT IT Chance for Enterprise to give Sheriff One Fine Boost

Tuesday's Enterprise contained an editorial in which it was mentioned dock, Birdsell Ladd, Ray Morris and homes have been the victims of an slapped the reins. unusual series of robberies during the The first aim of the club will be last three months." The spasm then around and said: "Thank you, gentleto secure a play ground. Member- goes on to relate what a hard-work- men, for your trouble." ship dues are to be 25c to 35c a ing sleuth Sheriff Billy Wilson is, and month. It is not necessary to pay says he has been aided a whole lot ing the council for the excellent re-\$5.00 to join as has been generally by Portland officials, and that the pair in which they keep the pavement result has been that the Portland of of the Seventh street hill.

ficers and the sheriff "have made everal creditable catches of crim-... Additional ... Let's hear about them. Let the Enterprise publish a list of these "creditable catches." Let them name ...Locals...

one, single, bona fide "pinch" that the

sheriff has made that has been prov-

ed to be connected with any of the

It's a fine chance for the Enter-

FARMER BADLY STUNG

Bees Take Dislike to Sandy Man, and

Show it Pointedly

Sandy district, and a fancier

D. L. Erdman, a farmer of the

honey-makers, had a perfectly good

hot time last week when he endeavor-

that he knew more about their busi-

this the bees became quite active-

and some time afterwards friends

found Mr. Erdman lying unconsciou

on the ground. He was carried to

the house, and it took a local doctor

over an hour before he was able to

NEWS THAT ISN'T

gonian Scems a little Forced

vellous appetites; and as for the in-

with regular nines in the neighbor-

that it loves its California corres-

sort of bunk from the land of pop-

OREGON GETS GOLD MEDAL

State Prize at Frisco Fair

In competition with exhibits

al display at the Panama-Pacific Ex-

ago. This award was made strictly

on merit The jury was composed of

from Holland. They made a care-

ful detailed inspection of every ex-

tion awarded the medal to Oregon.

N. Raylin, head of the Oregon Horti

cultural Society and himself a suc

cessful rancher of the Hood River

Valley. In arranging the booth, he

made no attempt at ornamentation,

concentrating his efforts on so ar-

ranging the almost faultless collec

tions of fruits, vegetables and othe

products that the attention of the

visitor would be instantly centered or

the display and not on its surround

ings. Oregon has a right to fee

STIR 'EM UP

Private Detective "Wants In" on Ar-

denwald Case Again

tive who hangs out in Portland, has

grab Edward Ramsey, whom George

says can be cinched for the Arden-

wald murders if George is allowed to

give "evidence" which he has secur-

ed that would be of inestimable value

It is remarkable how rapidly news

and quietly slipped this Levings party

-another private detective-the \$2,

000 that a Washington county award-

wald case. Probably having heard of

that, Thatcher sees a chance to get

maybe it is safe betting that the

county's evidence is better than

DROP IN AGAIN

Tuesday afternoon a stranger who

distance he suddenly pitched from his

As he drove away he turned

over the man's prostrate form.

to the state.

George Thatcher's.

George Thatcher, a private detec

mighty proud of this victory.

pies, tourists and tuberculosis.

Saturday of last week the Oregon-

revive the bee faddist.

enjoyed baseball.

ball style.

rise-now watch it crawfish

of the year.

Ray Newberry, of New Era, was in the county seat the first of the week visiting friends.

J. C. Cochran made a business visit to Newburg during the week,

M. Trullinger, of Molalla, was in the county seat the early part of the

Fred Gadke has left for a vacation trip in the Puget Sound country. Mr. and Mrs. E. L. Shaw entertained during the early part of the week the Rev. and Mrs. William Ware of Missouri.

Mr. and Mrs. Laurence Mautz left this week for Cannon Beach, where

they will spend the summer, Mr. and Mrs. J. S. Jones, of Beaver Creek, are entertaining Mrs. Nels Reed, of Portland.

left the hive provided for them, and Miss Grace S. Ammermaugh has been visiting county seat friends Mr. Erdman went out and reasonduring the week, and will leave Satand with them, and this failing to have urday for her home in Los Angeles. the desired effect he tried to lead the F. D. Chesswith was in Oregon honey-makers in the direction which City during the week. He is a Hood he had planned out for them. At River fruit raiser.

Prominent People Coming

The bees, after settling accounts List of Chautaugua Talent Shows with their fancier, went their own Guarantee of Fine Program. their hive which is entirely satisfac-Cost Is Nominal.

Look over the following list of those who will appear here under auspices of the summer Chautauqua and see if there is a single one whom you would Front Page Excitement in the Orenot be much interested in hearing if your time will permit you to attend each session.

In the way of music there are Ciricilan printed as alleged news on its lo and his great Italian band.\ This front page-the place where impororganization is playing a return entant revelations are supposed to be gagement, as it covered the western made when they don't conflict with Chautauquas last season, and the deits policy-the statement that some mand for its return was so univer California chef declared that women sal that the bureau engaged it to are heartier eaters than men, and al- come back in 1915 with a larger band. so the additional statement that in- a larger number of soloists, and incisane patients in a California asylum dentally Ciricillo gets considerably

more money, it is said. Any mere man who has taken his There are the Saxony Opera Singers, best girl out to supper after the who present in costume grand and light opera sung in English. The Schu show knows that women have marmann Quintet, playing strings, is the highest priced organization of its class sane enjoying baseball—California in the United States, and the "Il Troand the Oregonian are way behind the vatore" Grand Opera Singers are anoth times. At the Western Washington er stellar attraction. H. Ruthven Mac-Donald and his wife are other additions to the musical program, and the five years, and the "nut" team plays Alpine Yodiers, consisting of seven people, will draw a big crowd.

hood and usually beats them, while The following are the lecturers: Colothe "nut" fans go wild in true basenel George W. Bain of Kentucky, Roland A. Nichols, Father P. J. MacCorry, The trouble with the Oregonian is Mrs. A. C. Zehner, Nelson S. Darling.

The above does not take into considpondent too well, and will print any eration the big entertainment of the Three Floyds on the opening night They are pronounced classy in a program of magic, mind reading and music. Evelyn Bargelt, the cartoonist and reader, will be heard with pleasure on the last day, and the Gullota Trio, con-International Jury Awards State the sisting of violinist, planist and soprano, is a company much sought after by Chautauquas.

similar products from other states can be enjoyed at a cost of less than 10 cents per entertainment. That's some bargain! general excellence of its horticultur-

Long Trip Planned

Mr. and Mrs. W. H. Blair, of Canby, have started on a month's automobile tour of California, during which they will visit the expositions and other ponts of interest.

J. A. LIZBERG hibit in the hall and without hesita-Abstracter The display was installed by C

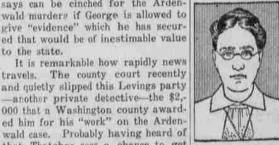
See him for Abstracts of Title, Loans, Real Estate, Insurance, Deeds, Mortgages and any facts in any Public

> OFFICE 718 MAIN ST., Oregon City

COULD NOT LIVE

Restored to Health by Lydia E. Pinkham's Vegetable Compound. asked peace officers to go out and

Unionville, Mo .- "I suffered from a female trouble and I got so weak that I could hardly walk across the floor with-



out holding on to something. I had nervous spells and my fingers would cramp and my face would draw, and I could not speak, nor sleep to do any good. had no appetite, and everyone thought I

Some one advised me to take Lydia E. Pinkham's Vegetable Compound. I had taken so much medicine and my doctor said he could do me no good so I told my husband he might get me a bottle and I would try it. By the time I had taken it I felt better. I continued its use, and now I am well and strong.

"I have always recommended your had been in the city drove out of medicine ever since I was so wondertown by way of the Seventh street fully benefitted by it and I hope this hill. When he negotiated part of the letter will be the means of saving some other poor woman from suffering Mrs. MARTHA SEAVEY, Box 1144, Unionville, Missouri.

wagon to the street. Before the horse could stop, the wheels passed The makers of Lydia E. Pinkham's tators stood horror-stricken, but the Vegetable Compound have thousands of stranger picked himself up, climbed such letters as that above - they tall back to the seat of his vehicle, and the truth, else they could not have been obtained for love or money. This medicine is no stranger - it has stood the test for years.

If there are any complications you do not understand write to Lydia E. Pinkham Medicine Co. (confidential) Lynn, Mass. Your letter will be opened, It is presumed that he was thankread and answered by a woman and held in strict confidence

Courier and Western Stock Journal, \$1.50 year thought.