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For reliable Cleaning and Dyeing service send parcels to us. We pay return postage. Information and prices given upon request.
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Featherweight Arch Supports made to order. J. E. Tryzelaar, 614 Pittock Block, Portland, Ore.

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Teaches trade in 8 weeks. Some pay while learning. Positions secured. Write for catalogue. 234 Burnside street, Portland, Ore.

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Marry if Lonely; most successful "Home Maker"; hundreds rich; confidential; reliable; years experience; descriptions free. "The Successful Club," Mrs. Nash, Box 556, Oakland, California.

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Cleaning, carding and mattresses. Crystal Springs Woolen Mills, 760 Umatilla, Portland.

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Guaranteed dental work. Crowns $5.00, Plates $15.00, Bridgework $5.00 a tooth. Teeth extracted by gas. Latest modern methods. Dr. Harry Semler, Dentist, 3rd and Morrison, 2nd floor Allsky Bldg., Portland, Or. Write or phone for appointment.

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Find Defects in Most Children

University of Iowa Physicians Give Results of Free Clinical Examinations.

SEEK TO HELP THE SUBNORMAL

Over 90 Per Cent of Defects Found Declared to Be Totally or Partially Correctable—Malnutrition Is Common.

Don't you think the kiddies ought to be given every chance to develop into worth-while citizens? What do you think of this campaign?

Iowa City, Ia.—An average of one physical defect for each of 956 Iowa children examined since September 25 has been found by Dr. John W. Prentice and Dr. Florence W. Johnston, University of Iowa physicians in the division of maternity and infant hygiene, who have been conducting free, clinical examinations in various parts of the state. Their work, however, has been aimed at the observation and suggested treatment of the physically subnormal rather than the normal child.

Over 90 per cent of the defects found were declared to be totally or partially correctable. The percentage of possible corrections decreases with the increasing age of the child.

Out of 956 children examined 952 defects were found. The defects multiply with the age of the child. It has been Doctor Prentice's observation that rural children have as many physical defects as do city children.

Malnutrition is found as often among farm children as among city children. Several reasons were ascribed to this; among them lack of variety in diet and defective teeth. The most frequent defects among rural children were found to be malnutrition, decayed teeth, enlarged adenoids and enlarged, diseased tonsils.

Need Variety in Food.

"Children need a variety of food elements as do livestock," said Doctor Prentice, referring to the well-balanced diet for farm animals that experts have prepared. "The rural children seem to get food in sufficient quantity but not the variety or balanced diet that enables all tissues of the body to develop properly. In other words, they live on a 'one-sided' diet. Children with bad teeth fail to masticate and digest their food well and they absorb and swallow harmful poisons that come from the decayed teeth."

Children examined at the clinics are scheduled in advance if possible. Their histories are taken, they are examined, a chart of their physical state is made, a summary drawn and treatments recommended for defects. This record is kept by the county or school nurse with the name of the family physician. A copy of this record is given the parents and they are instructed to take the child along with the record to the family physician.

About 50 per cent of the cases in communities where clinics have been held have reported to the family physicians as instructed, according to reports of nurses and physicians. It is believed this proportion will be greatly increased as the work advances.

Gives Advice on Diet.

In order to reach the children clinics are held in various towns and cities under the auspices of local physicians and county and school nurses. Doctor Prentice examines the children and Doctor Johnston acts as adviser to the mothers on questions of child diet, prenatal and postpartum care. The university physicians are trying to make assets instead of liabilities out of the subnormal children of Iowa by pointing out possible corrective measures. Results have indicated that the money, time and effort have been well expended, report division officials.

"The success of this great work," said Doctor Prentice, "has been made possible by the splendid co-operation of the doctors and county and school nurses in the various communities where clinics have been held.

"During recent years the general health and physical condition of our city children have been greatly improved by the work of infant welfare stations, children's clinics, school clinics and many other such organizations. Likewise the maternity clinics have done much for mother and babe. And now we have the same opportunities brought to our rural communities through the work of the division of maternity and infant hygiene of the University of Iowa which is carrying out the provisions of the Sheppard-Towner law in Iowa. We need only to bear in mind the high percentage of physical unfitness among our rural boys as found by the army examinations in the recent war to realize the importance of this work."

HER LOVE ALIENATED?

Filing suit against Benjamin Rappaport, wealthy New York cloak manufacturer, and Mrs. Rappaport, James M. Graf, broker, alleges alienation of the affections of his wife Florence (above with baby) by her parents.

Sheds New Light on Egyptology

Unearthing of Royal Tomb Greatest Archaeological Discovery of Modern Times.

SEPULCHERS CUT IN HILLS

Tomb of Tutankhamen, 1350 B. C., Not Only Yields Vast Treasures, but Is Expected to Reveal Historical Lore.

London.—That the recent unearthing of a royal tomb near Luxor is the greatest archaeological discovery in Egypt in modern times already is certain. How great, in the light which it throws on the vanished civilization that has made the wisdom of Egypt proverbial down all the ages, the discovery may prove to be—this remains for the secret of the still unopened inner chamber to reveal.

The story of the discovery, made by the earl of Carnarvon, whose wealth has enabled him to devote himself to the costly hobby of Egyptology, and Howard Carter, perhaps the finest living archaeological draughtsman, reads like a romance. The valley of the tombs of the kings, where the find was made, is a desert ravine lying behind the barren cliffs and hills, which form the mighty walls of the Nile valley on the western bank of the river, some 450 miles above Cairo.

Sepulchers Cut in Hills.

Here the Pharaohs of the eighteenth, nineteenth and twentieth dynasties, covering the period from about 1550 to 1090 B. C., were laid to rest in sepulchers cut into the sides of the hills, the burial chambers being deep down in the solid rock, approached by flights of steps and corridors, generally ornamented by rich wall paintings and bas-reliefs. The existence of these tombs has been the common knowledge of all the centuries, though the precise location of each has not been known. For 2,000 or 3,000 years robbers have been busy with their treasures.

But for more than a generation past Mr. Carter's faith that tourists in Thebes were stepping over priceless treasures in the bowels of the earth has not faltered, despite all that is known of the past rifling of the famous site. The beginning of the story of the discovery goes back 33 years, when he began searching the Theban necropolis for a key to ancient Egypt. In that period he found a number of minor prizes, but since Lord Canarvon joined forces with him 17 years ago the discovery of the Hyksos tablet was their greatest reward—up to the present.

Recently, after four days' work in the heart of the small sacred basin he and his party unearthed a step. Continued digging resulted in the excavation of a stairway which led right beneath the tomb of Rameses IX, an unimportant king, who lived some 3,000 years ago. At its foot was a door inscribed with the protocol of another Pharaoh, Tutankhamen, one of the most important kings of Egypt. It was the one remaining tomb of which there had been any hope of finding in the valley of the tombs of the kings.

But the opening of the tomb showed that the excavators had stumbled upon a discovery of unprecedented importance. No other royal tomb that has been opened in Egypt has contained such treasures as the tomb of Tutankhamen gave up. The lights of the searchers shone upon an age-old collection of gems and gold and alabaster—a collection which would fetch upward of $15,000,000 in any salesroom. But the value of the discovery was not to be stated in terms of money.

Third Chamber Not Entered.

The tomb was a treasury of the glories of the Egyptian court of 1350 B. C. There were gilt couches inlaid with ivory and jewels; there was the king's throne and the king's robes. Two statues showed him in his habit as he lived. Chariots were there for the dead Pharaoh's riding; masses of food for his eating; musical instruments, documents.

The state of the outer chambers showed that the tomb had been disturbed at least once in the past.

In the third chamber may (and, it is hoped, does) rest the mummy of Tutankhamen himself. This third chamber has not yet been entered. The tomb has been sealed again until Lord Carnarvon, who has returned to England, goes back with a picked band of experts to supervise the removal to the museum at Cairo. Then the secret of the inner chamber will be disclosed.

Fight Over Eight Cents Ends in Murder Charge

A quarrel over 8 cents resulted in the death of Henry A. Smith, fifty-two years old, at the hands of Hiram Denton, both of Clay county, Tennessee. Denton presented a bill to Smith for $1.88, but the latter insisted that he would not pay more than $1.80. Smith is said to have drawn a knife and Denton is charged with having killed him with a blow from a club.

Lands in Barrel of Tar; Loses Several Feet of Flesh

Berkeley, Cal.—W. W. Glenn, proprietor of a soda water works in Sacramento, came to the Berkeley Emergency hospital to have a coating of tar oil removed.

He told the police that while driving he was crowded off the road by a passing automobile and landed in a barrel of tar.

To remove the tar it was necessary to cut his clothing and shoes from his body. Several feet of skin went with the tar.

Brings Her Prince Back Home

Princess Anastasia, the former Mrs. William B. Leeds, widow of the late "Tinplate King," with her husband, prince Christopher of Greece, photographed as they arrived in New York on the S. S. Olympic. This is the first visit to America by the princess since her marriage to the prince.

The Secret of Being a Convincing Talker

How I Learned It in One Evening.

By GEORGE RAYMOND

"Have you heard the news about Frank Jordan?" The question quickly brought me to the little group which had gathered in the center of the office. Jordan and I had started with the Great Eastern Machinery Company, within a month of each other, four years ago. A year ago, Jordan was taken into the accounting division and I was sent out as salesman. Neither of us was blessed with an unusual amount of brilliancy, but we "got by" in our new jobs well enough to hold them.

Imagine my amazement, then, when I heard: "Jordan's just been made Treasurer of the Company!"

I could hardly believe my ears. But there was the "Notice to Employees" on the bulletin board, telling about Jordan's good fortune.

Now I knew that Jordan was a capable fellow, quiet, and unassuming, but I never would have picked him for any such sudden rise. I knew, too, that the Treasurer of the Great Eastern had to be a big man, and I wondered how in the world Jordan landed the place.

The first chance I got, I walked into Jordan's new office and after congratulating him warmly, I asked him to let me "in" on the details of how he jumped ahead so quickly. His story is so intensely interesting that I am going to repeat it as closely as I remember.

"I'll tell you just how it happened, George, because you may pick up a pointer or two that will help you.

"You remember how scared I used to be whenever I had to talk to the chief? You remember how you used to tell me that every time I opened my mouth I put my foot into it, meaning of course that every time I spoke I got into trouble? You remember when Ralph Sinton left to take charge of the Western office and I was asked to present him with the loving cup the boys gave him, how flustered I was and how I couldn't say a word because there were people around? You remember how confused I used to be every time I met new people? I couldn't say what I wanted to say when I wanted to say it; and I determined that if there was any possible chance to learn how to talk I was going to do it.

"The first thing I did was to buy a number of books on public speaking, but they seemed to be meant for those who wanted to become orators, whereas what I wanted to learn was not only how to speak in public but how to speak to individuals under various conditions in business and social life.

"A few weeks later, just as I was about to give up hope of ever learning how to talk interestingly, I read an announcement stating that Dr. Frederick Houk Law had just completed a new course in business talking and public speaking entitled 'Mastery of Speech.' I sent for them and in a few days they arrived. I glanced through the entire eight lessons, reading the headings and a few paragraphs here and there, and in about an hour the whole secret of effective speaking was opened to me.

"For example, I learned why I had always lacked confidence, why talking had always seemed something to be dreaded, whereas it is really the simplest thing in the world to get up and talk. I learned how to secure complete attention to what I was saying and how to make everything I said interesting, forceful and convincing. I learned the art of listening, the value of silence, and the power of brevity. Instead of being funny at the wrong time, I learned how and when to use humor with telling effect.

"But perhaps the most wonderful thing about the lessons were the actual examples of what things to say and when to say them to meet every condition. I found that there was a knack in making oral reports to my superiors. I found that there was a right way and a wrong way to present complaints, to give estimates, and to issue orders.

"I picked up some wonderful pointers about how to give my opinions, about how to answer complaints, about how to ask the bank for a loan, about how to ask for extensions. Another thing that struck me forcibly was that instead of antagonizing people when I didn't agree with them, I learned how to bring them around to my way of thinking in the most pleasant sort of way. Then, of course, along with those lessons there were chapters on speaking before large audiences, how to find material for talking and speaking, how to talk to friends, how to talk to servants, and how to talk to children.

"Why I got the secret the very first evening and it was only a short time before I was able to apply all of the principles and found that my words were beginning to have an almost magical effect upon everybody to whom I spoke. It seemed that I got things done instantly, where formerly, as you know, what I said 'went in one ear and out the other.' I began to acquire an executive ability that surprised me. I smoothed out difficulties like a true diplomat. In my talks with the chief I spoke clearly, simply, convincingly. Then came my first promotion since I entered the accounting department. I was given the job of answering complaints, and I made good. From that I was given the job of making collections. When Mr. Buckley joined the Officers' Training Camp, I was made Treasurer. Between you and me, George, my salary is now $7,500 a year and I expect it will be more from the first of the year.

"And I want to tell you sincerely, that I attribute my success solely to the fact that I learned how to talk to people."

When Jordan finished, I asked him for the address of the publishers of Dr. Law's course and he gave it to me. I sent for it and found it to be exactly as he had stated. After studying the eight simple lessons I began to sell to people who had previously refused to listen to me at all. After four months of record-breaking sales during the dullest season of the year, I received a wire from the chief asking me to return to the home office. We had quite a long talk in which I explained how I was able to break sales records—and I was appointed Sales Manager at almost twice my former salary. I know that there was nothing in me that had changed except that I had acquired the ability to talk where formerly I simply used "words without reason." I can never thank Jordan enough for telling me about Dr. Law's Course in Business Talking and Public Speaking. Jordan and I are both spending all our spare time making public speeches and Jordan is being talked about now as Mayor of our little town.

Walla Walla, Wash.
Jan. 1, 1923.

American Newspaper Ass'n.,
Portland, Oreg.
Gentlemen:
I am enclosing check in payment of set of books sent.
I read one book and I am satisfied that the one book is worth the price asked for all. I am,
Very truly yours,
CHAS. H. MONTAGUE,
534 Catherine St.

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of Portland, Ore.
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Gentlemen:
Please mail me Dr. Law's course, "Mastery of Speech." I will pay the postman $3.50 on delivery, which completes the transaction and pays for the course in full. Thereafter the course is mine absolutely.
Name
City
State
Write Plainly.

Skin Troubles Soothed With Cuticura
Soap, Ointment, Talcum, 25c everywhere. Samples free of Cuticura Laboratories, Dept. X, Malden, Mass.

Ghosts in Parliament House.

The ghost of Guy Fawkes is not the only spook of the British house of commons. The most famous, as well as the most sinister ghost of St. Stephens is the one called after Big Ben. It is certainly the best authenticated parliamentary specter, and it is said that on the day following each of its appearances a member of the royal family has died.

Don't Forget Cuticura Talcum

When adding to your toilet requisites. An exquisitely scented face, skin, baby and dusting powder and perfume, rendering other perfumes superfluous. You may rely on it because one of the Cuticura Trio (Soap, Ointment and Talcum). 25c each everywhere.—Adv.

Time Not a Thief.

Time is cried out upon as a great thief—it is people's own fault. Use him well, and you will get from his hand more than he will ever take from yours.—Exchange.

Minute Atoms of Oxygen.

If a hole were punched in an electric light bulb small enough to let in 1,000,000 atoms of oxygen a minute, it would take 100,000,000 years to fill the bulb.

Good Quality Long Neglected.

Although phosphorus was discovered by Brandt in 1669 and exhibited to Charles II as "a wonder of nature," it was not until 1834 that it was first used in the manufacture of matches.

Friends and Enemies.

The qualities of your friends will be those of your enemies. Cold friends, cold enemies, half-friends, half-enemies—fervid enemies, warm friends.—Exchange.

Birds With Copper Feathers.

In the bird house up at the north end of the Zoological park in New York is a cage of touracos, an African bird of brilliantly colored plumage. In the wings is a dash of red, and we are told by the placard that the peculiar thing about the color is that it is caused by the presence of 7 per cent of copper.—Engineering and Mining Journal-Press.

Essentials for Happiness.

The grand essentials of happiness are: Something to do, something to love and something to hope for.

Dissecting the Grumbler.

Grumblers deserve to be operated upon surgically; their trouble is usually chronic.—Douglas Jerrold.

Red Cross BALL BLUE
is needed in every department of housekeeping. Equally good for toilet table linen, sheets and pillow cases.

SPENT HALF HER TIME IN BED

Farmer's Wife Tells How Lydia E. Pinkham's Vegetable Compound Made Her a Well Woman

Carter's Creek, Tenn. — "Three years ago I was almost an invalid. I spent half of my time in bed, being afflicted with a trouble which women of a certain age are apt to have. I took Lydia E. Pinkham's Vegetable Compound Tablets and used Lydia E. Pinkham's Sanative Wash. I am a well woman now and have been for two years. I can work as well as any one who is younger and as I am a farmer's wife I have plenty to do for I cultivate my own garden, raise many chickens and do my own housework. You may publish this letter as I am ready to do anything to help other women as I have been so well and happy since my troubles are past."—Mrs. E. T. GALLOWAY, Carter's Creek, Tenn.

Most women find plenty to do. If they are upset with some female ailment and troubled with such symptoms as Mrs. Galloway had, the smallest duty seems a mountain.

If you find it hard to keep up, if you are nervous and irritable, without ambition and out of sorts generally, give the Vegetable Compound a fair trial. We believe it will help you greatly, for it has helped others.

Palm Beach and Iceland.

Colorado's climate is unusual in that the traveler within its boundaries can journey from temperate to arctic climes within a few hours, wearing a heavy overcoat over his thin summer suit.

Newton Leads Town Names.

The commonest of all place names in England is Newton, which occurs no fewer than 72 times in different parts of the country.

Indirect Sight.

His Wife—"It's a shame that big, fat woman had to take the seat directly in front of you. You're missing the whole show." Mr. Littleton—"No, not all of it. She's reading all the titles aloud."—Buffalo Express.

Originally From Holy Land.

Hollyhock is the garden mallow (Anglo-Saxon hoc, mallow). It is called hollyhock, or holyhock, from the Holy land, where it is indigenous.

Training a One-Man Dog.

A one-man dog can be reared only as follows: Take a mere puppy; allow no one to play with it, much less pet it. If anyone comes near it have him use a small stick and whip the dog—then when he comes to you, you pet the animal. That gives the dog complete confidence in you alone.—Adventure Magazine.

SMELLS CARRIED BY CURRENTS

Experiments Have Been Made to Show the Time Taken for Various Scents to Travel.

The rapid propagation of smells noticed in the open air appears due entirely to currents, since in small tubes, where currents do not exist, the rate is found to be very small. Experiments along this line were first undertaken in England, and additional data have been reported in this country.

With ammonia diffusing through a tube a meter and a half long, more than two hours elapsed before the smell could be detected at the other end of the tube. Using different lengths of tubing, it was found that the time required for the diffusion of the smell was roughly proportioned to the square of the length.

Ammonia and hydrogen sulphide were used for these experiments. The presence of ammonia could be detected chemically at a point in a tube after about the same time as when the sense of smell was used for a detector. The rate of propagation of the smell of ammonia was not markedly different when this had to pass along the same tube either horizontally or vertically downward. With camphor, however, while the rates horizontally and downward were about the same, the speed upward was about twice as great. The smell given to iron and brass by rubbing these with the fingers was also tried, but gave no definite results.

The Initial Consideration.

Lady—I want to sue my husband for divorce.

Lawyer—What are your charges?

Lady—What are yours first?—Boston Evening Transcript.

Chaucer.

I know not whether to marvel more, either that he in that misty time could see so clearly, or that we, in this clear age, walk so stumblingly after him.—Sir Philip Sidney.

SENDS PHOTOGRAPH BY WIRELESS

London.—The Daily Mail announces that an electrician, T. T. Baker, a pioneer in photo telegraphy, has completed a process for wireless photography. It is said that he has found it possible to send by wireless a photograph which is reproduced on a sensitive film some distance away from the sending set.

The newspaper prints a picture, which, it says, was transmitted by Mr. Baker from one building to another building, 100 yards away, in three minutes. It adds that the process before long may be used for the transmission of pictures over unlimited areas.

Lines Worth Remembering.

Envy is a low and degrading passion, and should be striven against.—Kipling.

LAMPS TO COMMEMORATE DEAD

Raiatea Islanders in South Seas Have Curious Custom of Honoring Departed.

Papeete, Tahiti.—A curious custom exists among the natives of the Island of Raiatea (the chief island of the Leeward group of the Society islands) to preserve the memory of deceased relatives. In the large church at Uturon, the principal settlement on that island, will be seen a great number of brass hanging lamps all about the building. Each of these has been presented by some native family in memory of some beloved member of the clan who has died and they constitute a memorial such as a bronze tablet or a stained glass window would represent in European countries.

To qualify to give orders, be orderly.

REASON CRABS KEEP BOARDERS

Professor Whose Double-Sexed Oyster Won Fame Gives Some Facts About "Hermits."

London.—The mystery of the hermit crab and the reason why he always lives with "messmates" of other species has at last been cleared up.

Dr. J. H. Orton of the Plymouth Marine Biological laboratory, whose pet oyster became famous by revealing to science the power of the mollusc to change its sex, has studied the relationship of the common hermit crab to the anemone and certain aquatic worms which live communally with it.

The conclusions reached by Doctor Orton are that both animals are benefited by their habits. The anemone derives advantages from the hermit crab by being dragged about with its tentacles on the ground, and being given opportunities for picking up food left or lost by the crab. The crab obtains protection from fish attacks, owing to the unpleasantness of the anemones as food.

In the case of the worm, one was observed to crawl alongside the body of the crab and literally take with impunity a piece of food from between the crab's jaws and bolt it—an action tolerated by the worm's landlord.

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is the biggest, most perfectly equipped Business Training School in the Northwest. Fit yourself for a higher position with more money. Permanent positions assured our Graduates.
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