

## $\underset{\substack{\text { Solving the } \\ \text { Problem }}}{\substack{\text { Better Living-More Money } \\ \\ \hline}}$ of a For ALL on the Coast

For yoars, the cry has been, here on the coast, "BUY A PARM OR ACREAGE, AND YOU'LL MAKE A GOOD, EASY LIVING.".
In a measure, this is true. But the fact remains, that to get the most out of a farm or piece of land, or out of a store, or whatever other profession or business wo may be in, THERE MUST BE SOMEONE WHO WILL BUY THOSE THINGS WE HAVE TO sELL.
The man who buys these things is practically always the man who cannot produce them himself.
Here in the West, wo need more men who are engaged in manufacturing enterprises-men who work in mills ind shops. These men and their familles need all such things as are now produced on the coast and must buy them
of those nearby who produce them. It is plain, therefore, that to reap the greatest amount of good from the business in which we are engaged, this bie western country must be more perfectly balanced in the lines of business in
WHich ITs INHBITANS ARE ENGAGED.

Did you ever stop to think



Prosperity Problem Solved
The question is, "How can we get to that statep
The answer is simple.
We ouraesves, are responsible for the present condition-for the shortage in
mills and factories. We are to blame because there are not right now thousands upon thousands of
fanilies drawing good weekly ppy envelopes, enabiling them to putit a alrge amount
of meney into circulation among us. It is our own fault that we have to pay







## Better Living Conditions for All





## Special Prize Contest <br> Win Part of This $\mathbf{\$ 1 0 . 0 0}$ Each Mon

Wrora story of not to exceed soo words on the following subject: "How THE PACIFIC COASt is PROFITED BY BOOOTING FOR COAST MADE GOODS." Send in your story not later than the 25th
of the month, together with two stamps cut from coast made goods. The stamps will be like the ove town of the month, together with two stamps cut from coast made goods. The stamps will be like the oue shown herowith, though they will be of different sizes. Prizes will
month. First prize, $\$ 5 ;$ second prize, $\$ 3$; third prize, $\$ 2$.

## Co-Operative Advertising Association

