

How Can You Know Piano Values?



HOW are you to satisfy yourself as to the real value of the piano you are about to buy. Can you judge piano values by outside appearances, determine the permanance and quality of tone by one hearing?

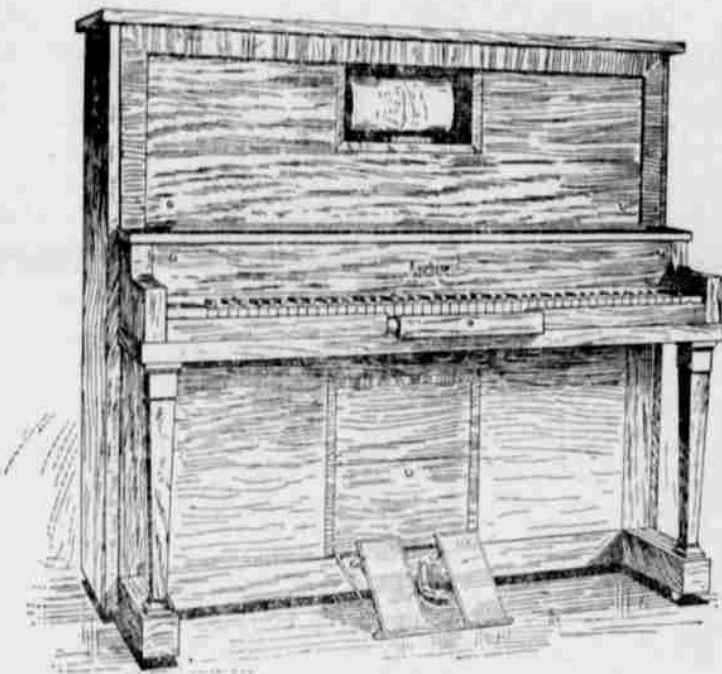
DO you know piano construction in plate and scale design. Can you pass upon the quality of action, varnish work veneers, and can you trust your own judgment as to durability and dependability.



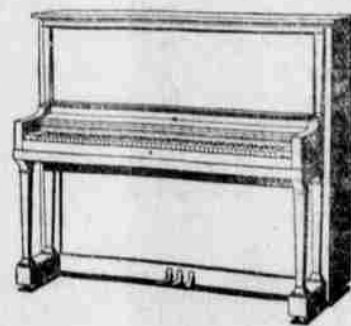
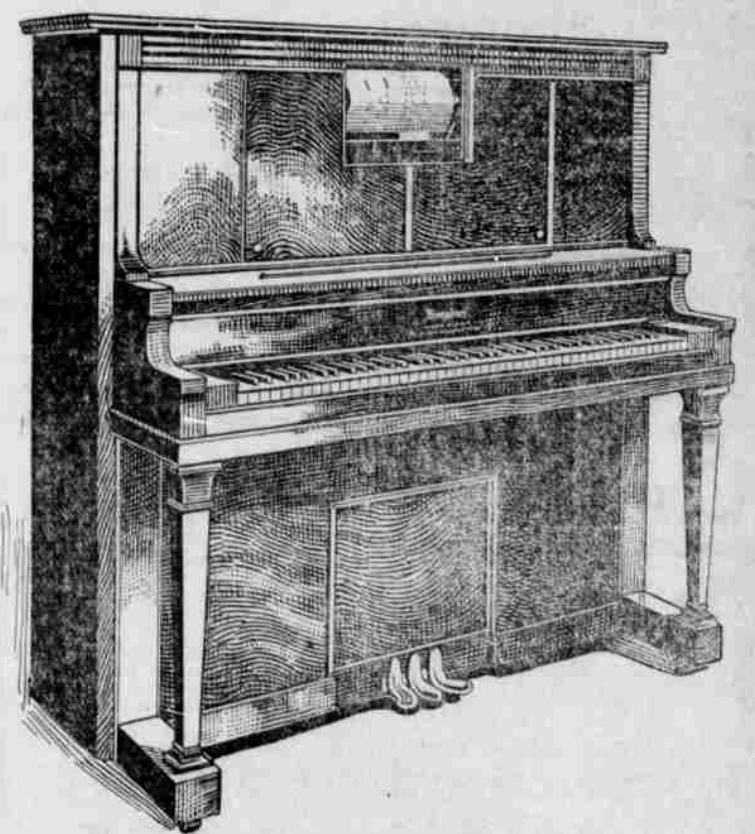
THE one safe and sane way to buy a good piano is to patronize a house of highest commercial standing, state your needs, and benefit by the judgment, the experience and the integrity of that house.

YOU will pay no more and your after-satisfaction will prove the wisdom of your choice. Selling good pianos and giving the best values possible for the price has been our particular care for almost

forty years. That you can buy more piano value for each dollar expended here is our firm belief and we know that your after-satisfaction, because of quality, service and appreciation, will be greater than you could expect



If you are thinking of buying a piano in the near future stop at our store and examine our instruments. Our prices are right and our terms like rent. Some splendid values in used pianos at very low prices and on very easy terms are being shown this week.



No matter what may be your piano desire, no matter what may be your income, we are in a position to satisfy that desire and to make the ownership of a really good piano or player a more economical proposition than any other firm. We will be pleased to send catalog and prices to anyone. We will accept your old instrument as part payment on a new one. Great bargains in second hand pianos and organs.

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