

TRIBAL PROGRAM NEWS

Business and You!

by Rosie Sufficool, STBC Business Information Counselor and S.T.A.N. Coordinator

Do You Have the Personality to be a Business Owner?

If you are thinking about becoming a business owner, it's important to ask yourself if your personality is compatible with owning your own business.

Being in business for yourself can offer many challenges and many rewards. Owning your own business probably will also be the hardest "job" you have ever had!

Although many people are successful in business, many others aren't and one of the reasons for their failure can be the type of personality they have.

For example, do you have the following personality traits?

- Easy to get along with
- Even-tempered
- Genuinely like people
- Able to handle conflicts and problems effectively without anger

- Able to successfully work with others
- Able to make decisions carefully, basing them on logic instead of emotion

If most of the things listed are characteristic of your personality, you will more than likely be a good candidate for a business owner.

If you looked at this list and said to yourself, "That doesn't sound like me," you may want to think twice about going into business for yourself.

What potential entrepreneurs sometimes forget is that owning a business requires strong skills and a personality that will allow you to deal with all kinds of people in a variety of situations.

As a business owner, you will continually be responsible for making decisions, settling disputes with custom-

ers and staff, and being able to open your place of business each day with a smile on your face, whether you feel like it or not!

Remember, people like to do business with people who smile and are eager to help them. They also like to patronize businesses where they get good service and the staff appears to be happy to serve them.

So if you are planning to open your own business, remember, a good personality will contribute a lot to the way your customers and your staff feels about "your" business!

If you are a Siletz Tribal member and are interested in becoming an entrepreneur, contact me at 541-994-2142 or 1-877-564-7298 (toll free) for more information about how the Small Business Program can help you.

Walt's Words of Wit and Wisdom

by Walt Klamath

at the warehouse. He always had a big smile and lots of laughter.

I never seen it but was told there was a swinging bridge on what is now Bell Lane or Road. I did see a pair of cables, looked to be 5 inches in diameter. Someone said one time they drove their team of horses across that bridge.

Tuton and Pearl Rilatos had the home just right of the bridge. Pearl used to cook dinner for the Indian kids at Logsdan School. Tuton drove the old Franklin school bus. It had an air-cooled motor.

Skipping a little, we come to the Lester Simmons place. Behind that was Hoxie Simmons. His son, referred to as Uncle Ezra, was wheelchair-bound from polio. He was the local barber, shoe repair, and just about any handycraft one wanted. He was well-versed on history, but being a dumb kid I didn't pay attention. How I wish I had now.

He made bows and arrows that he sold at the county fair in Newport. He also was an expert marksman with a bow and arrow. He was a great salesman too.

Skipping again to the Campbell place, that is where I was raised. My uncle told me if I would stay home and work the ranch, it would be mine someday. Being the brilliant young rebel, I said not me, when I get old enough to get, I'm getting. I did – and he sold the ranch, all 620 acres. What a fool kid I was.

Then a little farther was the Belle Bell Hartman place. A relative, Rufus Harris, lived there. His daughter, Geraldine Harris, was born there. She would later become a Short; I think his name was Howard Short.

Behind her place was old Fran Potwater. I don't recall ever meeting him. Then there was an old wagon trail up the canyon that was the Streetmatter place with the huge walnut tree. It wasn't tall but was big around.

One time my aunt and mom were picking berries up there. Mom was talking to Julia, but Julia was not answering so Mom went around the bush to see what was going on. Julia had changed paths and Mom was talking to a bear.

Back to the main road just over the hill was the old Clinton Southwell place that would later become the Woody Porter place. Then farther up was Howard Southwell. I remember Dad and Eddie Bensell talking about him.

Seems Dad had a hunting dog, called Pupsuck, a very good jump dog. Howard borrowed that dog, then shot it for chasing deer. Howard was not a favorite subject after that.

Now skipping a few more, come to Royal Plank. He was a sheriff of Lincoln County at one time.

Edwin Simmons used to come to my uncle's place quite often. Later I learned that my uncle made home brew, but anyway the story is that Ed and Royal were fishing at the lake at the head of the Yaquina River.

Fish were not biting so Edwin said he would catch some fish. Said he had some dynamite with him. While setting up the powder, he said Royal was telling him that was illegal and he was going to have to arrest him for taking fish illegally. Ed said he just kept on setting it up. Royal went on preaching about the law, then Ed said he lit the fuse, handed it to Royal, and asked him if he was going to fish or talk? You know, I believed Edwin for the longest time.

Royal was Charlene Blosser's stepfather. She married Joe Lane. She had a sister, Alice, Jack Horsefall's wife.

Farther up was the Stoker place that would become the Neilson place that would become the Speakman place that would be now Huckleberry, and a doctor or dentist or something up that

STAN
workshop
here

S.T.A.N. Classes Offer Opportunity to Learn

If you aren't taking advantage of the opportunities available through the Siletz Tribal Action Network (S.T.A.N.), you are missing a great chance to learn new things and improve your skills.

Whether you are applying for a new job or thinking about starting your own business, the more you know, the easier it will be for you to be successful.

S.T.A.N. classes are free to Siletz Tribal members and their families. There is a \$10 charge per workshop for Chinook Winds Casino Resort and Confederated Tribes of Siletz Indians non-tribal employees. There is a \$20 fee per workshop for members of the community with no tribal or tribal employee affiliation.

Workshops set for November and December are:

Nov. 6 – Communication Skills
Nov. 7 – Using the Internet

Dec. 11 – Resume Development
Dec. 12 – Goal Setting

S.T.A.N. workshops are held at the S.T.A.N. Training Center, located in the Siletz Tribal Business Corporation office at 2120 NW 44th St., Suite D, in Lincoln City.

For more information or to register for classes, contact Rosie Sufficool at 541-994-2142 or 1-877-564-7298 (toll free).

Elder Council Meeting

2 p.m. to 5 p.m.

Nov. 11
Chinook Winds Golf Resort

Dec. 9
Chinook Winds Conference Center

For more information, please
contact Angela Ramirez
1-800-922-1399, ext. 1225;
541-444-8225; or
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