

STORIES OF THE Rolling Dollar

By
J. T. Beamish
Copyright 1914

"I've helped start the baseball team this year," confided the Rolling Dollar to a brother dollar who had just come to Centerville.

"The clothing store man pungled me up along with a lot of others, and he seized the opportunity to show the young man who was soliciting something about buying at home. In lots of towns the merchants haven't the nerve to say the things that ought to be said occasionally. This man paid his subscription and then he grinned and said: 'How much did your mail order house subscribe?'"

"The young man replied that he had not asked it to donate. 'Why not?' asked the clothier, 'they have sold several suits here lately, so they ought to give something. If everybody here bought all their clothes from them, you would not have got that subscription from me today, for this wouldn't be a clothing store but a vacant building, and I would be working in the city or trying to run a farm.'

"The catalog house gets some business because they show nice looking cuts instead of letting you fellows see, feel and try on the suit, yet here I am subscribing to the ball team and glad to do it.

"If you wrote them for a donation, some clerk back in Chicago, who is working on starvation wages himself, would laugh and drop your letter in the wastebasket.

"As a matter of fact you bought that suit for \$18, didn't you?" The young fellow stammered and said that was right.

"And the expressage was about 75 cents, to say nothing of the postage and the money order? Well here is a suit that I sell for \$18.50, fitted to you, so you see it pays sometimes to see what the old storekeeper can do before you send your money away. I guess you will say this suit on the rack in my store is fully the equal of the one the catalog house listed at \$18; as to that I know it cost 20 per cent more to manufacture. And remember, that we have to support the baseball team and all the other things, and ask nothing more than that your money stays somewhere here in this town."

"I was paid out for an ax the other day after a funny argument," said the newcomer dollar. "I was in the pocket of a man over in Clearwater who went into a hardware store and selected an ax. When the proprietor told him the price was \$1, he said Blank & Blank's price was 77 cents. 'Very well,' said the dealer, 'I'll sell it to you on the same conditions as the mail order house. Here is your ax for 77 cents, now give me 25 cents for expressage, 3 cents for the money order and 2 cents for postage. That is \$1.07 it would cost you from the mail order house, but my price is just \$1.' The customer said that it had never occurred to him before, and paid over the \$1. Then the dealer stacked up the ax in the rack again and turned away, thanking the customer. 'What are you putting it away for?' 'why,' answered the storekeeper, 'if I'm selling it on the same conditions as the mail order house you will have to drive into town ten days from now and get it. But I go those people one better. Here's your ax now, when you want it. I just wanted to make the comparison plain all the way through, that's all."

"The mail order house does not have to get the good will or any individual, be his name Smith, Jones or Brown," said the Rolling Dollar. "for its field is unlimited, so the customer has no protection aside from the postal laws. But the local dealer, with limited possible customers, must and does go much farther to keep the good will of his people."

INDUSTRIAL NEWS

Florence wants a hotel and cannery.

Marion County tax levy is reduced 3.7 mills.

Grant County tax levy is reduced four mills.

Douglas County tax levy is reduced half a mill.

A glove factory has been established at Eugene.

Wallowa has a new electric feed chopping plant.

Bandon's water plant has been acquired by the city.

The route for the Columbia-Clatsop canal has been surveyed.

Coos Bay is leading all points on the coast in lumber shipments.

Wanted—A remedy for the football and mouth diseases in colleges.

The S. P. Co. claims to have spent ten millions on the coast this year in betterments and new lines.

The cost of expediting the books of Marion County for the past year was \$1503.11 as against an average cost in the past of about \$800.

After donating \$450,000 to the Tumalo project, Oregon is to be generously given the same amount out of the 12 million collected from sales of Oregon public lands.

POLK'S
OREGON and WASHINGTON
Business Directory
A Directory of each City, Town and Village, giving descriptive sketch of each place, location, population, telegraph, shipping and banking points; also Classified Directory, compiled by business and profession.
E. L. POLK & CO., SEATTLE

BIG CAR

For Sale at Brown's Garage. An 8-pass. 60 h.p. Thomas, good as new, just overhauled except tires, and paint, will remodel into truck if wanted.
Call in and see it. C. E. Brown.

Lyons and Fox Valley

Dr. Abott preached in the M. E. church. A large crowd attended.

Stanley Brown left for Portland where he will spend a few days visiting with relatives.

Mrs. B. M. Woodworth and family spent Christmas with her daughter, Mrs. Strom of Silverton.

Miss Rose-Orth left for California where she intends to go to school.

Al King wife and daughter, Ruth, spent Xmas with E. A. Canning.

L. W. Waterman and family visited the Mercer home Sunday.

Robert Wyatt of Amity, who has been visiting with his uncle, W. R. Surry for several days returned home Tuesday.

Miss Gladys Hobson and Kate McRae of Salem spent Xmas at home.

John Trasks family visited at the home of C. D. Wilson Saturday and Sunday.

A crowd of young folks of Lyons and Fox Valley took in the skating rink at Mill City Saturday evening and report a good time.

North Santiam

Mr. and Mrs. J. M. Aisman of West Stayton spent Xmas with their son Ira.

Miss Mary Houser of Corvallis spent Saturday and Sunday with her sister, Mrs. Ira Thomas.

G. W. Brower and family spent Xmas at the home of J. M. Miller.

Mr. and Mrs. G. F. Beal spent Xmas with his parents and other friends.

Earl Brown and Mrs. Grace Shepherd won the prize as the best dancers at the dance at Shelburn Xmas night.

J. J. Bradley and family of Marion spent Xmas at the home of Mrs. E. Jarvis. They returned home Sunday evening.

Arch Tracy of Portland spent Saturday night with I. O. Alsmen.

Mr. Junkey of near Foster is visiting Miss Mabel Jarvis this week.

David Reece and wife of Springfield, formerly of this place, are visiting friends and relatives here during Xmas.

Mrs. Geo. Ashford of Shedd's spent Xmas with her mother, Mrs. E. Jarvis.

Harry Porter and Miss Leona Forrette spent Sunday eve at the G. W. Brower home.

I. E. Thomas is reported some better this week.

Rex Alsmen is still on the mend.

W. J. Houser and wife of Corvallis spent Xmas with their daughter, Mrs. Ira Thomas.

Clifford Jarvis spent Xmas at home with his mother.

West Stayton

Misses Florence and Viola Neal of Portland are visiting relatives about the city this week.

Ike Tripp and wife were called to Lebanon Sunday by the serious illness of his father at that place.

C. Borick and wife visited at the R. Kusy home Sunday.

Will Titus recently sold his place here to Mose Titus of Kingston.

L. S. Lambert and wife of Stayton and Frances Lambert of Walla Walla visited at the Branch home on Monday.

John Crum and wife made a business trip to Stayton the first

Stayton Mail Votes Count

Most in the Premium

Piano Contest

One year subscription to the Mail--\$1.50	2000 votes
2 years subscription to the Mail--\$3.00	5000 votes
3 years subscription to the Mail--\$4.50	8000 votes
5 years subscription to the Mail--\$7.50	16,000 votes
10 years subscription to the Mail--\$15.00	40,000 votes
20 years subscription to the Mail--\$25.00	100,000 votes

Many Subscriptions to the Mail expire in January. Now is the time to do your soliciting. Get busy and get in the race by getting subscriptions for the Mail.

SEVEN BIG PRIZES HEADED BY A \$300 PIANO

of the week.

H. S. McGowan and wife were Salem visitors one day last week.

Mrs. Frank Wolf called on her sister, Mrs. Forrette Tuesday.

Mrs. Fred Ficklin and daughter Jean of McMinnville, are visiting her parents, John Gunsauls and wife.

Charley Beard of Scio was a visitor here the first of the week.

Roy Jessup of Corvallis was a visitor at the June Condit home last Friday.

Mrs. Will Titus and Flossie Perkins are visiting in Mehama this week.

Mrs. Wallace Miles and little daughter of Portland are spending the holidays at the Forrette home.

H. W. Porter and Leona Forrette were pleasantly entertained at the Ed Wirts home near Marion Sunday.

Bert Neal and wife are visiting relatives near Silver Creek this week.

Roxie Gunsauls who is attending school in Jefferson came home Thursday to spend the holidays.

Jas. Rossel and wife spent Wednesday visiting at the Gerry Neal home.

Rock Point

Henry Miller, wife and son spent Christmas at the J. T. Hunt home.

R. P. Phillips and wife of Happy Hollow spent Christmas at the C. P. Darst home.

Henry Schmidt and son George visited relatives near Albany this week.

A. C. Peterson was in Aumsville Tuesday.

E. C. Downing and mother motored to Salem Tuesday.

C. H. Read and family and Roy Porter and family of Aumsville spent Christmas at the E. C. Downing home.

L. O. Reynolds and wife returned to their home near Alpine Benton county Saturday.

School closed Wednesday until after New Years.

Kingston Kinks

The Christmas entertainment given by the Sunday school was attended by a large and appreciative audience.

Mr. Ben Schaefer wife and son spent Christmas with his father.

Mr. and Mrs. Raleigh Harold and son Roy and Mr. and Mrs. Curtis Cole spent Christmas Day at the G. F. Harold home.

Mr. Carl Johnson of Portland was a guest at the home of Mr. Carl Schaefer Christmas.

Mrs. Myrtle Bushman and little son of Portland were visiting with her mother, Mrs. Baker.

Mr. Alex Harold and family of Salem are visiting this week with his brother G. F. Harold and family.

Mr. Earl Fleishman who has been visiting at the Schaefer home left Monday for Scio to give a recital at that place.

Mr. and Mrs. Henry Follis, Mr. and Mrs. Wm. Follis and Mr. and Mrs. G. B. Trask and daughter, of Stayton, ate Christmas dinner at the J. T. Follis home.

Mr. Albert Croissant of Lyons, spent the holiday with his sister, Mrs. O. M. Baker and other relatives.

Rheumatic pains are relieved by Dr. Miles' Anti-Pain Pills.

HIDDEN DANGERS

Nature Gives Timely Warnings That No Stayton Citizen Can Afford to Ignore.

DANGER SIGNAL NO. 1 comes from the kidney secretions. They will warn you when the kidneys are weak. Weak kidneys excrete a clear, amber fluid. Weak kidneys send out a thin pale and foamy, or a thick, red, ill-smelling urine, full of sediment and irregular of passage.

DANGER SIGNAL NO. 2 comes from the back. Back pains, dull and heavy, or sharp and acute, suggest weak kidneys and warn you of the danger of dropsy, gravel and Bright's disease. In that case Doan's Kidney Pills have been endorsed by thousands. Here is a statement of a nearby resident:

Rhoda H. Peterson, 630 Fourth St., Corvallis, Oregon, says: "I was in a bad way from kidney complaint. My ankles were swollen and pained me. My back ached. I knew that my kidneys were to blame for these ailments. When I was advised to try Doan's Kidney Pills, I did. I found them to be just what I said. They did me a lot of good.

Price 50c. at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Rhoda H. Peterson had. Foster-Milburn Co., Props., Buffalo, N. Y.

BUY A HOME

Are you thinking of moving to town? If so you had better investigate this once. A good 7 room house, well finished except upstairs which only needs cloth and paper, one of the best wells in the city, pump in kitchen, fireplace in living-room, on corner, one-quarter block 100x100, a fine location, and good neighborhood. \$1200, terms. Call at Mail office for owner's name. tf.

How's This?

We offer One Hundred Dollars Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure.

F. J. CHENEY & CO., Toledo, O. We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by him.

NATIONAL BANK OF COMMERCE, Toledo, O. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system. Testimonials sent free. Price 75 cents per bottle. Sold by all Druggists. Take Hall's Family Pills for constipation.