



S.T.A.N. Offers Workshops for 2007

At the beginning of each new year, people often make resolutions and lists of goals they would like to accomplish.

If one of your goals is to learn more about technology or to improve your skills either for your job or as a business owner, the Siletz Tribal Action Network (S.T.A.N.) is here to help you.

The S.T.A.N. program provides a variety of workshops offering the opportunity for people to learn new skills or "brush up" on ones they may already have.

Workshops planned for the first three months of 2007 include:

January

- Jan. 16 Goal Setting
- Jan. 17 Computer I (for people with basic computer skills)
- Jan. 29 Customer Service
- Jan. 30 Excel I
- Jan. 31 Communication Skills

February

- Feb. 12 Telephone Skills
- Feb. 13 Excel II
- Feb. 26 Basic Computers
- Feb. 27 Excel III
- Feb. 28 Computer I (for people with basic computer skills)

March

- March 12 Publisher
- March 13 Organizing Computer Files
- March 26 Power Point
- March 27 Marketing Your Business
- March 28 Using the Internet and E-mail

S.T.A.N. workshops are **free** to Siletz Tribal members, their spouses, and children age 16 and older.

There is a **\$10 fee per workshop** for non-tribal CTSI and Chinook Winds Casino Resort employees.

There is a **\$20 fee per workshop** for all other participants.

All classes begin at 6 p.m. and are held at the S.T.A.N. Training Center, located in the Siletz Tribal Business Corporation office at 2120 NW 44th St., Suite D, in Lincoln City.

For more information or to register for S.T.A.N. workshops, contact Rosie Sufficool at 541-994-2142 or 1-877-564-7298 (toll free).

Be the "best you can be" with S.T.A.N.!

Business and You!

by Rosie Sufficool, STBC Business Information Counselor and S.T.A.N. Coordinator

Business Partnerships: Are They Right for You?

If you are planning to start your own business, you may find yourself intimidated by the thought of assuming all of that responsibility on your own and may be considering taking on a business partner.

For many business owners, having partners can be a positive thing, but for others, business partnerships can cause relationships to disintegrate and businesses to fail.

Potential business owners need to think about several things if they are considering a partnership, including:

- Will the partners each hold the same percentage of business ownership?
- Will each partner have equal authority when a business decision needs to be made?
- How will business profits be divided?
- Who will handle day-to-day business operations?
- Who will be in charge of handling business problems and resolving them?
- What will happen if one partner wants out of the business? Is there a procedure in place that will keep this change from negatively affecting the business?

It's important that potential partners discuss and write down exactly how they want the partnership to work **before** they go into business together. It's just as important to have a legal partnership agreement written up so that any questions, concerns, and procedures that have been agreed on already will be in place.

Developing partnerships can be more complicated if the partners are family members. Although many family business partners work really well together, others often have difficulty separating the business from their family relationships.

Another potentially difficult partnership can be between friends. No matter how strong you think your friendship is, being in business together often can cause your relationship to suffer.

So whether you are thinking about taking friends or family members as partners, make sure you spend a lot of time discussing your agreement before you formalize it.

Remember, it's better to resolve any partnership issues before you start your business!

If you have a business question or a topic you would like to see covered in this column, please contact me at 541-994-2142 or 1-877-564-7298 (toll free) or e-mail to rsufficool@stbcorp.net.

Underage Drinking Survey Results

The charts below are more results of the survey called the Tribal Underage Drinking Community Profile that was given to the parents of middle and high school students and to non-

parents. The students themselves also completed them.

Surveys were given out in the fall of 2005 and the spring of 2006. Look for more survey information in February!

