


THE HARD-WORKING RICH MEN.

People who are not rich but who read and think are just beginning to appreciate the fact that modern money-getting is not entirely a matter of luck, but that it proceeds from the strenuous use of opportunities and the faithful attendance to work.

Mr. John Pierpont Morgan is to-day one of the most powerful men the world has ever known. His control of money reaches farther, his word carries a more absolute command than that of almost any one else, and anything he favors wins. The popular impression is that he sits on his golden throne, issues his edicts and reaps the benefits. And yet it is said on

the best of authority that, though the average Wall Street man trusts to employees, Mr. Morgan finds no detail too small for his attention, and trusts only in his judgment after a complete investigation of every fact and circumstance of the deal which he is to handle. He economizes on time and does not allow bores to waste his valuable moments. He goes straight at a thing and pursues his course to the end. Then, after reaching a decision, there is no appeal, and he begins on something else.

Take Mr. Rockefeller, or Mr. Carnegie, or any of the men who have won big fortunes and who are in the control of the monopolies. Each works more hours a day than the average clerk; the genius of each is in getting all the information



Millinery

Spring and Summer

We are showing an entire assortment of everything that is new and attractive in trimmed hats. Our shelves and show cases are full to overflowing with the newest creations, especially designed to meet your wants. Every Hat is a model in good taste and at a price that will readily convince you that you need not be extravagant in the purchase of your Spring Headware. We especially invite you to call and inspect our goods and prices before purchasing.

Goode's Millinery Store,
THE MISSES GOODE'S, Props.

309 Com. St.,

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Salem, Ore.