11) ORPAC-Lox listed 94 clients/customers. STEDCO only has 9 of them as customers.
12) According to production staff, salmon that was thrown in the garbage could have been saved by trimming.
13) There is fish in the freezer that could be lost to freezer burn (April/May).

B. LeBeaux Enterprise.
1) Contract signed in 6/20/88.
2) No Financial Reports available.
3) No status/action by STEDCO.
4) Paragraph 7 of contract gives STEDCO sole ownership of materials, equipment and inventory. No action taken.
5) The Le Beaux Enteprise is a $7,000.00 loss.

C. Timber Marketing.
1) The entire timber marketing enterprise is performed by Caffall Brothers forest Products, Inc., at a handsome profit to Caffall Brothers:

12 -12 3/4 % interest on Direct Costs paid
$8.00/MBF Commission on all domestic Sales
$1.50/MBF Administration Fee
25% Commission on all amounts over FAS price
$26.00/MBF Yard Costs
$3.10/MBF Warfage Service

This does not represent mis-management. STEDCO does not perform any management in timber marketing. It is all performed by Caffall Brothers.
2) The interest paid to Caffall Brothers for direct Cost paid at the interest rate of prime rate plus 2% (12 1/2%) rather than pay the Direct Costs from STEDCO Funds, is not good financial management.
3) The $8.00/MBF Commission on Domestic Sales is not money well spent.

D. Bingo--No financial reports available.

E. Chemawa Tree Farm--No financial reports available.

STEDCO as a whole is solvent, however there is question in its solvency when all funds under control of STEDCO are included:

Tribal Economic Development Funds	$1,200,000.00
Loan from Tribal Funds	400,000.00
BIA Grant	75,000.00
EDA Grant	37, 500.00
IHS Management Grant	35,000.00
ANA Grant (89-90)	500,000.00
TOTAL	$2,247,750.00

If timber marketing profit was excluded from STEDCO's financial report, STEDCO would show a net loss of $109,600.00 for the period ending 9/30/89.

STEDCO Commissioners do not receive complete information on Enterprises or financial status of STEDCO.

There are not adequate records of buying or selling or the number of fish stored and available at this time and it appears that management did not know, were not advised, did not check into what was happening at the plant, did not require adequate reporting, and did not report to the STEDCO Commission a clear pictureof the Salmon Enterprise. The report to STEDCO's board at its October meeting did not indicate to the Board existing problems. Part of the Salmon Enterprise Manager's report was very defensive of the operations in response to questions by a Commissioner.

It is also evident that those in management either knew or should have known of problems in the Salmon Enterprise and failed to act. □

Voting Times And Places 1990 Siletz Election

January 30 (Tuesday)----- 6:00 to 9:00 P.M.	Springfield Area Office 1800 Centennial Blvd. #6
January 31 (Wed)---------- 6:00 to 9:00 P.M.	Portland Area Office 1718 N.E. 82nd
February 1 (Thursday)---- 6:00 to 9:00 P.M.	Salem Area Office 420 Pine Street
February 3 (Saturday)----- 9:00 A.M. to 4:00 PM	Siletz Tribal Comm. Ctr. Government Hill