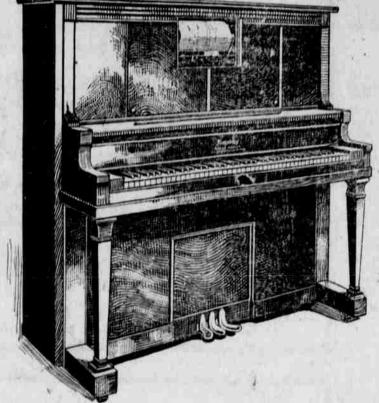
Exchange Your Silent Piano for One



That Anyone Can Play

DERHAPS you have invested in a piano that stands silent against the wall, because no one in your family has had the time or the pa-

tience to master the toilsome study of music. Isn't this a good time to exchange the piano that nobody can play for

The Angelus Piano

Which anyone can play on the First day it is in the Home

TURN the value of the instrument that is now a total waste into the purchase of an instrument that will be a genuine lifelong delight to your family and all your friends.

VOU can play an Apollo Player piano the first time you sit down to it; but so wonderful is the phrasing lever and its other exclusive features. that you will play better and better,

and become more of an artistic musician every day you possess it. Come let us demonstrate the Apollo for you at your earliest convenience, and let us explain how easy it will be for you to possess it.



Probably most of the public noticed in all the coast papers the notices stating the advance in all standard makes of pianos and players which is true. But as we have on the floor and in the warehouse several pianos and players that were shipped before the raise I can save you from

\$25.00 to \$100.00

One Thousand Dollars in Gold Coin

will be paid to anyone, professional musician or otherwise who can distinguish between the hand playing of a finished musician and the music produced by the Apollo Player Piano.

This should settle all questions in your mind as to "which one?"

Mellville Clark Piano Co.

Madam Shumann-Heink

"Finds it perfectly easy to accompany her songs" on the Apollo and comments on the "wonderful points" of the instrument.

(Original letter on file.)

Lillian Nordica

writes that the "Apollo Player Piano is one of the greatest factors of our day in developing musical taste, that "as an accompaniment it has a great future."



Adelina Patti

purchased an Apollo, then wrote congratulating us and saying that "she has seen the others but considers the Apollo perfect."

(Original letter on file.)

Edouard De Reszke

writes that "the Apollo offers advantages to singers and musicians"-also that he "finds features in the Apollo which no other instrument possesses" and adds that he will "be always happy to recommend the Apollo in heartiest terms." (Original letter on file.)

Josef Hoffman

as one of the foremost pianists of today is well qualified to judge. He writes that he "is astonished at the improvements the Apollo Player Piano reveals." (Original letter on file.)

Marcella Sembrich

strongly indorses the Apollo in a personal letter on file in our office.

Call at our Store and select one of these instruments before it is too late

No matter what may be your piano desire, no matter what may be your income, we are in a position to satisfy that dewe will be pleased to send catalog and prices to anyone. We will accept your old instrument as part payment on a new one. Great bargains in second hand pianos and organs.



OTHER STORES: Portland, Oakland, Sacramento, Fresno, San Jose, San Francisco, Los Angeles, San Diego

Your Money's Worth or Your Money Back---Expert Tuning and Repairing **Factory Experience**

Mason & Hamlin, Hardman, Conover, Melville Clark, Ludwig, Kingsbury, Wellington, Harrington, Price & Teeple, Milton and Rembrant. In player Pianos the Angelus, the Solo, Apollo, the Carola ano others.



The above is the style piano John Claire Montieth used at his recital in this city recently.