

## Membership Committee Report

The membership committee is composed on one man from each of the five districts of the state and due to travel restrictions has been unable to meet as a group, however suggestions were exchanged by mail and the following report prepared:

The committee feels that one of the important problems facing the Association is the recruiting of new members and chapters in a manner which will cause no back fire later. With this thought in mind the following suggestions are made:

### SUGGESTIONS TO MEMBERS

1. Each member should acquaint himself with the objects of the Association.

2. He should be sold on these objects and willing to work for their attainment. The attitude of "letting George do it" will never accomplish real results.

3. The member should talk it up with his friends, whether they be members or not. Mutual education will result from such discussion.

4. The member should bear in mind that the Association is only the banding together of numerous individuals in a good cause, and that its success is dependent on a progressive, far-sighted point of view by each member.

5. Personal contact by the member with prospective members seems to be the most effective means available to the individual. Each member should be a salesman. This is a powerful force, and this force alone is largely responsible for the present membership.

6. The member should follow-up on approaches. Many prospective members want time to think it over before joining, and may feel slighted if no one talks to them after the first approach.

### SUGGESTIONS TO CHAPTERS

1. Each chapter should have an en-

ergetic membership committee to coordinate the efforts of the members, to make plans, and to offer suggestions.

2. The chapter president, through the chapter organization, should see that the meetings are interesting, instructive and well conducted.

3. The chapter should provide some entertainment at frequent intervals.

4. The chapter, by means of letters or bulletins, should keep its members advised of what is going on.

5. The chapter officers should conduct the affairs of the chapter in a business like manner so that there can be no criticism of financial methods.

6. The chapter should hold itself ready to assist new chapters in organizing.

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