

way into the open, a gigantic mass of ice carrying a large three masted schooner, with its boats still in the clefts, was sighted. Efforts were made ach and Liver Tablets for stomach trou-bles, indigestion, gassy pains that crowd the hear, biliousness and constipation Chamberlsin's Salve, needed in overy family for burns, scalds, wounds, piles and skin affections; these valued family medicines for only 5 cents. Don't miss it

to find the survivors but no trace of them was discovered. Another see tragedy was added to the already long list of those as yet unsolved when a Greenland whaler came upon a strange Hold a regular position by having an ad every week

COTTAGE GROVE SENTINEL, FRIDAY, OCTOBER 5, 1923

## WHY BANKERS SHOULD BACK COOPERATIVE MARKETING

Those who have been led by dire tales of woe to feel that the agricultural business has gone to the dots and who have been led to be dots the term many reiterations of the statement, that every hand was turned against the farmer, will do well to read the following address, which was delivered before the recent convention of the farm bureau of Lane county by N. E. Glass, president of the Bank of Cottage Grove.—Editor. The message that I want to bring to you is that bankers recognize as one of the most vital needs of the state industry control to the states of the tank of cottage operative agricultural marketing your systematically to help you in the states loans these loans have free thing exceptions, these loans have good to the term and they have set about \$1,500,000 and, with a few triling exceptions, these loans have good there are 11,000,000 rural children to the state and machinery indicated the term are to whom are receiving a barr of while the phonographs. In 1920 there were approximately 3,000,000 motor were approximately 3,000,000 motor were approximately 3,000,000 motor were approximately 3,000,000 motor were approximat

nd internationally. Your banker should be interested that better training of these chil-

in your success in better marketing because it will mean more prosper-ous farmers, and this will mean better business for his bank. He is also interested because he knows it is necessary that our basic industry, arricellaure he placed on a perma-articellaure he placed on a perma-and county commitses to further

agriculaure, be placed on a perma-nently sound basis. Progressive bankers today realize that the wel-fare of the banking business is in-separably linked with a permanent and profitable agriculture. In the rest the consolidation of rural schools cultural high schools. But we real-ize that this is necessarily a slow movement. In the past two years the agri-cultural commission has taken espe-

cultural commission has taken espe-cial interest in the matter of farm marketing. The farmer needs the assistance of the banker and busi-ness man in his marketing problems more than any other line of effort. The banker can not tell him how to hay produced on an acre. Girls take farm, but he can help him estab- an immediate interest in the canlish an orderly marketing system, and can help especially in the book-keeping and distribution of funds.

PIN

The banker is also interesting imself in better farming methods. The purpose of the commission and of the agricultural committees is to nterest bankers in financing the

interest bankers in financing the kind of farming which proves most profitable. In short, it is just as essential for the banker to know when he extends credit to a farmer that the business of the borrower is

to whether they were successful the college forces. r not.

SIXTH ANNUAL NOVEMBER

Farmers have bought their share of the phonographs. In 1920 there were approximately 3,000,000 motor vehicles on farms and, with the hard-surface road, farm life was thus tied with the social life of the nearest town nearest town.

It has ever been a mystery to me that we could accept the prophecies of agriculture's decline when such facts as these are within the reach of all.

Now let us turn to the situation that has arisen in our agricultural development to command the atten

The boys' and girls' club work, tion of students of economics no less than that of the farmers. This is the price fall in wheat. We have passed through similar experiences and agriculture has survived more discouraging outlooks than exist to-day. In some quarters there is a demand for remedial legislation. I do not know of anything legis ning and poultry clubs and in the lessons which the home demonstralation can accomplish that cannot be accomplished better and more tion agents give them regarding better living conditions in the home. Instingly by cooperation in business. In the present instance we must pin our faith on natural remedies applied in the light of accurate in-formation. And the immediate ques-We hope that within a few years we shall have two or three million boys' and girls' club members. tion arises: Is there at hand a suf-ficient fund of accurate information Does it pay? One county in Tex

on the wheat situation? The appeal made to President Harding by the American Farm Bureua federation asking him to in duce wheat farmers to hold 200,000, that the business of the borrower is on a sound basis as it is to have before him the balance sheet of the merchant or the manufacturer. Would a banker lend money to a mill owner unless he had before him the balance sheet showing the turnover, expense account, net prof-it, plant depreciation, etc.? Certain-ty not. Yet it is a strange fact figures given out by a representa-turnover, expense account, net prof-it, plant depreciation, etc.? Certain-ly not. Yet it is a strange fact that the average country banker has been leading money year after year to farmers without a real knowledge as to whether they were successful

The total population of the United the farmers figure a total avail-

or not. This increase in agriculture knowledge among bankers is of ut-most importance to farmers. It means that farmers who are con-ducting their business along sound lines and who desire to improve their condition by the introduction of better livestock or the purchase of improved farm machinery, or any of the many things which may de-velop the individual farm, are going to receive helpful consideration from bankers, while the shiftless farmer who has been robbing his soil or has not been producing enough to provide for the livestock and for farm, will be denied credit. From the inception of this move-ment, bankers have taken a lively interest in county agent work and in the establishment of boys' and in the establ

Pork chops, dipped in cracker crumbs and fried to a turn, make an ideal meat item for any meal

> Cleanliness—Service Quality-Price

Free Delivery All Day Every Day



# More Power to You



-and it is here for your machine at any hour, day or night. Our filtered gasoline is thoroughly clean and gives great running power to your engine. You will find this a handy station for refilling. You get quick and efficient service

COTTAGE GROVE SERVICE STATION Fifth and Main Streets

Nationally Advertised HOOD TIRES for Sale Here and a Few Lee and Mason Tires at Bargain Prices

## This Bank Is Built on Service



to the business community. It is much more than a safe depository for funds. It is an institution where business men are welcome when they require either financial advice or assistance. If you have no banking connection we feel sure you would find an account here advantageous in many ways.

FIRST NATIONAL BANK (The Old Reliable)



PAGE THREE



Following the plan adopted five years ago, The Sentinel will this year put on its sixth annual November subscription special. The price of The Sentinel is \$2.25 the year. Until November 30 we will accept subscriptions paid in advance for a full year or more at \$1.75.

In case subscription is in arrears, arrearages must be paid in full to and including November and \$1.75 added for the year in advance. Arrearages should be figured at 19c for each month in arrears.

If subscription is paid in advance, multiply 19c by the number of months it will take to carry subscription to November of next year, deduct 50c therefrom and the remainder will pay to next November.

If subscription expires during November of this year, \$1.75 pays to November of next year.

These explanations show that subscribers get a saving of 50e whether subscription is in arrears, paid to date or paid in advance.

#### EXAMPLES

If subscription expires in September, 1923, 38c will pay to November; add \$1.75 (total \$2.13) and subscription will be paid to November, 1924.

If subscription expires in October, 1923, 19e will pay to November; add \$1.75 (total \$1.94) and subscription will be paid to November, 1924.

If subscription expires in November, 1923, \$1.75 pays to November, 1924.

If subscription is paid to December, 1923, it takes 11 months to pay subscription to the next November. Eleven times 19c is \$2.09; deduct the saving of 50c, remit \$1.59 and subscription will be paid to November, 1924.

If subscription is paid to January, 1924, it takes 10 months to pay to the next November. Ten times 19c is \$1.90; deduct the saving of 50c, remit \$1.40, and subscription will be paid to November, 1924.

The Sentinel aims to see that every subscriber gets a fair deal on this November special. Particularly do we look after the interests of our old friends who have been paying promptly for years.

The idea is to have all subscriptions expire in November, thus saving The Sentinel considerable expense in bookkeeping, which saving we give to our subscribers.

REMEMBER THAT TO TAKE ADVANTAGE OF THIS OFFER YOU MUST DO SO BEFORE NOVEMBER 30.



farm, will be denied credit. From the inception of this move-ment, bankers have taken a lively interest in county agent work and girls' clubs. There are now some stration agents and boys' and girls' the value of all farm property rose they, yet in 1920 the total experts of our five principal grains reached the huge total of 323,000,000 bushels. In that 20 years the number of farms increased 12 per cent, the value of implements and machinery increased almost 400 per cent, and the value of all farm property rose in economics.

Safely

looking derenet, Dattered and weather worn, apparently built in the last century and ice bound for years. A

boarding crew found in the cabin the body of a young woman, preserved by the arctic frosts. Near a long dead fire was the remains of a young man, still holding a flint and steel.

A Wisconsin beekeeper, whose general farm work allows very little time for capturing the swarms that escape his apiary, has found the method illus-

trated both easy and quick. The de-

as numerous painful stings.

consists of a circular rim and a sup-

and often at such a beight that it is

almost impossible to capture them. As soon as the swarm is located and fairly

settled, the basket is raised under the

swarm and shaken so that most of the

bees will drop into it. Of course, many

bees escape but they will return to the

swarm and cluster on the outside of the basket. When all is quiet again, the basket is lowered in front of an empty hive and the bees are induced

to enter their new home without much

. . .

¶ It takes 61 days' work a year to pay the taxes of every producer in the

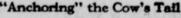
United States, it is estimated. In 1921,

taxes consumed 16.7 of all value pro-

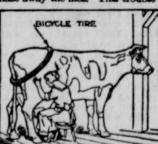
duced in this country.

trouble.

porting fork made of 1/4-in. iron rod and a cone-shaped screen-wire basket attached to the rim as shown. A stout



Anyone who has milked sows has suffered from the annoyance caused by the animal switching its tail around to shase away the flies. This trouble can



be prevented very easily if there is an old bicycle tire lying around the yard. The tire is simply thrown over the cow's back as shown. This idea has been tried and found very effective.

cane fishpole is used for a handle, mak-Animal So Small It Lives in a ing the device light and easy to handle. When the bees swarm, they usually alight in one of the trees of the orchard, Drop of Water

So tiny that it can be seen only by aid of a magnifying glass, an animal, heretofore unknown, has been discovered by an eastern scientist. By neans of whiplash strokes of hairlike projections covering its body it can move rapidly about in a drop of water. The little creature feeds chiefly on germs and other animals living in the water. It measures about one twohundredths of an inch long and is less than one-fourth as wide. . . .

#### **Big Blimp to Circle World**

The large dirigible airship "ZR-I," now under construction for the U.S. Navy, will be sent on a trip around the world when completed this Fall and may later go to the north and south





ing set that can be instantly attached by a suction cup, from which the instruments swing on a pivot, permitting the use of protractor, divider, T-square, rule, and angles. The force of the suction is sufficient to hold the set to the surface of the board for 15 minutes, vice used for the work, he claims, has when the outfit may be removed or replaced at the same point. Being saved him many hours of labor as well vertical, this device may be seen from The device is simple to make. It

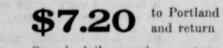
any part of a room, and makes it easier the leaturer to illustrate his subjocts.

TICKLING THROAT Always an annoyance, worse when it afflicts you at night. You can stop it quickly with CHAMBERLAIN'S

COUGH REMEDY Every user is a friend



Just unloaded a car of feed and our prices are right. Mili Run-\$1.20 per 80-lb. sack. Bran-95c per 60-lb sack. Shorts-\$1.40 per 80-lb. sack. Middlings-\$1.90 per 90-lb. sack. Excello Brand Flour-\$2 per sack; every sack guaranteed. Call for ton prices. **STERLING FEED CO.** ASK FOR a Round Trip Ticket and SAVE MONEY \$5.30 to Portland and return On sale Friday, Saturday and Sun-day, with final return limit of Tues-day following date of sale.



On sale daily carrying a return limit of 15 days from date of sale.

> **Reduced Round Trip Fares** to other points

Use the Train Safe-Comfortable-Convenient Dependable and Economical

For further particulars ask agent.

JOHN M. SCOTT Asst. Passenger Traffic Manager Portland, Oregon

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