

# The Money a Merchant "Saves"

## By Cutting Down His Advertising Expense Goes to the Merchant Who Doubles His Appropriation

It goes to the live merchant through the operation of a trade law as old and unrepeatable as the Ten Commandments—that law stated in the dictum: "To him that hath shall be given"—and, as finished by a modern writer—"all that they can take away from him who hathn't." Thus, the merchant whose advertising GROWS ALL THE TIME sees his store grow all the time. The merchant who "cuts down" his advertising "cuts down" his store.

Do you belong to the "haths" or to the "hath nots?"

## Advertise in The Spokesman and you'll get results

### Tum-A-Lum Lumber Co.

Wholesale and Retail Dealers in

### Lumber and Building Material

Shingles, Brick, Lime and Cement  
Roofing and Building Paper

Office and Yard 2 blocks east of Hotel Redmond

### OREGON CAFE



We desire to announce to the people of Redmond and vicinity that we have reopened the Oregon Hotel and Cafe in connection with the Oregon Hotel and will conduct same along high class lines. The tables will be supplied with the best the market affords, and efficient service given.

Reopened under the management of F. T. and J. D. Redmond

### Regular Meal and Short Order Service

### F. T. & J. D. REDMOND

#### GUILT BY GHOSTS.

An Invisibile Wall That Comes and Goes

In a Mexican House.

Town in Mexico lazure are ghosts

which hold walls

in the ancient city of Guaymas

stands a big one story house of great

age which, at the time that General

Lina first became president, was oc-

cupied by one of his adherents, a the

old fighter named Colonel Marton

When he died the place was bought

by a lawyer named Valdemar, who

put the whole inside of the house

to pieces and put in electric bells and

an electric lighting plant.

Curious noises were heard, pictures

fell and various queer happenings gave

rise to much talk, but the climax came

when a servant, sent into the dining

room for a glass of water came back

with a scared face and reported that

some one had built a wall all across

the room.

The others rushed in. There was

nothing to be seen; but, sure enough,

they struck their knuckles against it

they tried.

Next morning, however, the wall was

gone, but not for good. Sometimes it

came, but not for good. Sometimes it

was there, sometimes not, and after a

few weeks of this sort of thing the

Valdemars had had enough of it and

moved out.

To this day the house stands unoc-

cupied.—Chicago Inter Ocean.

#### MYSTERY IN A CRATER.

An Arizona Puzzle That the Geologists

Cannot Solve.

About forty miles from Flagstaff,

Ariz., in the midst of a great plain,

there is a saucer shaped hollow about

three-quarters of a mile across and

800 feet deep. The rim of this strange

crater lies between 150 and 200 feet

above the surrounding plain. Rocky

fragments are scattered for several

miles around the crater. Among these

rocks many fragments of meteoric

iron, some containing minute black

diamonoids have been found. The inner

wall shows that the crust of the earth

was broken when the crater was form-

ed, yet no volcanic rocks exist there.

Geologists have offered several the-

ories to account for this singular phe-

nomon. One is that an immense

meteorite made the hole and that the

remnants of the falling star

remained in the neighborhood of a

point where subterranean water had

ascended in the neighborhood of

Wendell Holmes—New York Press.

#### CHAIN CABLES.

Severe Tests to Which They Are Sub-

jected Before Being Used.

One week link in a cable may mean

the loss of a great ship worth a mil-

lion pounds or more, so before being

used every one of the great chain

cables used in the navy or merchant

service is carefully tested. The ap-

paratus employed is a most ingenious

one.

The cable is laid in a sort of long

trough, one end being fastened to an

enormous steel hammer, which is pass-

ed over a pulley and attached to a

revolving drum, the other

attached to a hydraulic ram.

The machinery is worked from an

adjoining building, no one being allow-

ed in the cable shed while the testing

is in progress. If a chain does break

under the terrific strain to which it is

subjected it simply smashes every-

thing near it and may bring the whole

roof down.

The operator in the next room has

before him an ordinary looking pair of

scales, but the small weights which he

places upon it represent as many tons

as they actually weigh pounds.

While the weights go into the scales

a loud creaking and grunting is heard

through the thick partition as the

seventy-eight foot length of cable

stretches under the enormous

pressure. A new cable stretches about

two inches, an old one a good deal

more.

The ordinary cable of steel, two and

one-eighth inches in diameter, is sub-

jected to a pull of over eighty tons.—

London Answers.

A Help to Promoters.

Anyhow You've Over the Time—Doc-

tor, please hurry over to our house

one of the family has suddenly been

stricken with a fainting fit. Is there

anything you want read when you get

here, so that there will be no time

lost? Doctor—Yes—er—you may have

my fee ready.—Lippincott's.

Easy Enough.

"Maw, I've come across a word that

I can't pronounce."

"Spell it, dear."

"G. e. o. m. o. r. t. p. h. y."

"Why, that's a proper noun—Geo-

Morphy. Pay more attention to what

you are reading and don't bother me

again."—Chicago Tribune.

Bungled It.

Old Maid—You eat very little, Mr.

Smith. Smith flattered and wishing

to be complimentary—Ah, to sit next

you is to lose one's appetite.—London

Watch Dog.

To be seventy years young is some-

times far more cheerful and hopeful

than to be forty years old.—Olive-

Wendell Holmes.

## Everything for Building


We are in a position to supply  
Lumber and Building Material  
Line.

### GET OUR PRICES

on the above before placing an  
order. Estimates will be cheer-

fully furnished.

## R. C. Immele



**SMITH & ALLINGHAM**  
Wines and Liquors  
Imported and  
Domestic Cigars  
Nothing but the BEST is served at our place  
- Redmond, Oregon