

EVERYBODY washes with RAIN WATER JONES

Ontario's Executive and Legislative Officials Are Experienced Business Men.

MAYOR R. W. JONES

Age is not always the determining factor in the election of men to office, as is manifest in by the fact that Ontario's city government is today in the hands of one of the youngest civic executives in the state.

Raymond Wallace Jones, known from the Baker county line to Nevada as Rain Water Jones, is but 34 years of age, he having been born in 1886 at Atlanta, Iowa. He was raised in Iowa and Kansas, for his father being a railroad man, moved considerably. Aside from residence in the Middle West, Mayor Jones homesteaded in Wyoming before finally determining upon Ontario as the scene of his activity.

In Mayor Jones Ontario has a citizen of many parts. While he oper-



Mayor R. W. Jones

ates the Ontario Laundry as a means of livelihood, he is one of the county's leading musicians, being a violinist of real ability. And added to that he is one of the county's foremost sportsmen, duck hunting being his specialty.

But these avocations do not interfere with his business policy of progress. To do his work just a bit better than it is done elsewhere and to add improvements before the "other fellow" knows about them has been the foundation of his business success. The same policy has been his guiding principal in municipal affairs, for during his administration Ontario has taken the big step forward manifested by the paving program.

Mr. Jones came to Ontario from the Middle West in 1916 and with a temporary partner established the Ontario Laundry, the first steam laundry in the county, and now the only one.

An idea of the growth of the institution may be gained by the mere statement that when first organized Mr. Jones, his partner and two employees did all the work. Today there are 18 people on the payroll and the business is constantly growing and expanding, covering greater territory. Perhaps no institution in

the city has grown so rapidly and so steadily as has the laundry.

A few instances of Mr. Jones' grasp of situations are indicative of his business judgment. For example he landed in Ontario on April 10, 1916, and on April 11 he had purchased the site for the laundry. Again, recognizing the difficulties presented in the water situation (before the new municipal system was built) Mr. Jones put in the first Permutit system for water softening built west of the Mississippi. That was six years ago, at which time he took the non de plume of Rain Water Jones, an advertising slogan that has been remarkably successful in directing attention to him and his premises.

Mayor Jones is a married man, he having been married in May, 1914, to Miss Ellen Taylor, daughter of Mr. and Mrs. S. F. Taylor of this city.

Mayor Jones sums up his own activities thus: "To hunt ducks and fiddle," but his friends know that to increase the laundry business and to promote the interests of the Snake and Malheur valleys and help Ontario to grow is always under his consideration. The present term to which he was elected in December, 1918, is his first public office.

HARRY B. COCKRUM

Harry B. Cockrum is the youngest member of the city council. He is also, perhaps, or was at least, the youngest cashier of a bank in Oregon. He was only 24 years old when he became cashier of the First National bank of this city, and was only 20 when he was elected to the



Councilman Harry B. Cockrum

a place on the council and on his selection as president of that body the council witnessed the unique city council of which he is president, and thereby acting mayor when Mayor R. W. Jones is not in town.

In the election of Mr. Cockrum to happen to have a son succeed his father in that position, he having followed A. L. Cockrum in both positions.

Mr. Cockrum is another of the city council who is a native Mis-

sourian, for he was born at Hurdland, in that state, April 23, 1889. When he was four months old, he traveled to Orlando, Oklahoma, where the family resided until 1903, when they moved to Guthrie. After graduating from the Guthrie high school Mr. Cockrum determined to be a mining engineer, so he went to Boulder, Colorado, to enter the Colorado School of Mines, where one year's study convinced him that the mining game could not have his services' actively. So he went to Berkeley, California, and studied at the University there for a time, but later returned to his Oklahoma home.

Here it was that he determined on a business career, and engaged in the abstract and loan business. Taking a defunct institution he put it on its feet in a short time. Then he sold it and entered his father's bank in Guthrie. When his father and associates disposed of the Guthrie bank and looked to the West the subject of this sketch came also, settling in Ontario in 1912 when with his father the First National bank was purchased in that year. From the time of purchase to July, 1913, Mr. Cockrum was assistant cashier, when he succeeded C. A. Kenyon as cashier, which position he still holds.

Until the war came along and demanded his time as a citizen in war drives and other activities Mr. Cockrum had eschewed public life and devoted his time to his family, his automobile and his hunting and fishing trips, for these combined to occupy his time out of office hours. Mr. Cockrum was married on December 30, 1911, to Miss Mary Guss of Guthrie. They have two boys.

IRWIN TROXELL

By the way of Boise and Salt Lake and Dawson City, Nebraska, Irwin Troxell, of the Troxell Implement company came to Ontario. Mr. Troxell arrived in this city in 1916 to take charge of the implement department of the Malheur Mercantile company and in 1916 formed the Troxell Implement company.

Mr. Troxell is a specialist in implements, but recently he has become acquainted with the various parts of the working machine of the Ontario city council, having with all the members of the present council been elected to office in the fall of 1918.

As stated above Mr. Troxell start-



Councilman Irwin Troxell

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DEPARTMENT STORE

YOUR
HEADQUARTERS
FOR



DEPARTMENT STORE

Dependable Merchandise in 1920

will be as before with a concern like ours, directly connected with the best factories. This you will find in our concern this year more plainly than ever before and to your



DEPARTMENT STORE

saving
and
advantage



DEPARTMENT STORE

The Economical Way to Handle the FAMILY WASHING

We have talked to you before about the economy of having your washing done at the Laundry.

Maybe you thought it was "just an ad."

You realize, of course, that "just an ad" style of an advertisement never gets one anywhere.

We couldn't keep up our weekly announcements if we were not backing up our word.

Have you ever deliberately sat down to figure out in dollars and cents how much it costs you to do your own family washing or hire some one to come in and do it?

Figure it new. Figure in everything tangible and figure the wear and tear on your nerves, too.

You will find that it is just as cheap if not cheaper to have the Laundry do your washing and the work will satisfy you.

Face the situation squarely now. You will be surprised and we will get the business.

Ontario Laundry

Everybody Washes With Rain Water Jones

RANCHERS---

Mail us your next order for
Meats, Groceries, Fruits and Vegetables.

We will give it strict and prompt attention.

We handle the best goods obtainable and our prices are right.

Ship us your hides and pelts, we pay the highest market prices.

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Phone 3

Everything Good to Eat