

# TWENTY-THIRD AVENUE B·O·O·K·S

1015 NW 23rd Avenue, Portland, Oregon 97210, (503) 224-5097

Monday-Friday 9:30 - 8 pm □ Saturday 10 am - 8 pm □ Sunday 11 am - 4 pm

## eating out

**CAFE** 2114 N.W. GLISAN • 241-0552  
**Renaissance**

**Utopia**  
Dessert and Coffee House

Live music  
Friday & Saturday  
8:00 pm - 11:00 pm

Come join us for  
Divine Dessert, Celestial Coffee  
and Elegant Ambiance

M-Th 7 am - 10 pm  
Fri 7 am - 12 am  
Sat 8 am - 12 am  
Sun 8 am - 9 pm  
Serving Light Lunches

3320 SE Belmont  
235-7606

**THE ECLECTIC EATERY**

**Good food, real people**

**2327 NW Kearney**  
**224-4161**

**Mon Wed Thurs 5:30-Midnight**  
**Fri & Sat 5:30-2AM**  
**Sun 3:30-11PM**

**FIRST THURSDAY**  
August 3  
**Blackburn & Duthie**  
with Neil Masson

**MUSIC NIGHTLY**

**Wednesday** Thomas Lauderdale  
with Kelly Broadway

**Thursday** Jim Blackburn

**Friday** Thomas Lauderdale

**Saturday** Blackburn & Duthie

**Bobo's**  
Restaurant/Lounge

Open Daily 4 pm  
Sunday 11 am

Game Room with  
Pool table,  
darts and pinball

Parking validated at  
Old Town Garage  
120 NW 3rd Ave. Portland, OR  
(503) 224-3285

## local news

### Gleaning support

*A local organization helps nonprofits navigate the challenges of staying in business*

by Inga Sorensen

**W**ith a Republican Congress eagerly wielding its budget-cutting ax—and aiming primarily at targets such as social services—times will undoubtedly get tougher for organizations that provide services to those in need, for arts organizations, for groups promoting community education—so says Kay Sohl, executive director of the Portland-based Technical Assistance for Community Services, a nonprofit organization she co-founded in 1977 to assist nonprofit organizations “with the business of staying in business.”

“Money is going to become an even bigger problem in the next two years. Even those organizations that don’t take a direct hit will feel the effects as funding for various services are cut back,” explains the 49-year-old Sohl. “There will be increased demand for help and fewer governmental dollars available. That will in turn lead to increased competition for foundation money and private donors.... It’s vital nonprofits be able to adapt to these types of changes—no matter how ominous they may be—and we’re here to assist them.”

According to Sohl, during the past two decades her organization has provided training and/or consultation to more than 2,000 nonprofits throughout Oregon and Washington, including the American Indian Association of Portland, Black United Front, Bradley-Angle House, Centro Chicano Cultural de Oregon, Equity Foundation and the American Red Cross.

“We organize training programs and retreats. We host workshops to address issues important to nonprofits. We have an information helpline we can access that includes 250 consultants who specialize in particular areas,” she says. “We assist nonprofits in assessing where they currently are and planning how to get where they want to be,” she says.

According to a TACS brochure, the organization helps nonprofits build informed and involved boards of directors, develop strategies for leadership transitions, build inclusive leadership, and assess clients’ strengths and weaknesses in relation to a wide variety of potential funding sources (foundations, government, individuals, religious or civic groups, fees for products and services, etc.). TACS also performs management reviews and offers diversity training to help nonprofits build and support diversity in all parts of the organization—board, staff, volunteers and program participants.

The TACS-sponsored Community Leaders Resource Project, which was launched in 1990, places emphasis on providing support to people who are often told they are not leaders: women, people of color, low-income people, gay men and lesbians, young people, and people with disabilities.

The Resource Project will be conducting summer leadership support meetings in July, August and September in Portland. Those gatherings—some are open to all and others are geared toward people of color—are designed to give participants a chance to share ideas and listen to other professionals in nonprofits as they discuss the challenges they face.

According to Sohl, gay and lesbian nonprofits have historically been a “hard sell” when it comes to gleaning support from traditional foundations. On the flip side, as with any oppressed group, sexual minorities often donate time and money to those organizations because they feel personally invested in the groups’ cause.

But, as with many oppressed groups, the inclination to criticize “one’s own” can be strong. “The opponents outside can be terrifying. Instead

**TACS NEWS**  
THE NEWSLETTER OF NONPROFIT MANAGEMENT INFORMATION

**Community Leaders Resource Project Expands**  
TACS' Community Leaders Resource Project (CLR) has been assisting nonprofits with the development of staff and volunteer leaders since 1990. CLR provides monthly small group sessions to help participants increase their effectiveness. This summer, CLR will expand to include three Open Support Sessions and one of Color Leadership Support each month.

**Community Treasures Search Begins**  
TACS & PGE launch 2nd Annual Community Treasures Awards

There's a staff member in your nonprofit whose spirit, energy, and dedication truly improves your organization's performance. TACS and PGE want to help you recognize the contributions and accomplishments of one of your organization's most outstanding workers.

The TACS/PGE Community Treasures Awards provides a long-standing staff member whose work changes the lives of clients, volunteers, other staff, and the community.

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of fighting the world, it sometimes feels easier to nit-pick and take your frustrations out on another board member,” says Sohl. “I think that’s changing a bit because [gay men and lesbians] have really had to stick together because of the OCA.”

She adds, “And I think the OCA era has made it more acceptable for corporations to provide support to [sexual-minority-oriented issues/groups] because they’ve witnessed firsthand the challenges faced by these groups. They’ve seen the assault that gay men and lesbians are under.”

According to Sohl, Technical Assistance for Community Services has a \$400,000 budget. Seventy-five percent of that funding is generated by fees paid by nonprofits that utilize TACS services. The remainder comes from foundations and grants. Fees are paid using a sliding scale.

For more information about TACS and/or the Community Leaders Resource Project’s summer meeting schedule, call 239-4001. TACS will also host a workshop entitled “Diversity in the Workplace: Where Do We Begin?” on Aug. 3 from 1 to 4:30 pm at Westminster Presbyterian Church, 1624 NE Hancock St. in Portland. The workshop costs \$45; call 239-4001 for more information.