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# Farm Market Report

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## Hay Market Reports

Compiled by USDA Market News Service • St. Joseph, Mo.-Portland

Hay prices are dollars per ton or dollars per bale when sold to retail outlets. Basis is current delivery FOB barn or stack, or delivered customer as indicated. Grade guidelines used in this report have the following relationship to Relative Feed Value (RFV), Acid Detergent Fiber (ADF), TDN (Total Digestible Nutrients), or Crude Protein (CP) test numbers:

| GRADE   | RFV     | ADF   | TDN       | CP    |
|---------|---------|-------|-----------|-------|
| SUPREME | 185+    | <27   | 55.9+     | 22+   |
| PREMIUM | 170-185 | 27-29 | 54.5-55.9 | 20-22 |
| GOOD    | 150-170 | 29-32 | 52.5-54.5 | 18-20 |
| FAIR    | 130-150 | 32-35 | 50.5-52.5 | 16-18 |
| UTILITY | <130    | 36+   | <50.5     | <16   |

### WASHINGTON-OREGON HAY (Columbia Basin) (USDA Market News) July 20

| This week FOB 20,150 | Last week 15,282 | Last year 26,825 |
|----------------------|------------------|------------------|
|----------------------|------------------|------------------|

Compared to July 13: Export and domestic Alfalfa steady to firm with most increase on higher testing hay. Timothy for export steady. Dairies are only netting 13.00/cwt for their milk. Bluegrass straw firm. Trade moderate to active with moderate demand. High testing Alfalfa is in short supply. Retail/Feed store steady.

|                     |                            | Tons | Price  |
|---------------------|----------------------------|------|--------|
| Alfalfa             | Mid Square Premium         | 1000 | 200.00 |
|                     | Export                     | 3250 | 180.38 |
|                     | Good/Export                | 6500 | 171.92 |
|                     | Fair/Good                  | 1000 | 160.00 |
| Alfalfa             | Small Square Premium       | 400  | 200.00 |
|                     | Retail/Stable              | 425  | 213.53 |
|                     | Good/Export                | 150  | 190.00 |
| Alfalfa/Orchard Mix | Small Square Prem/Ret/Stab | 200  | 220.00 |
| Orchard Grass       | Small Square Prem/Ret/Stab | 725  | 233.79 |
| Timothy Grass       | Mid Square Premium/Export  | 450  | 280.00 |
|                     | Good/Export                | 550  | 240.91 |
|                     | Fair/Export                | 900  | 207.78 |
| Timothy Grass       | Small Square Prem/Export   | 1600 | 299.06 |
|                     | Good/Export                | 400  | 270.00 |
| Bluegrass Straw     | Mid Square Good/Export     | 1600 | 61.88  |
| Wheat Straw         | Mid Square Good            | 1000 | 65.00  |

### OREGON AREA HAY (USDA Market News) July 20

| This week FOB 4797 | Last week 19,393 | Last year 0 |
|--------------------|------------------|-------------|
|--------------------|------------------|-------------|

Compared to July 13: Prices trended generally steady compared to last week. Retail/Stable Timothy firm in a light test. Retail/Stable type hay remains the most demanded. Demand for export hay light this week. Most hay growers have cut 2018 hay and are selling now. Light

isolated rains in the growing areas has created a large supply of rain damaged hay. All sales in this report are 2018 crop year hay, unless noted by old crop.

Tons Price

CROOK, DESCHUTES, JEFFERSON, WASCO COUNTIES:

Alfalfa Mid Square Fair 250 150.00

Alfalfa Small Square Prem/Ret/Stab 20 230.00

Good/Ret/Stab 50 210.00

Orchard Grass Small Square Prem/Ret/Stab 97 232.42

Timothy Grass Mid Square Prem/Export 250 330.00

Orchard/Timothy Small Square Good/Ret/Stab 75 215.00

Triticale Mid Square Fair 100 165.00

Triticale/Orchard Grass Small Square Good/Ret/Stab 25 175.00

HARNEY COUNTY:

Alfalfa Mid Square Supreme 900 185.00

Orchard Grass Mid Square Premium 450 150.00

KLAMATH BASIN:

Alfalfa Mid Square Supreme 300 220.00

Premium 200 210.00

Fair/Rain Dam 300 130.00

Timothy Grass Small Square Prem/Ret/Stab 1350 357.00

Wheat/Grain Hay Mid Square Good 300 80.00

LAKE COUNTY:

Alfalfa Mid Square Supreme 100 200.00

Alfalfa Small Square Prem/Organic 30 250.00

EASTERN OREGON: No New Sales Confirmed.

IDAHO HAY (USDA Market News) July 20

| This week FOB 14,950 | Last week 20,630 | Last year 13,623 |
|----------------------|------------------|------------------|
|----------------------|------------------|------------------|

Compared to July 13: Alfalfa and Timothy for export steady. Trade active with good demand especially for export Timothy and non-rained on dairy hay for immediate take out. Exporters buying mostly fair to good testing Alfalfa. Most dairies have backed off the market with a few still continue paying 1.00 per point per RFV. Retail/Feed store not tested this week.

|               | Tons                   | Price         |
|---------------|------------------------|---------------|
| Alfalfa       | Mid Square Premium     | 800 150.00    |
|               | Export                 | 150 155.00    |
|               | Fair/Export            | 11,000 145.45 |
|               | Mid Square Good/Export | 2000 135.00   |
| Timothy Grass | Mid Square Good/Export | 1000 177.50   |

### CALIFORNIA HAY (USDA Market News) July 20

| This week FOB 15,87 | Last week 11,120 | Last year 26,761 |
|---------------------|------------------|------------------|
|---------------------|------------------|------------------|

Compared to July 13: All classes traded steady with very good demand. Summer beans and cotton were irrigated in Tulare, com for silage was tasseling and developing ears, and alfalfa was irrigated, cut, and baled. Rice was developing well in the Sacramento valley, and was being treated for armyworm. Winter wheat continued to be harvested.

REGION 1: NORTHERN INTERMOUNTAIN

Includes the counties of Siskiyou, Modoc, Shasta, Lassen and Plumas.

Alfalfa Supr/Org Premium/Supreme 200 287.50

Export 100 185.00

Prem/Ret/Stab 800 207.50

Good 600 206.25

Fair/Org 200 210.00

Good 75 260.00

Prem/Ret/Stab 75 290.00

Wheat Prem/Ret/Stab 895 334.97

Good/Org 800 100.00

Wheat Straw Good/Ret/Stab 550 120.00

REGION 2: SACRAMENTO VALLEY

Includes the counties of Tehama, Glenn, Butte, Colusa, Sutter, Yuba, Sierra, Nevada, Placer, Yolo, El Dorado, Solano and Sacramento.

Alfalfa Good 25 240.00

Good 300 180.00

Del 50 180.00

REGION 3: NORTHERN SAN JOAQUIN VALLEY

Includes the counties of San Joaquin, Calaveras, Stanislaus, Tuolumne, Mono, Merced and Mariposa.

Alfalfa Prem/Supr 200 220.00

Prem/Del 200 270.00

Good 50 165.00

Fair 800 176.00

Good/Del 900 147.50

Good 125 130.00

Wheat Good/Del 250 125.00

REGION 4: CENTRAL SAN JOAQUIN VALLEY

Includes the counties of Madera, Fresno, Kings, Tulare and Inyo:

Alfalfa Good/Contr 1 215.00

REGION 5: SOUTHERN CALIFORNIA

Includes the counties of Kern, Northeast Los Angeles and Western San Bernardino.

Alfalfa Prem/Ret/Stab 150 265.00

Good 255 200.00

Good/Ret/Stab 50 265.00

Forage Mix-Three Way Good 150 255.00

REGION 6: SOUTHEAST CALIFORNIA

Includes the counties of Eastern San Bernardino, Riverside and Imperial.

Alfalfa Prem/Contr/Ret 500 210.00

Ret/Stab 150 205.00

Good 200 170.00

Contr 5000 180.00

## Grain Market Reports

Compiled by USDA Market News Service • Portland

Grains are stated in dollars per bushel or hundredweight (cwt.) except feed grains traded in dollars per ton. National grain report bids are for rail delivery unless truck indicated.

### PORTLAND GRAIN (USDA Market News) Portland July 19

Pacific Northwest Market Summary: Cash wheat bids for July delivery ended the reporting week on Thursday, July 19, mixed compared to week ago noon bids for July delivery.

September wheat futures ended the reporting week on Thursday, July 19, higher as follows compared to week ago closes: Chicago wheat futures were 19.75 cents higher at 5.0425, Kansas City wheat futures were 15.25 cents higher at 4.9650 and Minneapolis wheat futures trended 6.25 cents higher at 5.3675. Chicago September corn futures trended 5.50 cents higher at 3.5125 and August soybean futures closed 12.25 cents higher at 8.46.

Bids for US 1 Soft White Wheat delivered to Portland in unit trains or barges during July for ordinary protein trended five to 23.00 cents per bushel lower compared to week ago prices for the same delivery period from 5.80-5.85. Some exporters were not issuing bids for nearby delivery.

White club wheat premiums were minus five to zero cents per bushel over soft white wheat bids this week and last week.

One year ago bids for US 1 Soft White Wheat any protein for July delivery by unit trains and barges to Portland were 5.13-5.45 and bids for White Club Wheat were 5.13-5.49. Forward month bids for soft white wheat ordinary protein were as follows: August New Crop 5.80-5.85, September 5.80-5.90, October 5.80-5.9050 and November 5.85-5.9450. One year ago, forward month bids for soft white wheat for any protein were as follows: August New Crop 5.18-5.45 and September 5.18-5.53.

Bids for US 1 Soft White Wheat guaranteed maximum 10.5 percent protein during July trended five cents per bushel lower compared to week ago prices for the same delivery period from 5.80-5.85. Some exporters were not issuing bids for nearby de-

livery. White club wheat premiums for guaranteed maximum 10.5 percent protein soft white wheat this week were zero cents per bushel over soft white wheat bids this week and last week.

One year ago bids for US 1 Soft White Wheat guaranteed maximum 10.5 percent protein for July delivery by unit trains and barges to Portland were 5.13-5.40 and bids for White Club Wheat were 5.13-5.40. Forward month bids for soft white wheat guaranteed 10.5 percent proteins were as follows: August New Crop 5.80-5.85, September 5.80-5.90, October 5.85-5.9050 and November 5.85-5.9450.

One year ago, forward month bids for soft white wheat for any protein were as follows: August New Crop 5.13-5.40, September 5.18-5.45, October 5.3175-5.60 and November 5.3675-5.60. Bids for 11.5 percent protein US 1 Hard Red Winter Wheat for July delivery trended 15.25 cents per bushel higher than week ago bids for the same delivery period. Some exporters were not issuing bids for nearby delivery. This week, bids were as follows: July 6.1650-6.2650, August New Crop 6.0650-6.3150, September 6.0650-6.2650, October 6.3150-6.5150 and November 6.4650-6.5150.

Bids for non-guaranteed 14.0 percent protein US 1 Dark Northern Spring Wheat for Portland delivery during July trended mixed, 8.75 cents lower to 1.25 cents per bushel higher than week ago bids for the same delivery period. Some exporters were not issuing bids for nearby delivery.

This week, bids for non-guaranteed 14 percent protein were as follows: July 6.3175-6.3675, August New Crop 6.3175-6.4175, September 6.3675-6.4675, October 6.5475-6.6475 and November 6.6475-6.6975.

Coarse feeding grains: Bids for US 2 Yellow Corn delivered full coast Pacific Northwest - BNSF shuttle trains for July delivery trended 0.50 to 4.50 cents per bushel higher than week ago bids for the same delivery period from 4.4125-4.4525.

Some exporters were not issuing bids for nearby delivery. Forward month corn bids were as follows: August 4.4125-4.4825, September 4.4625-4.5025, October 4.53-4.55, November 4.55-

4.56 and December 4.59-4.60. Bids for US 1 Yellow Soybeans delivered full coast Pacific Northwest - BNSF shuttle trains for July delivery were not available as most exporters were not issuing bids for nearby delivery. Forward month soybean bids were as follows: August not available. Bids for US 2 Heavy White Oats for July delivery trended steady at 3.7750 per bushel.

Outstanding Export Sales: Outstanding U.S. white wheat export sales can be found at the following link: <https://apps.fas.usda.gov/export-sales/wheat.htm>

Outstanding U.S. barley export sales can be found at the following link: <https://apps.fas.usda.gov/export-sales/barley.htm>

Pacific Northwest Export News: There were 11 grain vessels in Columbia River ports on Thursday, July 19, with five docked compared to 12 last week with five docked. There were no new confirmed export sales this week from the Commodity Credit Corporation (CCC) of the USA.

### CALIFORNIA GRAIN (USDA Market News) July 19

Paid by feed manufacturers and other users, delivered plant or receiving station. All prices are offers for prompt shipment unless otherwise stated.

Dollars Per Cwt. -Bulk-

BARLEY US No 2 (46-lbs. per bushel)

Rail: Any Origin - via BNSF and U.P.

Kings-Tulare-Fresno Counties 9.00 Del

CORN US No 2 Yellow 1.40+U

FOB: Modesto-Oakdale-Turlock 1.40+U

Kings-Tulare-Fresno 1.21+U

Turlock/Tulare 1.21+U

Rail: Single Car Units via BNSF

Los Angeles-Chino Valley 1.41+U

SORGHUM US No 2 Yellow (Mill) 1.40+U

Rail Los Angeles-Chino Valley 1.40+U

## Dairy Report

Compiled by USDA Market News Service • Madison, Wis.

### FLUID MILK & CREAM REVIEW - WEST (USDA Market News) July 19

The recent heat wave is impacting California milk production. After several weeks of warm temperatures, industry contacts suggest milk intakes are in good balance with processing needs. Milk handlers say they may need to reach out further into the Western region to cover all requests from processors. Many manufacturers are running 7 days per week.

Bottling demand is steady. Weather forecasts predict warm temperatures to remain for at least the next 10 days. Regional contacts are not sure how much more milk production and components will drop because of the weather.

Arizona milk production continues to drop due to heat and monsoonal activity. Industry contacts say milk intakes are down compared to last month, but still ahead of last year. Milk handlers report that there is plenty of milk available for processors, but a few excess loads of milk from outside the state are finding their way into processing facilities. Class I sales are steady, but milk shippers are making plans of how to redistribute milk loads ahead of the start of schools in a couple weeks. Contacts expect more rains and high temps to continue into the weekend and beyond.

Milk production in New Mexico edged slightly lower. However, milk handlers report several scheduled repairs and maintenance, along with some unexpected plant issues, caused a back

up of milk this week. Milk shippers say they needed to move a few loads into facilities out of state to find homes for the milk. Class I sales were down and Class II sales were flat for the week.

Pacific Northwest milk production is steady to lower and in generally good balance with processing needs. While manufacturers report plenty of milk is available for processing and discounted milk can still be found, fewer distressed loads are coming from across the region.

Milk components and intakes are moderating. Because of the summer heat, Class II manufacturers are pulling heavy volumes of milk and cream.

In the mountain states of Idaho, Utah and Colorado, milk production is still heavy and excess

milk is flowing into surrounding states, albeit not at the volumes seen just a few weeks ago. Summer heat is starting to suppress milk production as parts of the region recede from the peak of milk production. Manufacturers say there is still plenty of milk for most processing needs.

Condensed skim milk supplies are tighter because of the summer heat. In addition, lower milk components are resulting in lower cream volumes. Processors say they do not have any trouble getting the cream they need, but supplies are tightening under the pressure of ice cream manufacturers running at capacity. Retail sales of ice cream and other Class II products are strong.

## Livestock Auctions

### OREGON EUGENE (Eugene Livestock Auction) July 21

Head Cows: 391  
Comments: Cows and bulls of \$3-5. Feeder cattle steady.

High Dressers: 68.00-79.50

Low Dressers: 58.00-68.00

Top 10 Cows: 62.30

Top Bulls High Dressers: 71.00-85.50

Feeder Bulls: 300-500 lbs 152.00-146.00; 500-700 lbs 86.00-128.00; 700-900 lbs 86.00-116.00

Choice Steers: Medium-Large Frame No. 1&2's:

Feeder Steers: 300-400 lbs 142.00-154.00; 400-500 lbs 130.00-161.00; 500-600 lbs 130.00-151.00; 600-700 lbs 115.00-140.00; 700-800 lbs 115.00-134.00; 800-900 lbs 110.00-129.00

Choice Heifers Medium-Large Frame No. 1&2's:

Feeder Heifers: 300-400 lbs 130.00-140.00; 400-500 lbs 120.00-138.00; 500-600 lbs 120.00-139.00; 600-700 lbs 115.00-136.00; 700-800 lbs 100.00-127.00; 800 and up 104.00-119.00

Bred Cows: 810.00-860.00 HD

Pairs: \$1200-1400 Pr

Head Calves (Up-250 lbs) Beef: 190-335 Hd; Dairy: 50.00-52.50 HD

Feeder Lambs: 50-90 lbs 120.00-167.50; 90 to 130 lbs 100.00-127.00

### LEBANON (Lebanon Auction Yard) July 19

Receipts: 327

Butcher Cows: Conventional: Top Cow, \$72.00; Top 10 Cows, \$67.44; Top 50 Cows, \$65.87; Top 100 Cows, \$59.69; Organic: Top Cow, \$90.00; Top 10 Cows, \$78.37; Top 50 Cows, \$65.81.

Bulls: Conventional: Top Bull, \$85.00.

Feeder Heifers: 300-399 lbs \$97.50; 400-499 lbs \$110.00; 500-599 lbs \$110.00; 600-699 lbs \$107.00-\$123.00; 700-799 lbs \$115.00-\$117.50; 800-899 lbs \$79.00-\$99.00; 1000-1099 lbs \$107.00; 1100-1199 lbs \$69.00.

Feeder Steers: 400-499 lbs \$121.00; 600-699 lbs \$100.00-\$118.00; 700-799 lbs \$118.00; 800-899 lbs \$109.00-\$118.00; 1000-1099 lbs \$101.00; 1100-1199 lbs \$105.00; 1600-1699 lbs \$69.00.

### WOODBURN (Woodburn Livestock Exchange) July 17

Total Receipts: 721, 302 cattle

Comments: Light test of feeder cattle this week.

Top 10 Slaughter Cows AP: 69.37 cwt

Top 50 Slaughter Cows AP: 64.35 cwt

Top 100 Slaughter Cows AP: 58.45 cwt

Top Certified Organic Cattle: 60.00-90.00

All Slaughter Bulls: 60.00-85.50 cwt

Top Beef Steers: 300-400 lbs NT; 400-500 lbs 125.00-138.00 cwt; 500-600 lbs 120.00-135.00 cwt; 600-700 lbs 120.00-135.00 cwt; 700-800 lbs 115.00-130.00 cwt; 800-900 lbs 110.00-125.00 cwt

Top Beef Heifers: 300-400 lbs NT; 400-500 lbs 12