

the ones who would want to come in right away. The insurance company did not say much but pulled away from the idea of throwing the contract open.

Mr. Morelock said this appeared to be a very attractive proposition, but that before he could vote on it he would like to say, "How is this to be contrived? When do we have a right to sign them up?" He said if the contract was thrown open, the people wanting insurance would be qualified by departments, but that the Association was forbidden by the General Council to throw the contract open. He mentioned that he had tried to have the matter tabled.

Mr. Hall said the Roseburg Chapter took a vote and voted against throwing the contract open.

Mr. Query believed that the membership program and the insurance programs should be kept entirely separate, that the Association should be kept out of the insurance business. He said he was getting tired of the wabbling done by the insurance company, first they wanted to throw the contract open and now they want us to do something else; they were going to put men in the field and they haven't done so. It seems they should make up their minds or when the time comes around we should get a new contract. In the Highway department 2700 employees have insurance available under another contract. The Highway department indicated that as soon as we decided to open the contract they would allow payroll deductions. He believed the Association should concentrate on membership.

Mr. Query stated he was not taking a personal issue, but he felt that the Association could not sell membership contingent on any other thing. He did not like to have to do one thing in order to do another. He thought it should be easy to get thousands of members on the strength of the twenty dollar raise and that now was a good time to get back to the basis of the individual member getting out and selling the organization. He felt that if the individual member lost his sense of responsibility, they would be the losers and if the members lost it was no one's fault but their own.

Mr. Cameron continued his report by referring to Item 11 on the agenda, with regard to an assistant executive secretary. He said the thought had occurred to him that if the state association could see its way clear to give an assistant \$100 or \$150 for expense money, he was satisfied that such a person could work the state and get enough compensation from the insurance company to put the life insurance program over and put the membership where

it should be by selling it in one package.

Mr. Morelock suggested the matter wait until it could all be put together and that a full report be made to Mr. Stewart and the Board could then vote on it by mail. Mr. Cameron said he would follow through.

OSEA Employees Salaries Raised

Mr. R. M. Smith said he didn't know whether the Association could afford it on account of the budget—not having any emergency fund to use—but he believed that before it was forgotten the Association

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