

Reason #1 why your Association endorsed this low-cost Nationwide plan:

Our car insurance could cost you up to \$60⁰⁰ less than your car insurance

Reason #2: You can arrange to have premiums automatically deducted from your paycheck, if you choose.

Your Association and we at Nationwide want to help you save money on your car insurance. As much as \$60.00 a year or even more, on each car you own.

We realize Public Employees as a group are careful drivers, so chances are excellent you can cut your car insurance costs by switching to Nationwide. And with gas prices and service costs soaring, there's never been a better time to act.

Lower Rates and Live Wire Claims Service

Our rates are lower because you buy your coverage by phone or mail, which eliminates needless sales expenses. We also take pains to insure careful drivers, who have fewer accidents. And we offer generous discounts to multi-car owners and families with qualified youthful drivers.

But we don't cut back on claims service. We investigate quickly and settle most claims within 48 hours after loss is verified.

Exclusive Payroll Deduction Option

Under this plan, you can arrange to have your premiums automatically deducted from your paychecks. And forget about the bother of writing checks or the worry of missing due dates.

No cost or obligation to compare rates

We got our start over 50 years ago, saving money for careful drivers. Today we're the world's second-largest mutual auto insurer, ready to serve you now.

Call now or mail the coupon. If you qualify, you'll get an exact rate quotation and an application within 10 days. (Does your present policy have several months to run? Just enter your name, address and policy expiration date on the coupon. We'll get back to you close to renewal time.)

Extra Cash to Help Pay for Gas

How much gas do you buy a month? If you qualify for Nationwide's low-cost car insurance, the money you may save can pay for a lot of driving — even at today's prices. Compare our rates now!

To Request a Rate Quotation Call . . .

Eugene(503) 343-2526
 Portland(503) 238-4111
 Salem(503) 585-4373

Or mail this "Ratefinder" coupon

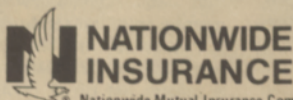
MAIL FOR RATE QUOTATION. NO OBLIGATION. NATIONWIDE INSURANCE P.O. BOX 8927 PORTLAND, OR 97208

Please answer all the questions. Every question is important to determine your exact rate and qualifications.

Your Name _____
 Address _____
 City _____ State _____ Zip _____
 County _____ Phone _____
 Employer _____ Job _____
 Spouse's Employer _____

Present Insurance Company _____
 Date Present Insurance Expires _____

Good Student Discount (NOT AVAILABLE IN TEXAS): Are there any youthful drivers who are full time students that rank in the upper 20% of their class (B average)? If so, list first names _____ (A copy of a current grade card or certification will be required later if you decide to buy.)



Nationwide Mutual Insurance Company
 Nationwide Mutual Fire Insurance Company
 Home Office: Columbus, Ohio, Western Headquarters: Portland, Oregon

| C A R 1 | YEAR | MAKE (Chevrolet, Ford, etc.) | SERIES (Fury, Nova, etc.) | BODY TYPE* (2 Door, Conv., etc.) | List cu. in. if over 350 | Trans. | | Days a week driven to work, school, or depot. | One way distance | Is car used in employment except to and from work? |
|------------------|------|------------------------------------|---------------------------------|--|-----------------------------------|--------|------------|--|---------------------|---|
| | | | | | | Cyl. | Auto. Man. | | | |
| 1. | | | | | | | | | | |
| 2. | | | | | | | | | | |
| 3. | | | | | | | | | | |

* List cost new, including equipment. Pickup \$ _____ Camper \$ _____ Motor Home \$ _____

| LIST ALL RESIDENT DRIVERS (Include Yourself) | BIRTH DATE Mo. Day Year | Sex | Marital Status | No. Years Driving | % OF MILES DRIVEN | | | Driver Training | |
|---|----------------------------|-----|-------------------|----------------------|-------------------|---------|---------|-----------------|----|
| | | | | | Car = 1 | Car = 2 | Car = 3 | Yes | No |
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |
| 4. | | | | | | | | | |
| TOTAL | | | | | 100% | 100% | 100% | | |

Has any driver been cited for driving while intoxicated, or had a license suspended or revoked in the past 5 years? Yes No
 Has any driver had an accident (regardless of fault) or a moving violation in the past 39 months? Yes No

| If Yes | How Many | Which Driver | When | Describe Briefly and Cost of Damage |
|------------|----------|--------------|------|-------------------------------------|
| Accidents | | | | |
| Violations | | | | |

Please also send information on Life Insurance Motorcycle Insurance Boat Insurance Homeowners Insurance

IF YOU QUALIFY FOR A QUOTATION WE'LL MAIL IT WITHIN 10 DAYS

Nationwide is endorsed by your Association and 14 other state employee associations in the West and sponsored by the Western Assembly of Governmental employees.