

Business & Ag

Doing it right at Haines' Sell-Rite

BY MEGHAN ANDERSCH
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Garla Rowe and Joann Wellman agree that "customer service is everything to us." The daughter and mother run the Sell-Rite on Main Street in Haines together. They took possession of the property in February and reopened the store in the first part of May.

Rowe said they have a sign that says, "Enter as a stranger, leave as a friend." They are still working on decorating, so the sign is not up yet, but will be.

Earlier this year, they cleaned and remodeled the building with the assistance of "brothers, uncles, and cousins" and put in new fans, lights, and flooring. Wellman said they have a lot of old stuff they will decorate with, including tools, saddles, and buggies.

Originally called the Haines Mercantile, the store was built in 1903 or 1904 and was later called Sell-Rite.

The name was switched back to the Haines Mercantile by the previous owner. Rowe and Wellman changed the name again to Sell-Rite, explaining that's the name everyone still calls it anyway. Rowe also said, "We also want to sell everything right."

Rowe said since the reopening, customers have been excited about how clean the store is, that they are consistently open, they work to keep prices reasonable, and they provide



Meghan Andersch / The Baker County Press

Garla Rowe with her mom, Joann Wellman, new owners of the Haines Sell-Rite Store.

excellent customer service. Rowe said the community has been wonderful about supporting them. She said they are hopping pretty much the whole time the store is open.

The duo have a lot of customer service experience.

They previously owned All-in-One Wireless in Baker City and also owned a ranch, which Wellman's in-laws originally purchased in 1946.

They have expanded store offerings, including the addition of hard ice cream, featuring Huckleberry.

They also supply all types of hunting and fishing licenses, fountain drinks, gift cards, and a boutique area with clothing and jewelry. They try to work with local suppliers as much as possible.

Browsing the immacu-

late aisles reveals everything from cold drinks to fresh produce, dog food, and even a couple of fishing poles.

Rowe said they really want to make it so that people don't have to run to town for everything. Rowe said they will be adding house wares in the future.

They are also putting in a deli within the next few weeks and will start out offering cold sandwiches, homemade soups, salads, cinnamon rolls, and pie.

Rowe said future offerings depend on what people want, but that they would like to do hot stuff eventually, like corn dogs, burritos, and fried chicken. When the deli goes in, they will also offer things like milkshakes and jet teas.

They would like to hang a TV to make a place for the guys to drink coffee

and watch the news.

Rowe said owning the store was a dream of her dad and that he had big visions of Haines as a destination, not a pass-through.

Rowe and Wellman are embracing that vision. They talk of maybe putting in some old-fashioned cabins along with RV spots on the land beside the building.

They would also like to put in a laundromat.

Wellman said she envisions old-fashioned wood sidewalks, like an old western town, decorated with buggies and covered wagons.

Store hours are from 7 a.m. to 7 p.m. Monday through Friday, 8-5 on Saturday, and 8-2 on Sunday and Rowe invites everyone to, "Come say hi."

Saddle up! New local shop opens

BY GINA K. SWARTZ
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Nestled in a building by the old railroad station off of Broadway you will find Baker City Saddle Co.

Owner John Childers grew up in Baker City and says, "It's good to be back."

He was away for a good many years.

He spent 18 years working in law enforcement then another 18 years owning his own company providing personal protection and security.

His company was based out of Gresham but he was fortunate enough "to provide services all over the world."

Childers returned to Baker City, where he still has family, about four years ago and is now embarking on what he calls, "My third career."

That third career is in leather works and tooling. This new career used to be just a hobby to relax, as he was imbedded in often very stressful situations with his previous careers.

Childers said, "I tooled leather and just worked in leather for over 20 years. When I moved back here I apprenticed with Bill Huston and learned to make saddles."

Huston has been in the business for over 50 years.

Childers ran a small shop out of his home before partnering with Huston, with whom he has been friends for years and moving to their new location at 2950 Church Street Suite B.

The partners opened only a couple of weeks ago in early July.

Childers said, "We just thought we'd try opening up a shop and see how it went."

Huston had a shop on Second Street until about three years ago when he started working out of a small shop at his home.

Huston, who also paints and sculpts among other talents, is a humble man who says, "I'm just here to help out John, this is really about him."

The business also offers beautiful jewelry courtesy of Kathy Hampton, Montana Cowboy Creations, western art and sculptures for retail sale and has saddles and other tack items available on consignment. They will clean up your items for you and put them on display for sale.

"We will also have custom made bridles, reins and stirrups," Childers said.

The business is a full service business including building new saddles, repairing saddles and provides restoration of old saddles.

Childers can custom make whatever you need to outfit you or your horse including chaps or chinks. For you motorcycle enthusiasts, he can custom make whatever you're needing to outfit yourself and your ride.

Customers can contact Childers at the business Monday thru Saturday 9:00 a.m. - 5:00 p.m. or by phone at 541-519-6846.

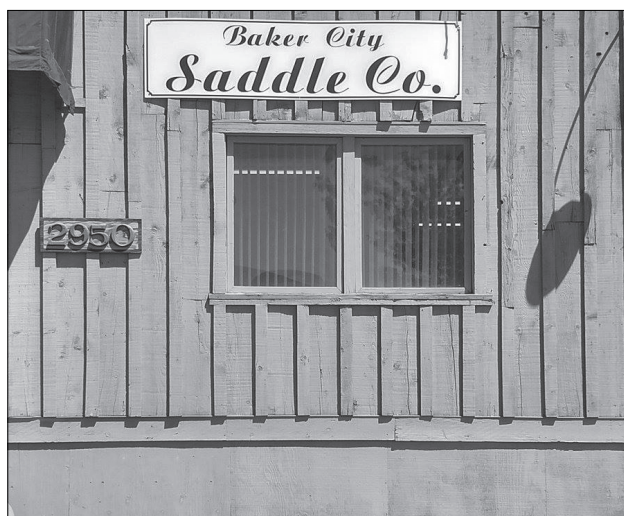
The business also has a Facebook page: Baker City Saddle Co.

For those in need of leatherwork, tack or saddles or have items you would like to sell but



Gina K. Swartz / The Baker County Press

John Childers shows off one of his saddles.



Gina K. Swartz / The Baker County Press

Baker City Saddle Co. boasts a new sign on its rustic wood exterior.

think it would be too much trouble to get them ready, get on down to see them.

— WEEKLY HAY REPORT —

Friday, July 17, 2015 — Eastern Oregon

Prices trended generally steady compared to the same quality last week. Trade activity decreased this week due to however many producers being busy in the field with the second cutting.

Tons	Price Range	Wtd Avg
Alfalfa — Large Square		
Premium 1300	195.00-195.00	195.00

From last week:

Alfalfa/Orchard Mix — Small Square		
Good 80	175.00-175.00	175.00
Timothy Grass — Large Square		
Good 1,000	180.00-180.00	180.00
Grass — Mid Square		
Good 200	175.00-175.00	175.00

USDA Market News Service—AMS.USDA.gov

— CATTLE MARKET REPORT —

Wednesday, July 15, 2015

Vale, Oregon

Cattle sold through the auction: 189

Steer Calves

300-400#	Bulk N/A	Top N/A
400-500#	Bulk 243.00 - 272.00	Top 298.00
500-600#	Bulk 238.00 - 260.00	Top 267.50

Heifer Calves

300-400#	Bulk N/A	Top N/A
400-500#	Bulk 236.00 - 247.00	Top 253.00
500-600#	Bulk 216.00 - 234.00	Top 236.00

Yearling Steers

600-700#	Bulk 223.00 - 234.00	Top 240.50
700-800#	Bulk 197.00 - 219.00	Top 227.50
800-900#	Bulk N/A	Top N/A
900-1,000#	Bulk N/A	Top N/A

Yearling Heifers

600-700#	Bulk 188.00 - 206.00	Top 208.00
700-800#	Bulk N/A	Top N/A
800-900#	Bulk N/A	Top N/A
900-1,000#	Bulk N/A	Top N/A

Thin Shelly Cows 79.00 - 89.00

Butcher Cows 95.00 - 103.00

Butcher Bulls 114.00 - 134.00

Stock Cows Yng. 1800.00 - 2150.00

Younger Hfrts. 119.00 - 137.00

Stock Cows - 1600.00 - 1900.00

ProducersLivestock.com

541-473-3136

— LOG PRICE REPORT —

Price per 1,000 board feet: Northeast Oregon

Doug Fir is \$415.00/mbf

White fir is \$365.00/mbf

Ponderosa Pine is brought sold on diameter splits

6 to 11 inch dib \$300 to \$310/MBF

12 to 17 inch dib \$350 to \$375/MBF

18 to 23 inch dib \$400 to \$430/MBF

24 inch plus dib \$450 to \$500/MBF

DIB is diameter inside bark at small end of log.

MBF is thousand board feet lumber, net scale.

People interested in selling logs should call and get specific quotes from saw mills.

Courtesy of Arvid Andersen, Andersen Forestry Consulting

— PRECIOUS METALS REPORT —

Price per ounce, USD

Gold: \$1088.60

Silver: \$14.72

Platinum: \$966.68

Palladium: \$617.50

Bloomberg.com

— AG COMMODITIES —

Corn: \$416.50/bu/USD

Wheat: \$527.75/bu/USD

Soybeans: \$1004.75/bu/USD

Oats: \$252.20 bu/USD

Rough Rice: \$11.07/cwt/USD

Canola: \$523.80 CAD/mwt

Live Cattle: \$147.15/lb./USD

Feeder Cattle: \$212.60/lb./USD

Lean Hogs: \$64.13/lb./USD

Bloomberg.com