

Come to the S.T.A.N. Meeting

A meeting of the Siletz Tribal Action Network (S.T.A.N.) will be held Aug. 2 at 6:30 p.m. at the Siletz Tribal Community Center.

S.T.A.N. is an exciting new program that is being developed by the Siletz Tribal Business Corporation Small Business Program.

The program will focus on providing a variety of free mini-workshops and training sessions, including but not limited to:

- Identifying skills and abilities
- Basic cash handling
- Basic bookkeeping
- Customer service
- Computer skills

If you are a member of the Confederated Tribes of Siletz Indians and live in Lincoln or Tillamook counties, you probably recently received a bright yellow postcard asking, "Are you ready for S.T.A.N.?"

Whether you received a post card or not, S.T.A.N. is a name you will be hearing a lot about in the coming months.

The goal of the S.T.A.N. program is to provide opportunities for Siletz Tribal members to identify their skills and abilities, learn new skills, and prepare themselves for careers or becoming entrepreneurs and owning their own business.

These free training programs are open to any Siletz Tribal member over 18 years of age who would like to participate.

Join with other Siletz Tribal members to learn new skills and develop to your fullest potential. Succeed with the S.T.A.N. program!

For more information about how you can become a part of the S.T.A.N. program, contact:

Rosie Sufficool
Business Information Counselor
and S.T.A.N. Coordinator
Small Business Program
Siletz Tribal Business Corporation
1-877-564-7298 (toll-free) or
541-994-2142

Business and You!

by Rosie Sufficool, STBC Business Information Counselor

Money Management for Your Business

If you are a business owner, you probably learned very quickly that successfully managing your income and expenses is a very important part of your job.

Not being able to manage your daily cash flow in a positive manner can lead to frustration and financial disaster for your business.

Too often, small business owners fail to realize the importance of how they handle their money. For many, it's tempting if they need a few dollars to take money out of the business cash register, using it like their own personal ATM.

In addition to this being an extremely bad financial practice, some employees who see you taking money out of the register may think it's okay for them to do that too. After all, if you don't balance your cash drawer each day, how will you ever know what amount of money is supposed to be there?

At the end of each business day, the money in your cash register should reflect

the dollar amount of your sales minus daily expenses. It should balance!

Another important reason for having good cash handling practices is for tax purposes. The Internal Revenue Service and the Oregon Department of Revenue both require detailed information about your sales and expenses.

Although most computerized cash registers can provide you with a variety of financial documents that can make handling cash easier, you may still be overwhelmed.

If you are, consult a financial professional who can help you find the easiest way for you to handle money from your business and maintain accurate records. Hiring a financial professional to help you may be costly, but it also might be the best business investment you have ever made!

If you have a business question or would like to see a specific business topic covered in this column, call me at 541-994-2142 or 1-888-564-7298 (toll-free) or e-mail rsufficool@stbcorp.net.

Time to Gather Basket-Making Materials

Spring is here and very soon hazel sticks will be ready to pick and peel.

Hazel stick gathering is a must for anyone interested in making traditional Siletz baskets. Spruce root can be dug all year round and is used for the weavers or woft of Siletz baskets.

Bear grass and maidenhair fern are used for overlay to make our traditional designs or marks in our baskets and both are picked in late summer.

Any tribal members interested in gathering can call Bud Lane at 1-800-922-1399,

ext. 1320, or 541-444-8320; or e-mail budl@ctsi.nsn.us.

Basket materials must be gathered in a timely fashion. Here is a general breakdown of gathering times for different items:

August

Fir sticks, spruce roots, bear grass, maidenhair fern, hazel sticks (limited), willow sticks

September

Bear grass, maidenhair fern, woodwardia fern, spruce roots

NESIKA ILLAHEE POW-WOW

Jobs Available

Temporary jobs are available during the Nesika Illahee Pow-Wow on Aug. 12-14:

- Jobs available: Security, maintenance, kitchen, and merchandise sales.
- Salary: \$8.75/hour for shift supervisors and \$7.25/hour for shift workers.

If you are interested in these positions, you must attend an orientation on Aug. 11 at 10 a.m. on Government Hill.

- Application packages will be available for completion at orientation.
- You must have two valid pieces of identification, including a Social Security card and picture ID

Questions? Please contact Nick Sixkiller at 1-800-922-1399, ext. 1230, or 541-444-8230.



Dance Sponsors Needed

The Pow-Wow Committee is looking for dance sponsors for this year's Nesika Illahee Pow-Wow.

When you sponsor a category, your name will be on the winner's envelope and will be read during the awarding of prize money to the dancers.

Dance categories include both male/female traditional, fancy, grass, jingle,

round bustle, golden age, and women's basket cap.

You can sponsor, or co-sponsor with the committee, a category in your name, your family's name, or in the memory of a loved one.

Contact Nick Sixkiller to see what categories are available.



Business and You!

by Rosie Sufficool, STBC Business Information Counselor

A Family Business – Can Your Family Handle It?

Did you know that 90 percent of the businesses operating in Oregon are family-owned businesses? Many family businesses have been passed down through generations and continue to operate successfully.

The secrets to operating a family business are varied and many families have found that working with family members/spouse/parents/children on a daily basis can be rewarding, but also difficult.

Remember – when you are dealing with family members, it's not like dealing with employees. You have personal relationships to family members outside of the workplace and it's important to remember that working with your family and also living and/or getting along with them on a daily basis may take on a new perspective.

Here are some tips to making dealing with a family business a little easier:

- Implement a chain of command, and stick to it! Everybody can't be the "boss;" there has to be **one** person who is responsible for making decisions.
- Try not to take business home with you. If you do, the line between your

business and your home life will eventually disappear, causing stress.

- Treat family members in the workplace just like you would other employees, with respect and consideration.
- Don't expect family members to read your mind just because they "know you." Get together and discuss business projects.
- Reduce your expectations of family members, especially your children. They may not be as excited about the family business as you are and may have their own career ideas.
- If the business is successful, don't expect family members to work without pay unless arrangements are made. They may expect a paycheck.

In a family business, there has to be a lot of give and take to make it run smoothly. But there also can be a lot of rewards, including building a strong business together and helping each other to be successful.

If you have a question or a business topic that you would like to see covered in this column, please send an e-mail to rsufficool@stbcorp.net.