

# inside business

## New alarm system available

Gresham Alarm has introduced a new line of burglar alarm systems for the do-it-yourselfer in its retail showroom at 39373 Proctor in Sandy.

New alarm sales representative Dan Pinckard of Gresham has joined the staff to help answer installation questions of homeowners and shopkeepers who drop by. Pinckard has more than three years experience in the business.

And the alarm business is ringing with success these days, says company president Roland Cartisser. Especially popular in an age of rising burglary (one occurs every 28 seconds nationally) are lower-cost complete alarm systems anyone with instructions can install in about a day.

The trained staff supplies the do-it-yourselfer with installation advice and manuals, some hand-written by the local firm and others

supplied by the manufacturer.

If the do-it-yourselfer gets stuck, a commercial installer from the company will come out to help. Gresham alarm also offers centralized monitoring for homes and businesses that want faster response from police in case of burglary.

Cartisser figures do-it-yourselfers can save more than half the cost of alarm systems and trim 2 to 22 percent off their insurance premiums.

The average three-bedroom, ranch-style home can be burglar-proofed by a professional installer for \$1,100 to \$1,300, Cartisser said.

A do-it-yourselfer, on the other hand, can install a basic self-contained alarm system for less than \$100 or \$400-\$600 for a first-class system.

Shopkeepers willing to spend a day installing a system can save even more

money in insurance cost, Cartisser said.

Only one other alarm company in the Portland area sells equipment to the do-it-yourselfer. Cartisser and partner Jack Gallagher share duty on the retail store floor with other trained representatives to provide advice, estimates and even free literature on alarm systems for home or business.

Since the first of the year, Gresham Alarm in Sandy has sold two dozen systems to do-it-yourselfers, including housewives.

The Sandy company is phasing out retail sales of electrical supplies in favor of alarm systems, although Cartisser said some electrical fixtures will be retained for drop-in customers.

Gresham Alarm will introduce its new do-it-yourself alarm systems in a grand opening Sept. 28 through Oct. 2 at 39373 Proctor in Sandy.



Mark Mullins, left, joins H.H. Hazelett at new offices this week in Pioneer Square.

## Chiropractic firm moves

Mark Mullins has joined the practice of Sandy chiropractor H.H. Hazelett at a new location.

The two will practice at 38720 Proctor Blvd. in Suite B at Pioneer Square.

Mullins, a June graduate of Western States Chiropractic College in Portland, studied physio-therapy at the University of Oklahoma before beginning his chiropractic studies. The North Bend native attended

Oklahoma on a wrestling scholarship.

Hazelett has had a practice in Sandy since 1976. His office was formerly located at McCall Oil.

The two will offer X-ray facilities, lab diagnoses through Met-Path in Portland, as well as analysis, planning and supplementation for nutrition counseling.

According to Hazelett, students spend 4,400 classroom hours at a profes-

sional school and are versed in obstetrics, gynecology, minor surgery, proctology and disorders of the nervous system.

He said their purpose is to find the cause of an illness, as well as diagnose it.

Office hours at the new location will be 8 a.m. to 6:30 p.m. Monday through Saturday. There will also be 24-hour, seven-days-a-week emergency notification through the office's telephone, 668-6524.

## School board

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In other business, the SUHS Board:

—Learned that enrollment is higher than was anticipated. Dick Harrison, director of student services, said the school has 60 students more attending than expected. He said that more than 20 persons who dropped out last year have returned, and that SUHS had "a great influx from private schools in the Portland metropolitan area."

—Approved a trip to the 1982 World's Fair in Knoxville, Tenn., for the symphonic choir. Bruce Scarth, choir director, asked that 40 students, four sponsors, his wife and himself be allowed to go if \$600 per person was raised by them during the year. He received tentative

approval on the condition that half the money be raised by the end of first semester.

—Gave Mark Kuntz, drama director, permission to take a group to New York. Each student, teacher or community member is required to pay the \$600 to go.

—Established out-of-district tuition at \$3,200 per student for the 38 students from the Redland District.

—Hired Doug Crockwell hired half-time to teach advanced woods, and woods I and II; full-time teachers hired were Linda Kearney, communications and social sciences assistant, Jeanne Budd, paraprofessional in special education, and Sharen York, teacher's aid in special education.

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To Be Continued...

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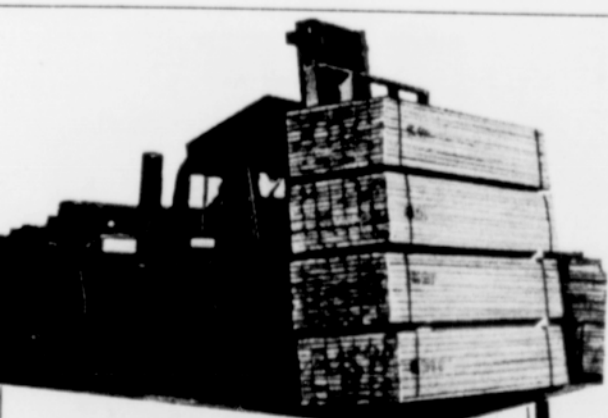
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