

PRINEVILLE CITY RAILWAY

Time Table No. 5
Effective 12:01 A. M. Sunday, February 29, 1920

West Bound				
Stations	Motor	Motor	Mixed	
	No. 5	No. 3	No. 1	
	P. M.	P. M.	A. M.	
Lv. Prineville	7:40	4:45	5:15	
Lv. Wilton	7:55	5:00	5:30	
Lv. McCallister	8:10	5:15	5:45	
Lv. O'Neill	8:25	5:30	6:00	
Ar. Prineville Jct	8:35	5:45	6:10	
East Bound				
Stations	Mixed	Motor	Motor	
	No. 2	No. 4	No. 6	
	A. M.	P. M.	P. M.	
Ar. Prineville	8:35	6:55	9:45	
Ar. Wilton	8:50	7:10	10:00	
Ar. McCallister	9:05	7:25	10:15	
Ar. O'Neill	9:20	7:40	10:30	
Lv. Prineville Jct	7:40	6:00	8:45	

CROOK COUNTY JOURNAL

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Foreign Advertising Representative
THE AMERICAN PRESS ASSOCIATION

YOU'VE GOT TO MAKE A NOISE

Pastry cooks tell us that a duck's egg is better for many purposes than a hen's egg. Furthermore, there are, nowadays, varieties of ducks, which, with proper care, will lay almost as many eggs per female in a year as will a good hen.

But the hen makes a noise every time she lays an egg, while the duck says nothing and goes away and leaves her newly-laid egg to the mercies of chance.

Hens are grown on every farm and in countless thousands of village back lots. The Pacific coast country is full of associations devoted to the handling and marketing of hen's eggs, but the duck is obscure and almost unknown.

Here is one mighty example of the value of making a noise in the world.

There are millions of men in the world who are honest, capable and intelligent, but who have a hard time to make a living. There are millions of business positions which these men could fill, perhaps better than they are being filled by the men who now hold them, but the fellows who have good jobs have also had the faculty of pushing themselves forward and seeing that the men who had jobs to give out heard of them. They had the ability to make a noise about themselves and made it to good advantage.

There are thousands of professional men struggling along without remunerative business because they have been too modest or too ethical or too retiring to put themselves in the way of business which might be

theirs. They have never learned how to make a noise.

In just the same way, there are thousands of business houses, which are running along on a small volume of business, probably struggling to make both ends meet, or if they are making a profit, it is very much less than it ought to be, because these houses have never learned how to make a noise about themselves and the goods they handle.

The most modern form of making a business noise is advertising. Your business competitor may carry no better merchandise than you carry. He may be in no better position to give service to his customers than you are, but if he lets the possible buyers know through advertising that he has merchandise which they want and that he gives service which they need while you sit still waiting for them to come to you, he will prosper while you will go backward.

There are many manufacturers who are making high-class merchandise; goods of good quality with good materials and good workmanship, but if these manufacturers are not advertising their merchandise and nobody knows about it, its the wrong kind of merchandise for you to have on your shelves.

It is your business to advertise your store and your service and it is to your interest to let your customers know what lines you handle, but you cannot afford to give thorough and complete advertising to every product in your store—that is the manufacturer's business and unless he does this you ought to change to some other lines which are adequately advertised.

You don't want duck eggs to sell in your store, you want hen's eggs. They are the kind that are advertised.—Western Farmer.

CANADIAN NEWS LETTER

Calgary, Alberta.—Drumheller Valley, 80 miles east of Calgary, is producing 7,000 tons of coal every working day. It is estimated that the total output of coal for Alberta this year will be 6,500,000 tons. This is the province which Lord Burnham, at a journalists' gathering in London the other day, said had one-sixth of the world's known coal resources.

Calgary, Alberta.—One thousand beaver skins, secured in Alberta by trappers under permits from the government, were auctioned off in 306 lots the other day, and the average price per pelt was \$9.81. The beaver are only killed where they are destructive or a nuisance. The pelts are turned over to the government, and after the sale the trappers get 75 percent of the proceeds. Timber wolf pelts were offered at the same time and the top price was \$17.

Calgary, Alberta.—There is no danger of the extinction of the beaver

in Alberta. These animals are protected, except where they damage property, and they are increasing at a rapid rate. On an island in the Bow river, in the very heart of the city of Calgary, a good-sized colony has established itself and is cutting down the trees to the detriment of the water flow into the dam of the Eau Claire Lumber Company. The little fellows work at night and dynamite does not discourage their operations, for they repair the wreckage almost overnight. A few years ago one was rarely seen, but they are now getting to be quite common.

Montreal, Quebec.—Entries are pouring in for the first international exhibition of live ranch bred silver foxes to be held in Montreal at the end of the month under the auspices of the Commission of Conservation. Competitors are coming from Prince Edward Island, the center of the fox farming industry, and from all other provinces and various parts of the United States. During the exhibition it is planned to form a Fur Breeders' association in Canada, organize and manage future exhibitions which will be held annually and include not only foxes, but minks, beaver, muskrat, and other furbearers raised in captivity.

Edmonton, Alberta.—There is approximately 1,250,000 bushels of grain for export north of the Peace river—including districts from Peace River, Dunvegan, Waterhole and West—and 2,000,000 bushels south of the Peace river, including the Grand Prairie and Spirit river districts.

Calgary, Alberta.—Three hundred bushels of potatoes have been taken off a half acre of land at Fox in southern Alberta by A. D. McKinnon. Many of the potatoes weighed over 4 pounds. The potatoes from which the original seed came were imported from Saskatchewan, 21 years ago by Mr. McKinnon.

WATER RIGHTS COURSE GIVEN IN LAW SCHOOL.

In the winter term a new course on water rights will be given by the law school of the University of Oregon. The course will be especially designed for students who come from regions where irrigation and water rights are involved. Questions which affect this state upon riparian rights will also be taken up. Other courses to be given during the winter term are bills and notes, contracts, evidence, equity, law of officers, agency, torts, corporations, real property, mortgages and moot court.

No Statue of Georgian.

The secretary of the statutory hall in the capital says that there is no representative of Georgia in the Hall of Fame. Each state may contribute two statues of deceased citizens of the state, who "for historical renown or for civil or military services" are considered by the state as worthy of such commemoration.

BUICK

TRUE to the Buick tradition of twenty years, the one feature Buick engineers have particularly sought to develop in the new Nineteen Twenty One Buick Series is high utility value. You will find, in fact, when you investigate these new models, that Buick capacity for hard, fast, sure transportation is even greater than ever before. The high-powered, sure-working Buick Valve-in-Head Motor is a feature of each of the new models.

Added to their great service value are a beauty of contour and appointment and a comfort of movement and seating arrangement that appeal to the most particular.

Buick primarily, however, is a car of action. Built for business—built to stand up—is a well known Buick feature. Business men will find the new five passenger touring car a happy selection.

Back of it, reinforcing its high serviceability, in sureing the un-interrupted use of your investment is Authorized Buick Service rendered by a nation-wide organization.



When Better Automobiles are Built, Buick Will Build Them
HENRY W. HOWARD, Prineville, Oregon

Unlucky.

Some of us never do have any luck. Now, in our boyhood, for instance, there never was a scarcity of teachers.—New York Morning Telegraph.

Just as She'd Finished.

Marjory (before getting into bed)—Mamma, I forgot something I wanted to say to my prayers. Shall I say P. M.—Boston Transcript.

"Skin of His Teeth."

"Skin of his teeth," so far from being an "abundant" phrase, has a biblical origin. You will find it in Job, chapter 19, verse 20.

2+2=4



THINK what Oregon industries mean to YOU—how they affect your job or business. Isn't it true that every man, woman and child in the state has been directly or indirectly benefited by the industrial growth of Oregon?

Oregon is rapidly becoming one of the greatest manufacturing states of the west. The coast-wide and national fame of her products grows daily.

Every dollar spent for home products increases just that much the development of the state—adds just that much to the prestige of "Oregon Made."

Your loyal support plus the enterprise of Oregon manufacturers equals PROSPERITY. It's as simple as 2+2=4.

BUY OREGON PRODUCTS

Associated Industries of Oregon

OREGON
QUALITY

PROSPERITY HOVERS AROUND YOU



and your future welfare will be permanently assured if you will but make up your mind immediately to set aside a portion of your weekly stipend for the savings bank. We urgently request you to call at our institution and leave with us your first deposit.

CROOK COUNTY BANK