

Realtor from Page 2.

and national levels.

"If Realtors don't care about and look out for the rights and needs of the public, who will?" O'Halloran asks.

She is challenged by her profession. "You have to be a problem solver. We have situations, not problems, but you solve the situation the same way you would a problem. You have to study the situation from the buyer's or seller's viewpoint, analyze it and counsel the client on the best options," she said.

"Every time you think you know it all, you find out you don't," she says.

Realtors recognize that purchasing a home is one of the most risky financial decisions an average person makes, O'Halloran says. She enjoys helping her buyers "fight their way through the financial jungle," while sharing her understanding of sophisticated forms and protecting earnest money.

Being chosen as Realtor of the Year, O'Halloran says, is an honor, and there is a certain amount of prestige that goes with the title.

"It's nice to be recognized for the extra time put in to show I care about my business, my industry and my community," she says.

Affiliate from Page 6.

knowledge.

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We would like to honor our affiliate members for 1987. We greatly value their membership and support:

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