



Only Four More Days To Do Your New Year Shopping

Better come in at once and select a good sensible New Years Present in the shape of a piece of Furniture or a Brunswick Phonograph which is now admitted to be the world's greatest talking machine. Prices range from \$32.50 to \$1500.00.

Ladies Writing Desks
Sewing Baskets
Cedar Chests
Electric Lamps
Traveling Bags
Boston Shopping Bags
Nut Bowls

Lily Bowls
Wicker Chairs
Wicker Tables
Leather Rockers
Morris Chairs
Library Tables
Hoosier Cabinets

Brunswick Phonograph
Smoking Stands
Easy Rockers
Couches
Davenport
Over-Stuffed Chairs
Dining Tables

Buffets
Children's Chairs
Tey Wagons
Hobby Horses
Stick Horses
Doll Carts
Electric Irons

C. S. HAMILTON

340 COURT STREET

HOME FURNISHER

SALEM, OREGON

PERSONAL STOCK-TAKING

Dawn of New Year a Good
Time to Bolster Up
Weak Spots

NOWS the time for a personal stock taking. The habit is in the air around Christmas. The kiddie lives a miserable life from the first of December trying to do his best so that old Santa will be good to him. The average man starts in around Christmas to think about the New Year resolutions he is going to make. All his friends, wise and otherwise proffer advice gratis until the poor chap isn't sure whether the New Year is coming or going and he himself is hopelessly lost. If he's wise he will go off by himself to a quiet corner and turn over the events of the past year and strike a balance on the results. The chances are that he will feel as chipper as a squirrel in May when the job is finished. There will be many instances where the "might have been" will condemn what was.

Life has many lessons that are hard to learn. One is that you can't put your ability in cold storage until needed for some great scoop. Your present job may be no compliment to your ability, but you dare not slight it for that reason. To keep yourself fit you must constantly employ your talents to the limit. As soon as you begin to go easy on them you start to decline. Unused potentialities deteriorate. Labor saving devices and man-made expedients won't work out with the Divine masterpiece. God never intended ability to be held in reserve for spectacular purposes. The wise man takes stock faithfully to see whether or not he is measuring up to his privileges. This is the season to begin the practice of it.

Man's measure is best taken when he toils for the good of others. Much that he does in this line is not appreciated. The knowledge of his kills some folks at the start. Most men do their best when the thing they advocate is popular. A few indomitable souls are fired to the heroic point by opposition. It takes the big souled man to struggle on when he sees few results and gets little thanks. He works for the sake of the thing to be done, and that is the evidence of the master-workman. It takes the stalwart to keep on the job in cloud and sunshine with his best always as the goal. If you are willing to take stock and profit by the results shown, you may be in that class soon.

The fellow that is honest in his stock taking will find many loose connections in his past efforts.

He has failed to keep the pace because his ideals and ability did not mix properly; or he has been short on one or both of these essentials. There are many sincere souls that are failures because they have gone at high speed with a bolt loose somewhere. No wonder they wrack themselves to death. The stock-taking will help them to see where their personal mechanism needs repairs. Weakness in any one part hinders the best work of the whole. For the sake of a temporary gain you dare not endanger your future usefulness. The past has been of your making. If it does not please you find what has been the matter and make sure of a better record for 1919. It's unfair to blame your competitors for lack of success. If you had been able to deliver the goods you

would doubtless have had your share of the trade. They have won because you have failed somewhere. Most failures begin with the mental apparatus. Look well to yours for the New Year. There is no time for adjustments after the race starts.

When the head is supplied with right thinking the body is apt to be best fitted for its tasks.

To be sure the care of the body influences the thinking, but even that needs right thinking to help it. If your head is off you can't give your body a square deal. You can't booze all night and have a clear head the next day. You can't dance until day-break and have elasticity and sprightliness of body when the rush is on the next afternoon. You can't fill your stomach with cheap candies,

paper. But the results will be just as public if you fail and men who read between the lines know the facts. So if you're concerned about the future you will respect the verdict and honestly set out to avoid the foolish things done in 1918. You will make your corrections at once. If you continue in error you will damage your working ability, not to speak of your reputation and character. It isn't business to toy with things costly. You can better afford to down a foolish self-pride than be downed by tasks too big for you. If you make the corrections to your life at once even the balance of this year will profit by the stock taking and you will start the year with a little practice.

The best assurance of success is found in taking stock of the means of attain-

ment's wheel may put you in a high place, but you are far more likely to stay at the top if you rise by merit.

You owe yourself and your friends your best record for the coming year.

It should be a matter of satisfaction to know that you have the ability to do big things. It's equally important to know your weakness if you should be confronted with big things. In any case failure does not add to your credit. Many of life's failures could be avoided if men would only take stock. This is business, and you should not shirk it if you want to succeed. Rise to power and criticism go together. You will escape most of the latter if you take time to find yourself and fit yourself for being your best. Take stock before others take it for you and corrections are too late.



= HAPPY = NEW YEAR

This will be the Merriest Christmas the world over in many years. And all feel more like giving than ever before. But care, taste, judgment and economy should rule, and there's nothing more appropriate to give than

Shoes and Slippers

FATHER, BROTHER or "THE MAN" would appreciate a pair of our shoes or slippers. LOOK! Young men's brown English lace, Neolin soles, \$7.00. Others at \$8.00, \$8.50, \$9.00; or a Stetson, the highest grade shoes, at \$12.00.

Fine black gun metals, in either English or round toes, at all prices, from the fine highest quality Stetson at \$11.60 down to a good neat appearing shoe of good service at \$5.00 OR MARY "HE" WOULD LIKE A PAIR OF COMFORTABLE SLIPPERS. The all-leather come at \$3.00, \$2.50, \$2.00, \$1.85 and \$1.75. The felt slippers sell for \$2.25 down to 95c. Mother, sister or the other fellow's sister would like a pair of those lovely dark grey, dark brown or black kid shoes in the exquisite new styles which are both stylish and comfortable, and range in price from the most elegant high grades at \$11.00, at \$10, \$9.50 on down even to \$3.95 for a very good shoe in black. There are browns and dark greys as low as \$6.50.

AND LADIES' SLIPPERS—in all kinds. The Low Comfys in soft padded soles, hard sole leather soles with low heels, and combination soles, felt and leather, also some all felt. The prices of the finest are \$2.25, then they range down to 95c with prices all the way between. DON'T FORGET THE KIDDIES

Those dear little ones who will be the greatest enjoyment of all on Christmas morning; and nothing will please them more than a pair of the beautiful Red Rose slippers at \$1.25 and \$1.15, or the blue with ornament at 95c and 85c. Shoes are always in order for children and they enjoy new ones on Christmas too. We have them in greatest variety from the lovely brown English lace for the miss at \$4.25 down all the stages to the dainty soft sole for the Wee Babe at 65c.

In fact we have Shoes and Slippers for all the family, in a wide range, and all good, with prices that gladden the careful buyer.

Beginning Monday morning, Dec. 23d, we will give to every child that comes in the store with their parents to buy shoes, until Christmas, a fine all leather "Uncle Sam's War Purse," as long as they last, then other presents will be given. Come early and get your purse, and may your Christmas days be as merry as can be, is the wish of

167 N. Commercial
Street



Salem
Oregon

The Fellow who
argued with Jim
the other night



ran up against the shock of his life.

Jim knows tobacco. And before he got through, Jim made the fellow admit that Real Gravelly tastes better and gives a satisfaction you can't get out of ordinary tobacco. A

small chew of Gravelly lasts so much longer that it costs nothing extra to chew this class of tobacco.

It goes further—that's why you can get the good taste of this class of tobacco without extra cost.

PEYTON BRAND
Real Gravelly Chewing Plug
each piece packed in a pouch

P. B. GRAVELLY TOBACCO CO., DANVILLE, VA.

Save Today for Tomorrow's Needs

Do you live "from hand to mouth?" There is a system of living whereby Today may be made to provide for Tomorrow—this year for next year—the prime of manhood for old age.

SAVE

This one word tells the story. Just a little regularly deposited in our savings department makes a pleasantly surprising showing in the years to come
Capital \$50,000.00

Farmers & Merchants
Bank of Stayton, Oregon

A GOOD PLACE TO TRADE

We carry a large line of dry goods, shoes, notions, gents' furnishings, hats, caps and rubber goods, etc.

OUR GROCERY DEPARTMENT

has a large line of fancy and staple groceries, canned goods, smoked meats. In fact everything you will find in a first-class Merchandise store is to be found here at prices that are right.

GEHLEN'S STORE

The Mail is \$1.50 a Year

Lesley Hotel

MRS. FRANK LESLEY, PROP.

We cater to the traveling public
CLEAN ROOMS GOOD BEDS

Make this your home when in Stayton

STAYTON

OREGON