

# The Redmond Spokesman

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**SUBSCRIPTION RATES**

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The county court of this county has troubles of its own and dissension seems to be the order of nearly every meeting lately.

By the time the workmen get through improving 6th street Redmond will have one of the best public thoroughfares in Central Oregon. But it will take lots of work to do it.

Crook county and Central Oregon got about all they desired in the way of recognition of their irrigation projects at the session of the Oregon Irrigation Congress in Portland last week.

A city park for Redmond is one of the new features the Commercial Club is working on. This would be a boon to the citizens and others coming to town, and it is hoped the proposition can be worked out and the park completed for the coming summer.

The Monday noon luncheons of the Redmond Commercial Club are becoming very popular, and the attendance at them is increasing. The "feed" put up at the different places for the club is of the best, and no one has cause for kicking because of not getting enough to eat.

Railroad companies do not seem to find money tight. The Canadian Pacific Railway is going to expend 100 million dollars in 1914 for betterment of its road and extensions, and several roads in the United States are going to expend money way up in the millions for improvements.

Two and one-fourth cents is what the Portland Railway, Light & Power Co. charges Multnomah county per kilowatt hour for electricity for light and power. This is a pretty low rate, and will be the means of saving the county a large sum over the prices they have paid in former years.

Some people are wondering why their taxes are so high this year. The Spokesman has no solution of the problem. Taxation is a peculiar institution the way it is conducted and managed at present. The person with small property holdings always is the one who pays more in proportion than the large property owner. If all paid their just proportion of taxes then taxation would not be a burden. But they don't, and there you are.

The Spokesman is informed that the Oregon Trunk Railway, following their policy of last year, will again this season endeavor to buy as much farm produce for their hotels, dining cars and construction camps from the farmers in this section as possible. This is a tip to the produce growers of this section, and especially the market gardeners, for the railway is a large buyer of good garden truck, and the farmers who will make a specialty of this kind of farm produce this year can pull down a neat sum of coin.

The news dispatches tell of a postmaster in a southern state who "sold" his office to a man who yearned to pound stamps for Uncle Sam. The postal authorities, hearing of the transaction, got after the man who sold out and intend to make it warm for him. The practice of buying out postmasters by aspiring would be postmasters is frowned upon by the government and wherever they get trace of a case of this kind they meet out stringent punishment to the offender.

It is understood that the Deschutes Light & Power Co. intend to rewire the city with heavier wire and put in more transformers as soon as the weather will permit, in order to take care of their increasing business here. This company has a large amount of capital invested in their electric plant and aim to give their patrons the best service possible. Their business in Redmond has gone beyond their expectations, and they now intend to put in a system to take care of future demands for years to come.

The Portland Ad Club recently instituted an action at law against the Elby Piano Co. there for false and deceptive advertising. The claim was made by the Ad Club that the piano company advertised that they had a piano for sale which had been used only one month and when new cost \$550. The advertisement is said to be false, it being alleged that the piano had been used seven years and cost \$400 when new. There is a stringent state law against false and deceptive advertising either in a newspaper, by circulars, handbills, post cards, etc. The Portland Ad Club is after the people who advertise fake closing out sales, "the biggest sale of the year," and such deceptive advertisements. The law is a good one, as it protects the innocent purchaser from the merchant who, through misleading advertising, tries to bunko them. The law should be enforced in every city and town in the state.

Redmond has some extremely good dramatic talent, and the plays that have been put on here have always met with the approval and appreciation of audiences. The last play presented here by home talent was some time ago, entitled "Valley Farm." This play was greeted by a packed house and the efforts of the players was much appreciated. Those taking part in the production were Miss Myrtle Butler, Mrs. C. A. Cline, Mrs. J. F. Hosch and her sister, Mrs. G. M. Slocum, Miss Laura Jones, J. P. Doherty as "Farmer Si," J. R. Roberts, "Rusty" Ridenour, C. H. Irvin, and several others whose names we cannot just now recall. Rehearsals are now in progress by local talent for another play, "The Corner Store," that will be presented soon here, and just here it is opportune to say that the cast is made up of the best talent in the city and those who attend his play will surely get their money's worth. The players won't be a lot of "hams" trying to pose as actors and actorines, as some of the local dramatic "talent" troupes are composed of. When it comes to getting up a good show Redmond is there with bells on.

### PARCEL POST IS EXTENDED

Old Newspapers, Magazines, Etc.,  
May Go at New Rate

An important change in the regulations relating to parcel post matter has been announced by the postal department.

The change makes it possible to mail books, old newspapers, magazines and everything classed as "miscellaneous reading matter," in packages of more than four pounds and up to 50 pounds at parcel post rates.

On pieces of miscellaneous reading matter weighing four pounds or less the rate remains as at present, 1 cent for each two ounces or fraction, regardless of distance carried.

After March 16, all parcels of miscellaneous printed matter weighing more than eight ounces may go at parcel post rates.

### ANOTHER HOG SHIPMENT WENT OUT THIS WEEK

Harvey J. Harris left yesterday with another community shipment of hogs for the Portland market. The following farmers had hogs in the shipment:

E. W. Pratt, 11; E. N. Hall, 5; C. H. Hardy, 16; A. L. Fleming, 1; C. D. Jarrett, 4; A. J. Riggs, 5; J. L. Gibson, 4; J. Burkhardt, 2; L. G. Grube, 9; H. C. Miesel, 7; J. W. Howard, 26; A. J. Sanford, 1; Rasmus Peterson, 3; J. H. Vincent, 3; J. O. Hanson, 1; C. H. Mead, 1; H. A. Helmboltz, 7; C. E. Prigmore, 6; Warehouse Company, 2. The total tonnage of the shipment was 22,235. It is expected to receive \$8.65 for most of the hogs.

E. T. Slayton of Ochoco, will ship three cars (69 head) of fine beef steers this week to the Portland market from this point.

Herb Angles, a prominent rancher in the Paulina country, was in the city yesterday on his way to Portland. While here he bought several large bills of goods from the local merchants.

### A PLEASANT SURPRISE

(Communicated)

Mrs. W. S. Rodman entertained very charmingly last Friday afternoon in honor of her mother, Mrs. Edna Baird of Carroll, Iowa, who has been visiting with her since last summer. The event was in the nature of a surprise. Mrs. Baird not knowing of it until the ladies began to arrive. One of the most entertaining features of the afternoon consisted in personal reminiscences. Each lady became her own biographer, giving a synopsis of the most notable incidents of her life. In so doing several of the participants accidentally gave a clue to their age, causing a great deal of consternation and good natured merriment. Several musical selections interspersed the afternoon's program. A most daintily prepared three course lunch was served by Mrs. Rodman, assisted by Mrs. Anderson. The guests were Mesdames Baird, Jackson, DeSouta, Whitney, Merrick, Wilcox, Ordway, Osborne, Walker, Anderson and Rodman.

### EXTENSION IRRIGATION MEETINGS TO BE HELD

Extension meetings of the Oregon Irrigation Congress will be held this week at Madras, Culver and Prineville. Secretary J. T. Hinkle will be taken into the district and discuss the development plans advocated at the congress. Mr. Hinkle will be accompanied by W. C. Wilkes, assistant general freight and passenger agent of the Oregon Trunk, and by D. C. Freeman and J. T. Hardy of the same road, who will present stereopticon and moving picture views of development work as shown at the eastern land shows.

The Monday noon luncheon of the Commercial Club at the Hotel Oregon was well attended, and a good feed enjoyed. These luncheons are becoming more popular each time. The next lunch will be served at the Redmond Grill next Monday at 12:30, and all members of the club are requested to be present.

## Inspiring Confidence

Confidence has been defined as the act of placing firm trust or reliance on any person or thing. The elements of confidence or trust enter into every activity of life.

We find that in business no sale is ever consummated except through confidence. Before a purchase is made from a merchant there is a feeling created, knowingly or unknowingly, in the mind of the customer that the merchant is reliable, that his goods are good goods and that he is willing to warrant them as such. Confidence in a merchant, his store and his goods is not created alone by good goods and personal warranties, but a model store in appearance, courteous treatment and the determination to serve customers all tend to establish confidence in the eyes of the public.

A first essential in business is that each merchant and his selling force have confidence in the goods for sale. If they do have confidence, customers are more easily influenced to purchase and better satisfied with their purchase, for confidence is catching.

The real purpose of every thoughtful merchant who desires to build a permanent business, is to establish confidence. Trade travels in the path of confidence, and in proportion as confidence in the store increases, just in that proportion does the business expand.

Confidence is just as essential to success in advertising as in any other branch of business. Advertisements that do not create confidence are a positive detriment to the business. Exaggeration in advertising always tends to shatter confidence. It may result in some extra sales, but the after effect is bad.

Truthful advertising does more to inspire confidence in a business than anything else. In fact truthful advertising, good goods, and good treatment establish permanent confidence, so essential to permanent business.

THE SPOKESMAN CAN HELP YOU WITH YOUR ADVERTISING TO GET RESULTS. LET US DEMONSTRATE.

## IN California

WINTER IS THE NAME OF A SEASON, NOT THE DESCRIPTION OF A CLIMATE.

—LET US HELP YOU—

### PLAN A VISIT

to the land of Sunshine, Fruit and Flowers. Outdoor Sports—Auto Trips among the Orange Groves—Trips to the Beaches—Surf Bathing—and the hundreds of varied amusements for which California is famous.

\* ROUND TRIP TICKETS AT REDUCED RATES

FOR HANDSOME BOOKLETS DESCRIPTIVE OF CALIFORNIA, ALSO FOR FARES, TICKETS OR RESERVATIONS

Call on any Agent of the

OREGON-WASHINGTON RAILROAD & NAVIGATION CO.



## R. C. Immele

Dealer in

# Building Material

OF ALL KINDS

Lumber Brick  
Shingles Lime  
Lath Cement

Roofing and Building Paper  
Door and Window Screens  
Sash, Doors

GIVE US A CALL PRICES RIGHT

Mothers Say That

## Snowflake Flour

Is the BEST on the Market

FOR SALE BY ALL GROCERS



A. G. ALLINGHAM

Wines and Liquors  
Imported and  
Domestic Cigars

Nothing but the BEST is served at our place

Redmond, - Oregon

# Eats

When you want the BEST MEAL IN REDMOND for the MONEY, you can get it by calling on W. E. YOUNG, the well known veteran restaurant man at the

## Redmond Grill

Open Day and Night

## Anderson Bros.' Saw Mill

MANUFACTURERS OF ROUGH AND DRESSED PINE LUMBER. OUR MILL IS THE NEAREST POINT THAT YOU CAN GET HIGH-GRADE LUMBER. OUR PRICES ARE RIGHT.

4 1/2 Miles Southwest of Laidlaw.