

FOSTER & ROBERTSON.

The central store of the magnificent Cosmopolitan block is to be occupied by the hardware establishment of Messrs. Foster & Robertson, and the four stories (including basement), will be filled with everything in their line. In the basement the heavier goods will be stored or displayed, including such articles as nails, spikes, grindstones, sash weights, rope, etc.

The salesroom will be on the first floor, which is the handsomest and most elaborately fitted up of any salesroom of a similar kind on the Pacific coast. The shelving is made of Oregon ash and the counters are also of native wood and are finished in artistic style. This room will exhibit to the patron every article of shelf hardware and a complete assortment of builder's hardware, and the arrangement will not only be pleasing to the eye, but will be displayed so that the customer can make his purchases easily and systematically. The second floor will contain case goods, shovels, handles, axes, agricultural tools and commodities of a like kind. On the third floor will be found all of the goods in bulk and unbroken packages displayed in the two lower stories. The heavy interior buyer here finds duplicates of all the articles he has selected, packed ready for shipment, and before he is fairly out of the store his goods may have been marked, lowered into the street and placed on drays, ready to be hauled to the wharf or depot.

This establishment was founded in 1857 by Mr John B. Foster, the senior member of the firm,

whose well known business integrity and fair dealing has given the firm a standing in the country second to no other establishment of the kind on the Coast. Mr. David Robertson the junior member of the firm is a native of Portland, a young man of rare commercial ability, who was made a partner in 1880, and brings into the house vim, vigor and untiring energy in the management of the business. The offices of the firm are palatial in their appointments and combine elegance with convenience. This firm imports direct from the great factories of the east and the old world, and having special freight rates with all the trunk, east and west lines, they are enabled to sell goods as low and in many instances lower than the heaviest houses in their line in San Francisco.

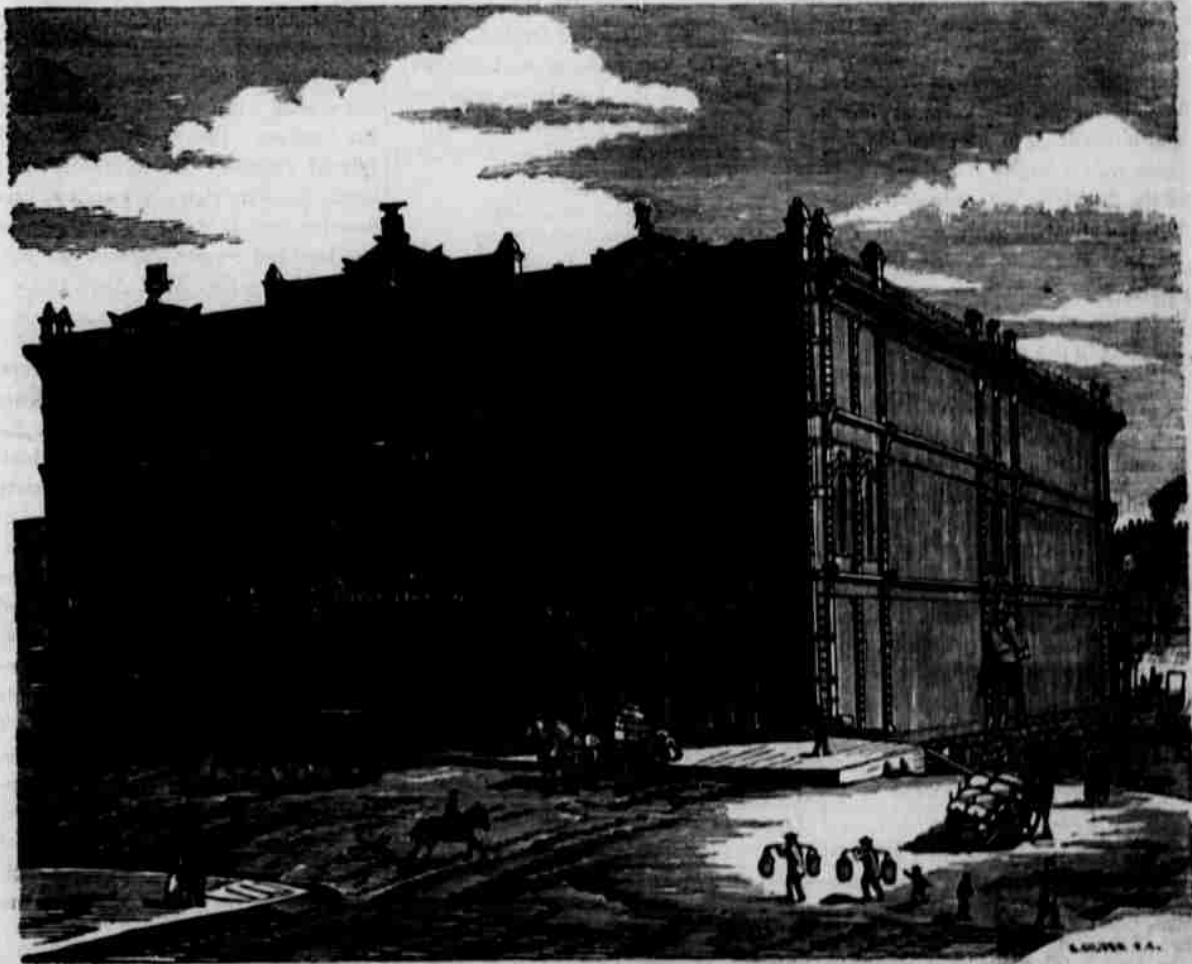
HODGE, DAVIS & CO.

This firm, occupying the corner store of the Cosmopolitan block, are the largest wholesale dealers in drugs, medicines, paints and oils on the North Pacific coast. The firm is one of the oldest in the city, its foundation dating back to 1851, when Hooper, Snell & Co. opened the first drug store in Portland. Since that time this house has sold goods under the firm names of G. W. Snell & Co., Babcock & Story, Story, Redington & Co., G. L. Story, Smith & Davis, Davis & Schuyler, and T. A. Davis & Co. The present firm is the consolidation of the last named firm with Hodge, Snell & Co., in 1878. The last named house was also at that time one of the leading drug houses in the city, having been founded in 1860 by

Messrs. Hodge & Calef (the latter gentleman deceased). The consolidation gave a large impetus to the business, as it brought into the firm a large amount of capital and the experience and trade of years. The members of this firm are now Charles Hodge, T. A. Davis, Geo. W. Snell and F. K. Arnold, all gentlemen, in the broadest sense of the word, commercially and socially. The amount of business transacted in the course of each season, and the number of employees and attaches is marvelous, even for the queen city of the northwest coast. The location and arrangement of their establishment is such as to give them every facility for displaying, selling and shipping their goods.

Trucks can discharge or load freights direct at the basement doors, where are stored oils, pitch and the heavier goods of the house, and is the only establishment in the city that enjoys a like facility.

The first floor is the salesroom proper and also contains the elegant offices of the firm. The second story is the package department, while the third floor is almost entirely dedicated to the manufacture of the "Oregon Kidney Tea" a preparation of which this firm are sole proprietors, and which has already become a favorite remedy all over the Pacific Coast. This firm are adding almost daily to their immense stock new articles brought to light in the field of medical knowledge, and new remedial agents as well as all the additions made by scientific discoveries for the benefit of mankind.



THE NEW COSMOPOLITAN BLOCK, FRONT STREET, BET. OAK AND STARK, PORTLAND, OREGON