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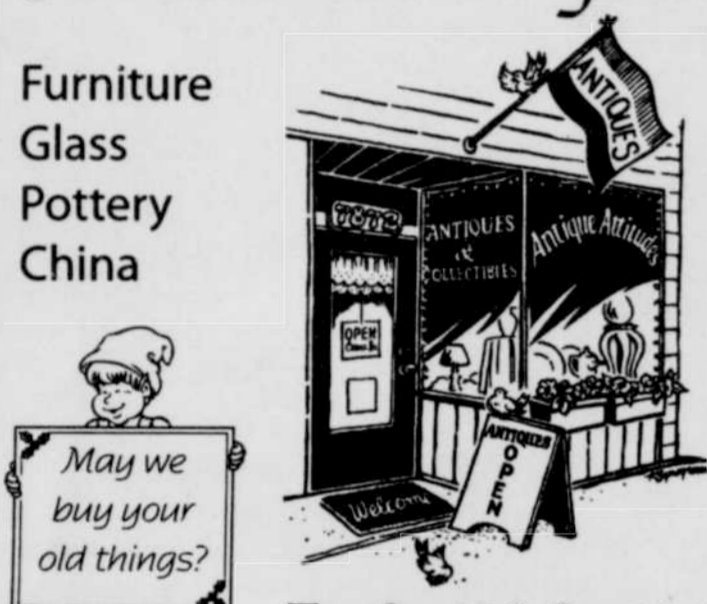
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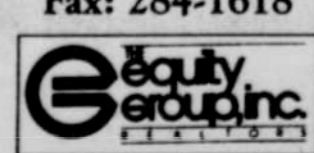
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LOCAL news

THE QUEER PROFIT

Just Out launches a business news column by Marty Davis



Northeast Broadway's coexisting coffee capitalists

Welcome to the inaugural Queer Profit, a column that will periodically pop up in the pages of *Just Out* and focus on what's happening in the world of business as it relates to queer folks. The evolving format will include business briefs, profiles and reports on the outcome of community-oriented fund-raisers.

Some may view Queer Profit as a form of pandering to advertisers. In actuality, it is an acknowledgment of the myriad contributions business people make to the gay and lesbian community.

We all buy, spend, sell and shop. Everyone with a business, product or service is a potential advertiser. To nix coverage based on that possibility would leave us with a lot of blank pages. *Just Out* publishes reviews of plays and CDs, as well as film and other entertainment events—all manifestations of commerce and enterprise.

There's no getting around the fact that business is part of our day-to-day experience. Via this column, I plan to share tidbits about businesses in our neighborhoods, and the people behind them.

Perhaps a good place to start is right here at *Just Out*. I'm pleased to report that our 15th anniversary bash, held Nov. 7 at the Hollywood Theater in Northeast Portland, pumped more than \$500 into our fledgling Jay Brown Scholarship Fund.

This fund, to be managed by Equity Foundation, will provide financial assistance to openly gay or lesbian students pursuing a career in journalism or photo journalism.

Jay Brown, a *Just Out* co-founder, is credited with setting the standard of and vision for the paper.

Photos of the anniversary party can be viewed on the World Wide Web at gaypdx.com.

Much is happening on Northeast Broadway in Portland. Queer-owned businesses abound in this area, and the numbers keep increasing.

A recent addition is the Broadway Coffee Trader, owned by Dick Levy and Larry Hobnet. Their store is located at 2130 N.E. Broadway, next to Java Jan's.

Initial concerns about competition between the two businesses turned out to be unfounded. Broadway Coffee Trader sells bulk coffee, candy and teas, while Java Jan's sells coffee drinks and other beverages. Both feature cards and gifts.

Wally Schmidt and Mark Tynan have opened a new retail candle store called Radiance at 1902 N.E. Broadway. The selection is extensive and unique.

Brian Marki Framing, situated at 2236 N.E. Broadway, has been remodeled. A portion of the

space now belongs to Ultimate Travel and Cruises. Owned by Andrew Leighton and managed by Dale Condon, this agency specializes in leisure and escape travel.

At the corner of Northeast 15th Avenue and Broadway, the queer-friendly Ron Paul Catering and Charcuterie has closed, leaving a prime retail space up for grabs (for the right price, of course).

Tim O'Hearn has moved across the street and combined his two stores into one lavish new French Quarter Spa, 1444 N.E. Broadway. In the back of the store you'll find Café Napoléon, which serves French wines and champagnes by the bottle or glass. There is an espresso bar as well as cheeses, desserts and pastries.

Northeast Broadway is not the only part of town in the bustling mode. On the corner of Southwest 11th Avenue and Washington Street in downtown Portland, a new gay bar, tentatively titled Dick's Bar and Grill, is expected to open in the very near future.

The establishment will be managed by Bill Dickey, who is well known for his association with the Dakota and the Caribou. It will be the first gay bar that Bill Dickey has operated, and he welcomes everyone to stop by. Dick's will feature lunches and dinners with full bar service. Other amenities include pool tables, video games and music videos.

Bender Properties has relocated its office from Milwaukie to 4133 S.E. Division St. in Portland. Bender Properties' Gail Davis reports the company is fully staffed and "raring to go."

Portland Creative Design and Marketing has been chosen as the coordinator for the Oregon Health Division's annual statewide HIV conference, scheduled for the first week of December.

This gathering is expected to draw more than 400 providers, consumers and community-based organizations and will feature keynote speakers from around the country who will address issues related to HIV and AIDS care and prevention.

Gay men and lesbians, as well as gay-friendly businesses, have a valuable networking tool in the Portland Area Business Association, better known as PABA. It is a membership group that has ongoing professional and social activities designed to bolster networking and promotion of one's business. For additional information, visit PABA's Web site at paba.com, or call 241-2222.

■ If you have an item of interest relating to your business, contact *Just Out* at 236-1252, by fax at 236-1257, or send e-mail to justout@justout.com.