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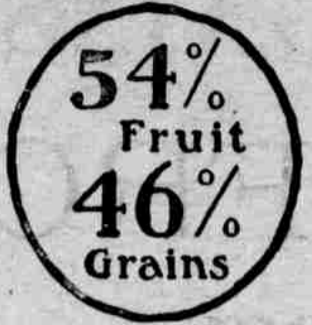
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UNSALTED BUTTER.

A Study in Weight and Market Prices.
There is in the large cities a limited trade in fresh butter, and this demand is known as the Jew trade, says The Creamery Journal. The price is a little higher than the price of salted butter, but one must have the market secured in advance to be safe in shipping that grade of butter. One of Iowa's prominent creameries lately received an offer of 1 1/2 cents above for butter unsalted and uncolored. This looks like a snap, and it is something that way. But there comes in the privilege of selling salt at butter prices when the butter is salted, and it hinges upon the increased weight of salted butter. This creamery already received three-quarters of a cent above highest quotations, so the offer was really three-quarters of a cent above what the butter was selling for.
Suppose it takes seven pounds of salt to salt 100 pounds of butter. This is an extra investment of 7 cents at least. Suppose three pounds of this salt remains in the finished product. When butter is netting 22 cents, this means 66 cents received for the salt and an investment of but 7 cents to get it, or a net gain of 59 cents per 100 of butter. But it is uncertain that the butter will weigh 3 per cent more because it is salted. Granular butter, well drained and weighed, then salted and worked, will sometimes weigh more than before and sometimes less. One may look for a shrinkage, as a general thing, varying from 5 to 14 per cent.
This was discussed at the Wisconsin dairy convention last winter, and Professor Wall said that sometimes the weight was increased by salting the butter and sometimes not. He thought that if well drained the salt would make a slight increase. Mr. Amend made a strong point, saying that he sold much of his butter unsalted and worked it about half as long as when he salted it. This will, of course, leave in more water, but it is known by analysis that salted butter looks more watery than unsalted because the brine collects in larger drops than the drops of water in unsalted butter. C. J. Ward said he makes both kinds and once had an order for one more tub of salted butter than he had, so he took a tub of butter which was unsalted, weighed it, added the salt and worked it, then weighed again, and it weighed 1 1/4 pounds more than before it was salted. This is adding a full two pounds per 100 by adding salt. Mr. Thorpe said he had sold his butter in granular form, unsalted, and concluded that he would salt it and get the profit on the salt, but found a uniform shrinkage of one pound in seven by salting.
These reports enable us to get pretty near to the bottom facts. If unworked butter is salted and worked, it will generally shrink a little if the same apparent moisture is left in. If butter which has been worked to a finish is salted and worked, there will be a small increase in weight, for the little moisture left in the finished unsalted butter will dissolve the salt, and there will be little surplus moisture to be expelled. But if a lot of granular butter be divided into two equal parts and one-half be salted and worked, the other half worked without salt and both to the same apparent dryness so far as available evidence goes, the weight of the two finished lots of butter will be practically equal, sometimes one being slightly heavier and sometimes the other. This is because more moisture has to be expelled from salted butter to make it look as dry as the unsalted butter, the drops of water being collected into larger drops by the action of the salt and being easier discerned by the eye. From this it looks as if the offer of three-quarters of a cent advance upon the price then received is an actual advance of three-quarters of a cent and is worth taking in.

Farm Separators.
The manager of one of the best whole milk creameries in one of the best creamery districts of Iowa says that for three months his creamery accepted milk from patrons so far removed that it was necessary to shut down the separator and start up again when the milk came, and that there was a resultant loss of 600 pounds of butter during that period, which he ascribes to stopping and starting the separator. He says it was found to be impossible to skim as clean after the separator had been stopped as before. From this he argues as follows: Suppose a creamery has 100 patrons and they all use farm separators. This makes 100 separate starts and stops, and the loss will perhaps more than overbalance any claimed gain from the use of farm separators.
Now, this is an entirely new thing, says The Creamery Journal. Take it at this time of the year, when the factory separates but once in two days. The 100 patrons separating once a day have 200 stops to the factory separator's one, and if as a rule they separate twice a day, they have 400 of these losses to the one from the factory separator, if there be a loss.
But this one statement, though from an excellent manager and close observer, does not prove his side. It only opens it up for investigation.
The factory separator gets heavily coated with slime, and perhaps this is the reason why it makes waste in starting and stopping. In fact, as all boys know, it is sometimes absolutely necessary to shut down and clean out the bowl to prevent waste of butter fat. If the creamery man in this case shut down and then started up his clogged bowl without first cleaning, that would cause loss, but it doesn't apply to the farm separator, which never gets in a fix, because the milk is always fresh and sweet. And there is much more to this. The farm separator has a less exacting task, for the milk is in the best condition—no stale, fibrous milk to make trouble.

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The Springwater Road.

D. C. Howell, of Springwater, states that some substantial improvements are being made on the Springwater road, which is being planked in the direction of Logan. The residents of Springwater subscribed the following amounts for the improvement of the road, the county having agreed to pay for the plank last fall:

Names	Amount
C. H. Guttridge	\$150
Ed Cloener	100
J. E. Green	15
W. J. Lewellen	125
A. M. Shibley	40
H. R. Dubois	100
S. H. Boney	50
D. C. Howell	50
Wm. Bard	50
Geo. Cunningham	25
Branch Tucker	50
Al Cary	30
A. J. Marrs	50
John Lewellen	\$25 per mile
H. E. Cross	50
F. Millard	20
O. S. Bard	15
J. A. Shibley	25
A. Lacey	\$25 per mile
John Stormer	50
W. L. B. Cornett	40
J. W. Marrs	50
J. W. Snyder	30
W. H. Kandle	60
A. Albright	25
Carl Howell	200
W. Crane	20
J. F. Walker	15
J. F. Lovelace	10
O. Stone	20
J. A. Randolph	10
Ed. Miller	25
T. C. Jubb	15
Geo. Hayden	10
Geo. Reid	25
W. M. Tucker	25
W. M. Warnock	50
O. Genserowakey	30
Albert Cloener	25
W. E. Cromer	20
Abe Stormer	25
David Cloener	25
R. E. Shumway	25
M. Tillison	10
Jacob Gerber	50
T. Tillison	20
J. Tillison	20
J. C. Sprague	25
J. N. Tracy	15
J. M. Tracy	25
W. Page	10
C. Lander	10

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The old maxim, "The Proof of the Pudding is in the Eating," applies as well to the wearing qualities of our hosiery. Once worn and you will wear them always. An exceptional trial offer that every reader of this paper should take advantage of and test the remarkable wearing qualities and superior finish of our high grade hosiery. We will, on receipt of 25c in silver, and the name of your local dealer, send direct to you from the mills, postage paid, 4 pair of our finest high grade latest style Empire brand ladies' or children's hose, or men's half hose, in black, tan, white or the fashionable fancy solid colors, or the latest combination silk embroidered polka dots, electric stripes, or silk clocking on side, in fancy open work plain, or drop stitch style, in French lisle thread, balbriggan, silk finish mace, or cashmere, with full finish elastic top and our patent reinforced silk and linen knit seamless, double sole, toe and high spliced double heel. They save darning and are granted to give three times the wear of any other hosiery. The same in children's with elastic top, double knee, sole, heel and toe, plain or ribbed, fine, medium or heavy quality, guaranteed fast color, and warranted not to crock. The retail value of these hose is 25c. per pair. We will send more than 4 pair of each ladies' or children's to one person. A trial wear of these will convince you of their merits. For 50c, we will send, post paid, one trial pair of our ladies' fine silk hose, in shades of pink, gold, white, black, blue, cardinal or lavender. This is a special trial offer. If you are not satisfied with them after trial wear we will refund your money. If you are pleased with them and wish more, insist on your local dealer procuring them for you, and insist on him getting our Empire brand hosiery. Write us today, mentioning this paper, as this offer is limited. A beautiful little booklet, telling how our hosiery is made, mailed free to you on request. Address this way, EMPIRE KNITTING MILL, 106 and 108 Fulton St., New York City.

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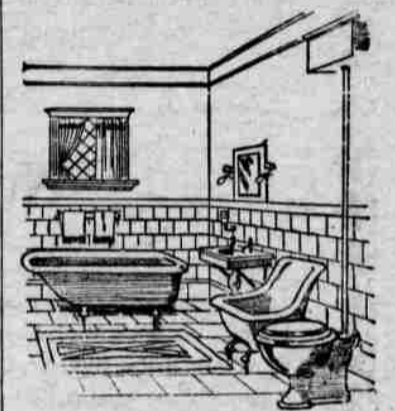
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