Pacific County retail marijuana stores, processors report record sales



LUKE WHITTAKER

Liberty Reach and Canna-Tsu are two of the most popular labels produced by Raymond-based BMF Washington, who has generated more than \$35 million in sales since 2014, an average of about \$650,000 per month, by far the most in the county.

By LUKE WHITTAKER

Coast River Business Journal

PACIFIC COUNTY — Despite the struggles of some marijuana growers, the retail side is recording record sales.

More than \$15.5 million has been purchased by consumers in Pacific County since 2015 across three licensed retail stores in Raymond, Ilwaco and South Bend, according to figures from the Washington State Liquor and Cannabis Board. The sales have generated more than \$3.2 million in marijuana tax revenue and \$1.4 million in sales tax over the same period.

Port pot store reaches new record

The Freedom Market at the Port of Ilwaco has consistently posted the highest monthly sales, including a record \$214,846 month in July 2019. Overall, the store has generated more than \$4.5 million in sales since opening at the port in October 2016, an average of about \$127,000 per month.

Growers Outlet in South Bend has generated more than \$3.5 million in sales since 2016, an average of about \$75,000 per month. Their best sales month occurred in September 2017, when nearly \$100,000 worth of product was sold.

Mr. Doobees in Seaview has produced more than \$2.6 million since opening December 2016, an average of about \$80,000 per month. Mr. Doobees best month occurred in August 2018, when they sold more than \$114,000 in product.

Millennium Marijuana continues to climb

Among the marijuana producers/processors, Raymond-based tier-3 BMF Washington has generated the most sales, more than \$35 million since 2014, an average of about \$650,000 per month. Millennium Marijuana has rapidly risen to second in the county in overall sales, generating more than \$14 million since 2015. The Raymond-based tier-1 processor raised a record \$1.8 million in sales in August 2019, the sixth most for any processor in Washington for that particular month. The company produces a line of marijuana products under the Millennium Extracts label including vape pens, cartridges, shatter, butter and sugar-wax concentrates.

Raymond-based Two Heads Co. has generated \$8.2 million overall followed by South Bend-based Green Labs (\$7.7 million) and Raymond-based Canna Processing (\$3.6 million) to round out the top five.