

### Save Your Money.

A YOUNG MAN, whose early youth had been spent in idleness and dissipation, once asked a prosperous Merchant whom he chanced to meet:—

"Will you tell me the secret of your success?"

"It is not a secret," said the prosperous Merchant; "it is an open matter. I tell it to everyone, and every man with common sense can do as I did."

"And what did you do?" asked the Youth.

"I saved my money."

"Saved your money?" exclaimed the Youth, in great surprise. "Why, I've been trying to save money for years, and I haven't been able to get sufficient together to make a decent deposit."

"What do you mean by a decent deposit?" queried the prosperous Merchant.

"Oh," the Youth answered, "something like forty, or fifty, or one hundred dollars."

"Great Scott!" said the prosperous Merchant, with much astonishment and sudden wonderment, "it was a long time before I had that amount."

"Do you mean to tell me that you saved until you got it?"

"Yes. I had a home-made bank of my own, and I saved in that until I had enough to open a savings-bank account."

"How much was your first deposit?"

"One cent!"

The statement almost staggered the Youth. The Prosperous Merchant, smiling, said, "Listen, and I will tell you all about it."

Clearing his throat, he said:—

"I began by resolving to double the amount I had saved. The first day I put away, in an old stocking, one cent. I doubled it and put away two cents the second day, four cents the third day, eight cents the fourth day, sixteen cents the fifth day, thirty-two cents the sixth day, and sixty-four cents the seventh day. Then I was not able to make a deposit for a week, when I put away one dollar and twenty-eight cents. It took me two weeks more

to save two dollars and fifty-six cents. I found that I would have to get a better job to go on doubling in that way, so I hustled around and was graduated from driving a wagon and given a position to sell goods in a grocery store. In three weeks, I was able to put away five dollars and twelve cents. Then I opened a bank account. At the end of another month, I had ten dollars and twenty-four cents on deposit, and in two months more I had twenty dollars and forty-eight cents. My employer raised my salary; but, even with that help, it took me six months to save another 'double,' amounting to forty dollars and ninety-six cents.

"After that, it would have been easier to deposit small amounts, but I stuck to my original purpose, and in another year I had eighty-one dollars and ninety-two cents to take to the bank. To double that sum took a lot of saving and sacrificing; but, when you start out to do a thing, don't give up! I worked harder and harder, and, in another year, I had my 'double,' one hundred and sixty-three dollars and eighty-four cents. At that time I had three hundred and twenty-seven dollars and sixty-eight cents in the bank, and my next deposit would have to be just that sum, in order to let me keep on with my system. I had let my employer see that I was interested in his business, and he gave me a better position and a higher salary. It is a good idea to let your employer think that you consider his business as if it were your own. Well, to make a long story short, in eighteen months more I had three hundred and twenty-seven dollars and sixty-eight cents; two years later, I had saved six hundred and seventy-five dollars and thirty-six cents; and, in two years more, I made a deposit amounting to one thousand, three hundred and ten dollars and seventy-two cents. This gave me two thousand, six hundred and twenty-one dollars and forty-four cents in cash, with interest; and all saved inside of six years. Then I bought an interest in a store. That was my start in life. I had made up my mind to get enough to establish myself, and I accomplished my purpose as I have told you." —[Ex.