SUPPORT THE TOWN THAT SUPPORTS YOU-BE LOYAL

TRIALS OF A RETAILER B U Y AT HOME

"Yes, "remarked the country merchant to a newspaper man, "I certainly have a snap." The wholesale houses send me duns every month and draw on me at sight; but if I send a bill to a farmer he comes in swearing and quits trading at my store. While I am hard up for money, many of those who owe me are sending cash in advance to mail order houses. If I contribute to any cause people say I am bidding for trade; if I don't they say I am a hog. Every day I am expected to dig up for everything that comes along from a raffle ticket to a church fund, by people who say I ought to because they do their trading here, but my friends Skeers and Chawbuck, neither buy tickets or help the church fund, and yet cash in advance business."

"If I sell a barrel of paint for the farmer's barn, I must treat the family to candy and cigars; if I buy a load of potatoes I must do the same. Customers who are able to pay hang on their money, while I pay 8 per cent at the banks to get cash. I have a big business during hard times and poor crops, from people who are willing to trade with me providing I can duplicate catalogue prices and wait until after harvest for my money.

"My scales weigh too heavy when I buy butter. I am a thief, a liar and grafter. If I smile I am a soft soapty hypocrite: if I don't smile I am a grump.

"Yes, this certainly is a snap." fund, and yet cash in advance busi-ness, and if I were to circulate a subscription paper among the whole-sale houses I trade with I would get wondered how he could raise \$350 to

am a grump.
"Yes, this certainly is a snap."

And then he looked over \$10,000 meet a sight draft tomorrow.

BANNON & COMPANY

In this day and age of sharp competition, it is "prices that count." Then, if the local public will remember this fact when they enter the store of Bannon and Company they will readily see one of the reasons why we urge "Buy at Home." Here is a modern department store—right here in Oregon City that bffers you the same goods as you can buy in any city or through any mail order house, at prices, which in many cases are cheaper, and a store that is here to stand back of every purches. All that you need to do is to compare the prices and the article—to say nothing chat you need to do is to compare the prices and the article—to say nothing of the time and trouble of sending away—then you will see that Bannon and Company is just as good a store to trade at as any store you can find.

as reasonable from him as in any store in Portland or any mail order house—then why not support the man who supports your city?

V. HARRIS

Lovalty to Heaville

Oregon City is the firm of Farr Bros., whose place is located at 903 Seventh Street. This firm conducts a business which is of great importance to the business activity of our city. Besides operating a Modern Market, they buy live stock and all kinds of farm produce, for which they pay the highest cash market prices, thus putting many thousands of dollars in circulation each month, which finds its way, or should be spent with the local business houses. This firm believes in supporting "Home Industry" and their modern establishment and progressive meth-

purchase and guarantees satisfac-

Oregon City that can boast of a prices are always right. This, to-store such as Huntley Bros. Company. This should create a feeling of local pride among the citizens, which, together with the fact that which, together with the fact that they compete in prices with any like establishment in the country offers the best reason for patronizing this local business house. In drugs, books, stationery, pictures, athletic goods, paints, leather goods, talk-ing machines, kodaks and numerous goods, paints, leather goods, talk-ing machines, kodaks and numerous other lines this house carries a stock which guarantees satisfaction, and sells at prices just as reasonable as buy the same articles here, and at sells at prices just as reasonable as only the same articles here, and at any house in any large city. Just the same price as they can at any compare their prices and their line of goods with any other establishment out of town—and you will arrive at the conclusion that Huntley C. C. Store, where is carried a stock like it is described on the conclusion of development of development of the conclusion of t

WILLIAM MCLARTY

If you want a new tailor made suit or an overcoat don't send or go out of town to get it. Have it made in Oregon City by Wm. McLarty, who is able to do just as well by you as any tailoring house in the country. He can furnish material of the best quality. His workmanship is unsurpassed for durability and style and his prices are most reasonable. He is also right here at home to attend is also right here at home to attend to your wants and see that you are well pleased in every way. Mr. Mc-

STRAIGHT AND SALISBURY

Deserving a special mention on this page of "Home Industry," is the firm of Straight and Salisbury, Ore-gon City's leading plumbers and tinners. Like all other branches of bus-iness this firm merits the patronage of the local public, from the fact that their work is of the highest standard, their charges most reasonable and that their industry is a local en-terprise which aids in the progress and advancement of Oregon City They are both practical men in this branch of trade and give personal at-tention to all work given them. As

carpets, bedding, wall paper, crock-ery, oils, paints and in fact every-thing required to furnish a home. The prices quoted on all goods car-ried by this house are just as low, and in many cases less than asked by and in many cases less than asked by outside houses. The proprietors are organically controlled houses. The proprietors are organically controlled houses. The proprietors are of controlled houses. The proprietors are of controlled houses. The proprietors are of controlled houses, but here were others that we had spent their money here, the services and treatment accorded is of the highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the home highest standard and their accorded is of the highest stand

FRANK BUSCH

store to trade at as any store you can find.

FARR BROTHERS

Holding a most prominent place among the "Home Industries" of Oregon City is the firm of Farr Srow where place is leasted at 903

Brown where place is leasted at 903

"Home Industry" and their modern establishment and progressive methods merit the support and co-operation of the citizens of Oregon City and this vicinity.

FRANK H. CROSS

Mr. Cross is a manufacturer and dealer in harness, horse collars and leather specialties. He is able to sell his productions just as reasonable as any Portland house, and can, and does undersell mail order houses. Not only that, but the quality of his goods are the best—the workmanship is durable in character, and his is a local house. Right here at home where he stands back of every purchase and guarantees satisfac-

purchase and guarantees satisfaction to his patrons. Just ask yourself if these conditions are not worthy of consideration—and if so remember it is a home enterprise and when in need of anything in his line call upon Mr. Cross, 511 Seventh Street and you will be treated right.

HUNTLEY BROS.

PRICE BROTHERS

When it comes to clothing, the citizens of Oregon City and vicinity certainly have no couse to purchase clothing elsewhere, for Price Brothers can supply their wants in a manner beyond reproach. At this store will be found a line of clothing and gents' furnishings, which for style, and quality are not surpassed, and the It is not every town the size of and quality are not surpassed, and the stands behind every article sold, should prove as an inducement to patronize a "Home Store." Price Bros. Co, "deliver the goods" and compete with prices with any clothing store—and remember it is a lo-cal enterprise.

THE C. C. STORE

Bros. is deserving of your patronage. of dry goods, shoes, dress goods, notions, etc. The store is located at Tenth and Main Streets, where every courtesy will be shown their patrons, and where goods are sold at prices that are "Right." So just remember the C. C. Store will give you a "Square deal" and it is a local business that will appreciate your patronage.

D. M. KLEMSEN

Special mention should be made of the grocery store of D. M. Klemsen, on this page of "Home Industry." One reason for this is the fact that well pleased in every way. Mr. Mc-Larty does both ladies' and gents' tailoring and thoroughly understands the business—give him a trial and see for yourself.

One reason for this is the fact that it is one of the new business houses of Oregon City, and another is that a select line of staple and fancy grocer-ies are carried, which merit the pat-ronnage of the local public. Mr. ies are carried, which merit the pat-ronnage of the local public. Mr. Klemesen is a man who is honorable in his dealings and courteous to the public. He believes in patronizing home industry, and he has met with marked sucess since he opened his new store. He has many friends in Oregon City and is highly esteemed by the public.

their research was a season of the public of the pu

Oregon City and is highly esteemed by the public.

OREGON CITY SHOE STORE

If you can buy shoes in Oregon City, which for quality, style and price will equal any bought in any other town; if you can receive just as courteous treatment and honest dealing from your local shoe mer-daser, and so cheap.

It is an every other home in the village and surrounding communities, there can be found from two to five catalogues from mail order homes in the village and surrounding communities, there can be found from two to five catalogues from mail order homes and exceedingly houses. The catalogs contain pictures and glowing descriptions of all wery handsome and exceedingly houses. The catalogs contain pictures and glowing descriptions of all manner of merchandise, from a manner of merchandise, from a money to their catalogued goods:

Last winter I needed a wrap. One two their catalogued goods:

Last winter I needed a wrap. One down and exceedingly houses. The home of the progress of your town. Think it over the progress of your town. The pictures are fascinating to the would-be pure than had been ordered.

Last winter I needed a wrap. One their catalogued goods:

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Last winter I needed a wrap. One their catalogued goods:

Last winter I needed a wrap. One their catalogued goods:

Last winter I needed a wrap. One the well know it would be nonsence to ask them for help. The home on the progress of your town. Think it over the progress of your town. Think it over the progress of your town. The pictures with our bridge of the progress of your town. The pictures with our brider catalogues goods:

The catalogues g If you can buy shoes in Oregon City, which for quality, style and price will equal any bought in any other town; if you can receive all manner of merchandise, from a price will equal any bought in any other town; if you can receive all manner of merchandise, from a mouse-trap to a piano. The pictures are fascinating to the would-be purchant—then why not patronize the chaser, and so cheap.

We have tried the ordering business into a seek the ordering business, time and again. Once we ordered a washing machine which the store at home. Just ask yourself these questions. This can be done at washing machine which the wast clearly and the Oregon City Shoe Store, located at Seventh and Main Streets, were tried the ordering business, time and again. Once we ordered a washing machine which the wast clearly and the money if the machine failed to a part of the local public. His business is that the obselling receives. His stock is complete, and the local public the country when the tention to all work given them. As a Home Industry, Straight and Salisbury merit your business.

HOGG BROTHERS

The "slogan" of today, is "Patronize Home Industry." Support the stores that go to make up your city, and a store in Oregon City that is well deserving of local patronage Is the one conducted by Hogg Brothers. This house deals in furniture, carpets, bedding, wall paper, crock-

You want "Good Times" -- then money must be put in circulation--men and women must be given employment -- your local business houses must be given your support. Then the hum of prosperits will be at hand. Oregon City depends upon your support. The city's prosperity means your success-so you are helping yourself by helping support her business institutsons.

The purpose of this article is to set forth the various convincing facts regarding the local business institutions of Oregon City. Its object is to briefly state the numerous reasons which justify the patronizing of "Home Industry." It is a message to all those who have the interest of their city at heart, to sound thinking people who possess a spirit of local pride, as well as those anxious to get the most and best value for their money.

There are many reasons why the business houses and institutions of Oregon City should receive the support and co-operation of every man, woman and child in this vicinity, and by following out these reasons, not only helps to build up and advance your city, but also aids in the progress of conditions, in which all are interested.

The first one of these reasons which we wish to impress upon your memory, is the fact that the stores and business houses of Oregon City carry the same line of goods, the same articles in every branch that is carried by stores in large cities, or by any mail order house—here at our stores will be found goods from every quarter of the civilized globe.

Second: our merchants sell their goods just as cheap, and in many cases cheaper than you can buy them from out side stores, after taking into consideration the incidental expenses before they are delivered at your door.

Now just stop and reason with yourself:-Does it not seem reasonable that a store paying from five to ten times the rent that a sore in Oregon Ciy pays, where they are under a tremendous expense, would have to realize a larger profit off their goods—then who pays this profit?—You if you send away for your goods. It is true, the public is presented with glowing descriptions and pictures of goods in catalogues and circulars, telling of the great advantage and the money saved by sending away for your goods. That all looks very well on paper—but did you ever stop to think that it is hard to tell the quality of goods from a picture. Then, too, if you purchase an article from your home store and it is not estimated by the product of the your home store and it is not satisfactory the merchant stands ready to make it good—and he MAKES GOOD without any further trouble or delay.

The merchants and business men of Oregon City have always pursued that Conservative Course, based upon moderate profits and square dealing. They stand ready to meet all competition if they are given a chance. As a convincing argument to this statement let us suggest that you take any article-compare the qualiy, then the price with the same article sold by out-side houses and see if the prices quoted by the local merchant are not of uniform rank. This is a fact and only needs to be tried to be proven.

Following these two above reasons for patronizing "Home Industry," we here present another of equal, or even of greater importance. This is the aiding in the growth and progress of your city. By supporting local enterprises, means more business and that means a larger city, which in time calls for more manufacturing industries, and more manufacturing establishments means that employment is given to more people. Thus, you can see the result of patronizing your local business

If you are a merchant, a physician, a lawyer or a laboring man it is to your interest to help support your local business houses for what benefits one, will eventually benefit the other. Patronize each other-pull together and you will soon see the great results.

If you are a farmer, do your trading at your nearest town. It means an increase in population, which in time gives you a greater demand for your produce and an increase in prices. If Oregon City is your nearest town—then why not do your trading there? Give the merchant your business, who pays taxes and helps to build good roads in the county.

Then, another thing-is not local pride worthy of consideration; don't you want to see your town grow and prosper? Every local citizen should possess a feeling of local pride in his town sufficient to justify the patronizing of "Home Industry." Supplement this with the fact that the same goods can be bought in Oregon City at the same price as elsewhere, and there leaves no just cause for going out of town or sending away for your needs.

The local business man pays to keep up the town. He employs local people in his store, and is all in all a source of revenue to many homes.

If you are a poor man and mis-fortune comes to you, the local business man is always ready to contribute to your help-if a subscription is taken around for any just cause he always "Comes Through." Would any store in the large city do that? Do you think you can get a dollar out of the mail order houses for any local cause-well, just try and see how politely they will turn you

The writer could fill pages, giving just causes and reasons for supporting "Home Industry." but if the reader will only stop to consider what it means to support the town that supports him, then we feel that the reasons here given will suffice.

Oregon City today is a good town it is above the average for its size, but it can be made a larger-a greater city and a more thriving municipality if only the proper encouragement is given to its local business institutions. And this fact goes a long way in building up a city. It is this reason that has helped Los Angeles, San Francisco, Portland and Seattle to become the cities that they are today. Then, why not make Oregon City a large and prosperous city? It can be done and all will prosper by it if the citizens will pull together and stand as a unit for loyalty and support—let the slogan be onward and upward—Patronize HOME INDUSTRY.

OREGON CITY FIRST--ALWAYS!

WILLIAMS' BROS. TRANSFER & onable charges, furnishes a sufficient reason why preferences hould be giv-WILLIAMS' BROS. TRANSFER & STORAGE CO.

Just look at the name on the picture of this modern truck. It says, Williams' Brothers Transfer and Storage Company—"Oregon City."
That tells the story of it being a worthy the support of the local publome enterprise. This, together with the fact that Williams Bros. are which to "Deliver the Goods" at reasure on the picture of the local publome enterprise. This, together lic. So, show your loyalty to Home Enterprise by giving Williams Bros. able to "Deliver the Goods" at reas- your patronage.

OREGON CITY ICE WORKS

The Oregon City Ice Works is a "Home Industry" of value and importance to our city. Its productions are of the highest quality and not excelled by any enterprise of this kind in the county. Its operations help to furnish a revenue to the city, aiding in the business and industrial life of the city. It is these high qualities which go to make up the progress and advancement of a town, and to such an enterprise should be given loyal support by the local public. This is an institution of the highest mark in Home Industry.

JONES DRUG CO.

Among the business houses of Oregon City worthy of local patronage, one that gives you value received for your money is the store of the above named gentleman. Mr. Stafford deals in dry goods, notions, shoes and ladies' furnishings. His stock embraces goods of a high quality and his prices are as reasonable as any mail order house, then too he stands behind every purchase, and guarantees his goods as to be as represented. Taken all in all the store of C. I. Stafford merits the patronage of the people of this city and vicinity.

JONES DRUG CO.

In calling into promine age of the local public, the Jones Drug Company should receive a special mention. This is a modern pharmacy, handling everything carried by a first class establishment of this kind. Every article in this store is sold at prices which will compete with any dry store in the country with any dry store in the country with the fact of the lowest market prices, and who merits your patronage. Mr. Barlow and his clerks are courteous and obliging, who always serve you with the aim of giving satisfaction. Then In calling into prominence the difwith any dry store in the county, and this together with the fact that the store reflects credit upon ty, and this together with the fact that the store reflects credit upon the business houses of Oregon City should prove as an inducement to the local public in patronizing the Jones Drug Company.

obliging, who always serve you with the aim of giving satisfaction. Then under those conditions, and the fact that he carries everything in the line of good groceries and sells at "the right" price, don't you think his store is worthy of your patronage?—

BURMEISTER AND ANDRESEN

The jewelry establishment of Bur-meister and Andresen is a store that any jewelry house in the country. Then, too, any jewelry house in the country. The stock is large and complete and the assortment offers an easy choice. In fact, go wherever you please and you cannot find a jewelry store carrying a better line of goods and selling them at a more reasonable price than Burmeister and Andresen-located at Seventh and Main Streets.

Any studio in the county. Then, too, any studio in the county. Then, too, any jewelry house in the country. Then, too, any jewelry house and he makes an effort to please his patrons. Just give Mr. Hart a chance to show you the quality of his work, and no matter how particular you this home studio.

gon City stores are able to supply ity to the local public, and at prices the demands of the local public, and that are most reasonable. It is not especially is this true in the line of necessary to go out of town for your sporting goods and automobile sup-plies. This fact is proven beyond a can get productions of the best qualdoubt to anyone who will visit the store of Miller-Parker Company and inspect their large stock. They will also find that the prices quoted will meet the prices of any like establishment in the country. This house ket and his is a local business house, sells their goods just as reasonable as they can be bought any where, and their stock embraces goods of a standard make—thus remember a loand their stock embraces goods of a standard make—thus remember a local house when in need of anything your local stores. That is the object

OREGON CITY STEAM LAUNDRY

gon City Laundry, or do you send it out of town? Have you given this laundry a chance to show you the quality of their work? If you have not, then give them a trial and be convinced of the fact that the work of this local laundry will equal any of the Portland laundries. a "Home Enterprise," giving employment to a number of people who spent their money at home, and by sup-porting this laundry you are aid-ing in the progress of your home

C. J. HOOD

Experience of One Women with Mail Order Houses Isn't it queer that so many people think it gives them distinction or prestige to order goods from some far off city, or to buy things which their neighbors are not likely to possess?

We are farmers and live a mile and half from a small railroad village of five hundred inhabitants. In my home and in every other home in the village and surrounding communities, there can be found from two to catalog showed women's cease and surrounding communities, there can be found from two to catalog showed women's cease and catalog show

C. I. STAFFORD

The people of Oregon City and meister and Andresen is a store that certainly deserves the patronage of hte local public. Not only is this store a credit to the city, but the prices quoted on each article offers buying opportunities not excelled by any jewelry house in the country. Then, too, his prices are very reasonable and he makes up offert to please his parts.

MILLER-PARKER CO.

In every branch of business Ore
The Pioneer Meat Market, owned by H. W. Strebig, is able to furnish fresh and cured meats of prime qual-

L. HYLTON

or their line.

DREGON CITY STEAM LAUNDRY

Do you give your work to the Oregon City Laundry, or do you send it but of town? Have you given this aundry a chance to show you the bracing the choicest and best brands on the market. He also sells soft drinks and in each branch his store merits the patronage of the local public. He is loyal to his city and believes in "living and let live." He carries a line that will meet with your approval and will treat you right.

OREGON CITY DYE WORKS The Oregon City Dye Works is a cal enterprise that deserves the local enterprise When you are in need of Lumber, Ltah, Shingles, Wood, Mouldings, etc. just remember that Oregon City has an industry dealing in the content of the content o

means all lines of business—thus we speak of W. F. Schooley, who is a lo-cal real estate man. And he has been a local realty dealer for many years, and has always enjoyed the highest reputation for honest and "square dealing." Being a local man he has a large list of local property for sale, including fine farms and city real estate. He conducts a general real estate business in all of its branches and is a man reliable in all business transactions.

When buying property remember W. F. Schooley—the pioneer real estate dealer of Oregon City.

S Circulation Over 2600 S I. M. J. Brown, editor of S

M. J. Brown, editor of & the Oregon City Courier, do y ly circulation of the paper for y the past 12 months has been &