Early advertising is suree-tive for early shopping, while
stocks are complete and the last minute rush is avoided. Procrastination is the thief of time. No truer saying was ever invented than this
WHILE you have been thit. ig
about your needs, and have not at-
tended to them -you have lost
clothes prestige it helps more than
the average person realizes.
BISHOP has ready for you at
all times the largest stock of Cloth-
ing that is up to the minute in style,
and the finest qualities that can be
purchased they are guaranteed to
give you satisfaction.
OVERCOATS are a necessity
this cold slezty, srowy, bow'ey
weather it is a heakh protecion and
insurance.
YOU insure your, house and
other perishable things, why not
insure your healih with us today.

WHILE you have been thin. igg about your needs, and have not at-
lended to them-you have lost clothes prestige it helps more than BISHOP has ready for you ali times the largest stock of Clothing that is up to the minute in style, and the finest qualities that can be purchased they are guaranteed to OVERCOATS are a necessity his cold sleety, srowy, blow'ey weather it is a heakh proteciion and

YOU insure your, house and insure your healith with is today.
"We are always ready to help you to better Clothes, for the same money." "Every Family in Marion and Polk County a Patron"

## Salem Woolen Mills Store

## THE SPIRIT OF Christmas

IS EXEMPLIFIED IN MUSIC WHAT would Christmas be without Music? Do you realize the part Music plays in your enjoyment of life? Have you music in your home? If not, make this Christmas doubly happy by presenting the family

## A PIANO or PHONOGRAPH

We are Salem's Representative OF THE
She rman, Clay \& Co.
And sell such well known pianos as the Steinwey-Wel er and others PATHE PHONOGRAPHS and VICTROLAS
4 STORES


"IDon't Need to Tell You"
says the Cood Judge
Why so many men are going to the small chew of this good tobacco.
You get real tobacco satisfaction out of this small chew. The rich taste lasts and lasts. You don't need a fresh chew so often. Any man who uses the Real Tobacco Chew will tell you that.
Put Up In Two Styles
RIGHT CUT is a short-cut tobacco
W-B CUT is a long fine-cut tobacco

