

FAIR *continued from page 1*

Herdsmanship Club Awards

Rabbits: Lone Pine Heirs / 4-H Leader's Assn.
Poultry: Poco-Wing / 4-H Leader's Assn.
Cavy: Eagle Valley / Sisk family
Goats: Baker Rascals / Bill Chastain Memorial
Swine: Pine Eagle FFA / Jason Williams Hay, Inc.
Sheep: Patriots / Phil Fortner, Jr.
Beef: J.Q. / Farm Credit Service

Sportsmanship

Goats: Hailey Zikmund / H & R Block
Beef: Morgan Scilacci / Rick and Gayle Hack
Sheep: Calli Ward / J.D. Stevenson Construction
Swine: Casey Neske / Dan and Haley Morris
Horse: none awarded / sponsor T & T Horsemanship
Poultry: Abby Graven / Kona Kolours
Rabbits: Darby LaHaug / Janice Cowan
Cavy: Jodi Graven / Baker City Firefighters Local 922
Outstanding Angus Exhibitor: Quinn Coomer / Western States Auxiliary
Outstanding Hereford Exhibitor: Lexie Harrell / Chandler Hereford Inc.
Jr. Beef Breeding Project: Neah Thomas / Miles Breeding Service
Livestock Judging Contest
Small Animal Overall Judge: Darby LaHaug / Bisnett Insurance
Large Animal Overall Judge: Jessi Varner / Dick McCue Memorial

4-H and FFA Grand Champions and their Buyers

Grand Champion Hog: Kaiden Dalke purchased by Oregon Trail Livestock Supply / \$5 per pound - 260 pounds
Reserve GC Hog: Joshua Polkowske purchased by Old West Federal Credit Union / \$4 per pound - 270 pounds
Grand Champion Goat: Kristin Cantrell purchased by Donna's Dog Groom & Board / \$5 per pound - 107 pounds
Reserve GC Goat: Hailey Zikmund purchased by Ash Grove Cement / \$5.75 per pound - 94 pounds
Grand Champion Steer: Quinn Coomer by Haines Steak



Quinn Coomer - Grand champion steer, buyer was Haines Steak House



Kaiden Salke - Grand champion hog, with Oregon Trail Livestock, buyer

House / \$4.50 per pound - 1245 pounds
Reserve GC Steer: Bryson Thomas by Rohner Farms / \$4.80 per pound - 1275 pounds
Grand Champion pen of three rabbits: Meagan Tool purchased by Commercial Tire
Reserve GC pen of three rabbits: Darby La Haug
Grand Champion Lamb: Aiden Coomer purchased by Britt Sand & Gravel / \$8 per pound - 137 pounds
Reserve GC Lamb: Gussie Cook purchased by La-Grande New Holland and Baker Vision Clinic / \$7 per pound - 149 pounds



Kristin Cantrell - Grand champion goat with Donna's Dog Groom & Board buyer

Copy, Ship & Mail ...and a Whole Lot More

Story / photos by Gina Perkins



Among many other services, O'Neal provides custom framing and matting as well as ready made frames for those on a budget.

Joyce O'Neal is an entrepreneur whose success in business is based on these five words. "Ya, we can do that!"

16 years ago she opened Baker City Copy, Ship and Mail in the Basche Sage Place on Main Street. She had years of experience in bookkeeping and also worked as a bank teller when she and her husband first moved to the area. She says she got tired of making money for other people and saw a need for office services.

"Basically, we're other people's secretaries," she said when describing the business. Not only offering copies and shipping services, O'Neal said they began adding other services as people expressed the need. They can do special projects like binding, laminating, printing maps and artwork, note cards, and blueprints, for example.

"We can print up to 36" wide and whatever length is needed," she says.

Within just three years she expanded the store, taking out a wall. She began selling ready made frames to provide customers added options for photographs. She found people who were shipping boxes often needed a last minute greeting card or gift, so she began adding a variety. Slowly she added craft making and art supplies, and in 2008, added custom framing and matting. Not only does she provide

those services for individuals but for many local talented artists and photographers. Several prints are available for sale in her store.

I asked her what she felt the secret is to owning a successful business in Baker City.

"Customer service," she said emphatically. The majority of the jobs she and her crew does are time sensitive so she's got to have employees who really understand what it means to do quality work and still be able to multi-task. She says it's important to look around and see what people want and need and then figure out how to make that happen.

Currently, O'Neal has three full time employees and adds some additional part-time staff as needed.

Another important key, "I don't have to spend a lot of money to make it work. I started small and as I've made money, I've reinvested it and added. I've never taken out a loan," said O'Neal.

"I've added merchandise and services as people have requested," she explained.

O'Neal believes people who start a business are creating a job for themselves and doing something for their community. She loves Baker City and says she sees a great deal of opportunity here.

She says she wants people to know, "This is an awesome place to live, an awesome place to be. People shouldn't assume they have to go to the big city."

"We've been here a long time, but there are still people who don't know we carry certain things. We've got a little bit of everything. Come on down to Main Street and see what the shops have to offer," O'Neal said.

Baker City Copy, Shop and Mail and Joyce's Frame and Craft are located at 2101 Main Street - Suite 111 in Baker City. They are open Monday through Friday 9:30 a.m.-5:30 p.m. and can be reached by calling 541-523-4199.



Craft and scrapbook making supplies, including a good selection of specialty paper



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Joyce O'Neal, owner of Baker City Copy, Ship & Mail

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The Baker City bandstand will soon be completed!
A dedication is planned for Sunday, Sept. 6 at 1:30 p.m. at the Pavilion in the park. The community is invited.

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