

the Board of Directors would prepare dodgers presenting our program to be pushed for the coming year in outline form and these could be placed in the hands of directors or members and placed personally in the hands of potential members it would be a starting point from which to talk, it would be of more value than attempting anything through the mails.

Mr. O'Neil suggested the district directors tell headquarters their problems and get individual help. Write to the chapter presidents and come back and ask for a lift.

Mr. Chidsey said to start with the janitor or somebody lower down. He said if you talk to executives you get a nice shoving around, but talk to the employees and get them to work from the inside. He talked to someone he thought would put the whole deal over and found that although they were not actively against it, they just were not interested in doing anything. He recommended that faculty and maintenance crews not be called to the same meeting; that they have different meetings and form different chapters.

Mr. Taylor said questions asked him were: What has the Association done, What are they going to do? How is it

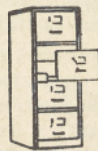
going to affect me? Am I going to get more pay? He believed a letter individually addressed listing the various accomplishments might help solve the membership problem.

Mr. Chidsey was not in favor of this because he said his district put out three hundred or three hundred fifty reports and distributed them and the members did not even read them.

Mr. R. M. Smith called attention to a misleading statement appearing in the circular previously printed by the Association. It states in the pamphlet that the dues are fifty cents a month or \$5.00 a year, plus initiation fee of \$1.00 not applicable to charter members. Mr. Smith recommended that the mention

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