

Wood

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provides small allowances and an education in wood-working and, more importantly, "... what a dollar is worth, what it takes to put groceries on the table," their father observes.

They have been involved almost from the birth of the business six years ago, first picking up wood scraps, then

the idea of folding furniture from a folding stool he once saw. Instead of bolting and nailing together the piece, as was done with the prototype, he uses screws and those roto-hinge fasteners made of two pieces of New England maple and industrial-strength rivets.

The self-described "wood

smaller set — seating four — is popular among grandparents. Similar picnic sets also come in adult sizes of 48 and 60 inches in length.

The surprisingly light table and bench sets are ideal for recreational vehicles and day care centers, Paul says. Kindergartners at Bull Run School can carry the children's sets weighing about 37 pounds in the smaller size and about 55 pounds in the larger version.

Other good sellers are heart-decorated rockers and benches with storage bins, and rocking motorcycles with their turning handles and wheels.

Paul makes his furniture as if his daughters will use it and accepts the steep premiums for the liability insurance needed by children's furniture makers. He takes care to discard the larger knots in his knotty pine products and round off edges, even when working at maximum production of 10 small children's sets in 18 hours. None of his furniture pieces have broken.

The jig on an overarm router makes repetitive and accurate cuts, helping Paul mass produce furniture and

include interior designs, such as the currently popular hearts.

Paul advises buyers of his unfinished pine furniture to use a satin wax finish stain that fights moisture, touches up easily and requires waxing every four to six months. Stained and varnished fur-

niture can get stubborn scratches. And plain pine soon dulls in appearance, he says.

He specializes in children's furniture for more than the high demand or the money. "I like the looks on kids' faces when I deliver (furniture). I guess it's kind

of an ego trip, being patted on the back. I like to see the end results," Paul says. "A lot of times at work, I don't."

The Mountain Festival is but one outlet for Made with Wood, which operates booths at the Nehalem Festival and the Orchards Jamboree, and commissions a salesman.

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— Paul Knight

vacuuming the shop, and play building with hammers and nails.

"Some of the things they built gave me an idea or two," Paul says. He still uses an occasional design idea of Heather's.

He does not force them into building furniture themselves, but says, "If they want to learn, there's not anything wrong with it just because they're girls."

Paul says he borrowed, improved and expanded on

butcher" admits that he "made a lot of kindling before I got it (folding furniture) right."

But now, "My claim to fame is the folding stool," Paul says about his 11-by-14-inch pine creations, which sell for \$15. He sold 50 of them at his first and only Mountain Festival to date a few years ago.

Two of those stools come with a trestle table and two benches that make up his children's set for 10. A

Sandy James will head parade

Sandy James, a reporter for KOIN-TV, will be the grand marshal for the Sandy Mountain Festival parade.

James covers human services, general assignments and the "hero" series for Channel 6. She has worked for KOIN for eight years.

Among her awards are the Walli Schneider Memorial Award for Humanitarian Reporting.

She has been in the radio/television news business since 1972.

"I'm honored to be this year's Sandy Mountain Festival grand marshal," she said.



Sandy James



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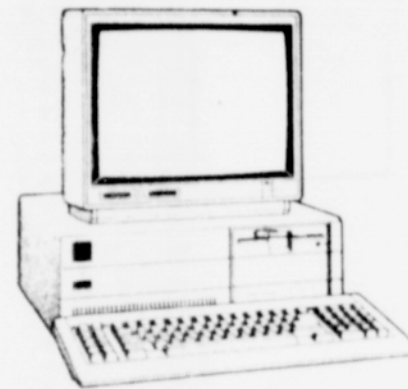
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