# WHERE TO BUY YOUR PIANO 

The store that offers the best values for the least money, extends the most liberal terms and gives an absolutely reliable guarantee is the best and safest place to buy

## EILERS PIANO HOUSE

Carries the largest number of makes in the greatest variety of styles in key instruments of all sorts ever brought to the Pacific Coast.

Pianos, the Pianola, Reed and Pipe Organs, also Electric Pianos. All at lowest prices.

Bilhorn Organs

Just the thing for Campmeeting

They are small, but they contain more pleasant noise for their size than any other instrument made. When folded up they can be easily carried from place to place.

## A Chance to Save $\$ 25.01$

If you are in Portland during the Woodmen's Carnival, drop in to our store and select your piano. We are offering nine chances to get a discount of $\$ 25.00$ on your purchase, and on our very best makes, too. This liberal offer is genuine and open to everybody during the carnival. Come in and learn all about it.

We take Pride in every Instrument we Carry If we could not do this, we would not sell them. But our three leading pianos are the pianos everybody is proud of. They lead in popularity the Weber piano of New York, the Weber piano of New York, the artists' favorite, the Chickering of Boston, that possesses now and has maintained for eighty years an unbroken record for sterling merit of construction not least, the greater latter day not least, the greater latter day Chicago, up to the highest Chicago, up to the highest
standard in every respect and immensely popular.


The Pianola
There is but one Pianola. It is manufactured by the Aeolian Company, New York. It is by far the most perfect so-called "mechanical" player on
on the market. Properly manipuated it enablesthe on the market. Properly manipuated it enables the
performer to produce such human-like piano music, as to deceive the most critical ear. Anyone, even
a small child can learn to manipulate it perfectly, a small child can learn to manipulate it perfectly,
and it only costs $\$ 250.00$. The possession of one, and it only costs $\$ 250.00$. The possession of one,
means the music you like best at any time you wish means the music you like best
it, and right in your own home.

We're busy Our business is so enormous it will not admit of a single idle moment. But we always have time to attend to your wants. It makes no difference whether it is a tuning order or the purchase of a grand piano, our aim is to please you just as much in one instance as in the other. Prompt and courteous treatment, the best values your money will buy and easy terms are assured you here.

## . . - EILERS PIANO HOUSE . . .

Large Stores at Washington Street, Cor. Park, Portland, Or.; 653 Market Street, San Francisco, Cal.; No. 605 Sprague Ave., Spokane, Wash., and 9th and J Sts., Sacramento, Cal. © rax


