

## Business Information Center Reopens

by Lisa Norton

The Business Information Center is open once again. I have been hired as the half-time counselor and can assist you with preparing business plans, securing financing, and providing counseling and support. I work with both new and existing businesses.

To help get this program restarted, we will hold *Starting a Successful Business* classes in Siletz in March. If you are interested, please contact me. The classes meet once a week for 10 weeks.

Another new, recently approved program is the Siletz Business Grant Program. This program makes grants available to tribal members to start a new business or expand an existing one. This is a one-time program that you can use only once, and it is **not** limited to the 11-county service area.

In order to apply for this program, you must meet the following qualifications:

- ✓ Be an enrolled tribal member



Lisa Norton

- ✓ Have a certificate of completion from the *Starting a Successful Business* program or other qualified business classes
- ✓ Have a completed and detailed business plan
- ✓ Complete a grant application

This is just a basic overview of the program's requirements. If you are interested in this program, please contact me for more information at 1-800-922-1399, ext. 255, or 541-444-8255; or e-mail [lisan@ctsi.nsn.us](mailto:lisan@ctsi.nsn.us). My office hours usually are Mondays, 7:30 a.m. – 4 p.m.; Tuesdays, noon – 4 p.m.; and Wednesdays, 7:30 a.m. – 4 p.m.

## ONABEN Offers Distance Learning Program Business Basics

Our Distance Learning program is offered in partnership with Portland State University's Tribal Administration Program. The program allows ONABEN-certified instructors to reach our extended family throughout Oregon.

These introductory workshops are designed to help anyone who wants to enhance their business skills or test the water if they are thinking of going into business. After the class, give us a call for confidential one-to-one assistance with your business questions.

### All workshops are free

Classes are held from 5:45 p.m. – 7:45 p.m.  
Dates and topics are tentative and subject to change

### Distance learning classrooms are located at:

Confederated Tribes of Siletz Indians: Lisa Norton, 1-800-922-1399  
Confederated Tribes of Grand Ronde: Sheila Herber, 503-879-2492  
Confederated Tribes of Umatilla: Kathleen Flanagan, 541-966-2197  
Portland State University Urban Center: Kristi Kelso Burns, 503-968-1500;  
506 SW Mill Street, Portland; or [kristi@onaben.org](mailto:kristi@onaben.org)

**The Artist's Business Plan** – March 6 – Will cover the basics of developing an effective and complete business plan that will work for you.

**The Artist's Marketing Strategies** – March 13 – Learn how to research and evaluate markets that have the potential to improve your business.

**Earning a Living as an Artist** – March 20 – Learn exactly what it takes to earn a living as an artist. Annual income planning sheets will be available.

**Artist's Work Placements and Contracts** – April 10 – Find out how to place your work with contracts that protect both you and the work, keeping your potential income intact.

**Artists as Business People** – April 17 – What does it take to run a business as an artist? Find out what is required for the business side of being an artist.

To register, call the location nearest you.

## ONABEN Presents Business Planning Series

Classes will start in Siletz in March for those who are interested. Some tuition assistance may be available, so contact the education specialist in your area.

These classes are offered in other areas also. If you are interested but can't make it to Siletz, contact Lisa Norton at the numbers below and she will see if there's a class closer to you.

### You and Your Business Idea

This short class focuses on helping you understand the requirements of success. You will discover the benefits and obligations of business ownership and uncover your personal goals. This class lays the foundation for *Starting a Successful Business*. Tuition is \$10.

### Starting a Successful Business

This class helps you avoid costly mistakes in a business startup. It provides the framework for a successful business startup by helping you plan and write a business plan. This is an invaluable training in how to prepare a successful application for operating and financing. Class meets once a week for 10 weeks. Tuition is \$100.

To enroll in either of these classes or ask questions about the Business Information Center, please contact Lisa Norton at 1-800-922-1399, ext. 255, or 541-444-8255.

## Getting to School Safely The Five Key Dangers Kids Face

### 2. Busy Streets, Unsafe Motorists

Pedestrian incidents are the second leading cause of accidental deaths among children age 5 to 14. In 1999, 559 pedestrians age 5 to 18 were killed after being struck by a motor vehicle during normal school transportation school year.

More school-age pedestrians are killed in the morning. Most deaths occurred at non-intersection locations.

This information is supplied by Norman Counts, Siletz Tribal Police Chief. The other "Key Dangers Kids Face" will appear in subsequent issues of Siletz News.

