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# Farm Market Report

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## Hay Market Reports

Compiled by USDA Market News Service • St. Joseph, Mo.-Portland

Hay prices are dollars per ton or dollars per bale when sold to retail outlets. Basis is current delivery FOB barn or stack, or delivered customer as indicated. Grade guidelines used in this report have the following relationship to Relative Feed Value (RFV), Acid Detergent Fiber (ADF), TDN (Total Digestible Nutrients), or Crude Protein (CP) test numbers:

GRADE	RFV	ADF	TDN	CP
SUPREME	185+	<27	55.9+	22+
PREMIUM	170-185	27-29	54.5-55.9	20-22
GOOD	150-170	29-32	52.5-54.5	18-20
FAIR	130-150	32-35	50.5-52.5	16-18
UTILITY	<130	36+	<50.5	<16

**WASHINGTON-OREGON HAY**  
(Columbia Basin)  
(USDA Market News)  
June 29

This week FOB	Last week	Last year
22,050	25,200	22,110

Compared to June 22: New crop export and domestic Alfalfa and Timothy firm. Trade active with very good demand for all classes and grades. Retail/Feed store steady. Most exporters are waiting till July 6 to see what happens on the tariff issue. All prices are dollars per ton and FOB the farm or ranch unless otherwise stated.

Alfalfa	Mid Square	Tons	Price
	Supreme	800	200.00
	Prem/Exp	6000	190.00
	Good	2450	188.37
	Export	650	175.00
	Organic	500	200.00
	Fair/Export	450	160.00
Alfalfa	Small Square	800	210.94
	Prem/Ret/Stab		
Orchard Grass	Small Square	350	255.71
	Prem/Ret/Stab		
Timothy Grass	Mid Square		
	Prem/Exp	1250	280.00
	Good/Exp	4900	250.00
	Fair/Exp	1750	226.86
Timothy Grass	Small Square	1200	299.17
	Prem/Exp		
Timothy	Windrow	450	290.00
	Prem/Exp		
Bluegrass Straw	Mid Square	500	65.00
	Fair/Exp		

**OREGON AREA HAY**  
(USDA Market News)  
June 29

This week FOB	Last week	Last year
7993	800	915

Compared to June 22: Prices trended generally steady compared to last week prices. Retail/Store type hay remains the most demanded hay. Most hay growers have cut 2018 hay and a few are selling now.

Recent rains in the growing areas have slowed sales as those who hadn't baled are waiting for hay in the field to dry and those who had baled now have rain damaged hay. All sales in this report are new 2018 crop year hay, unless noted by Old Crop.

	Tons	Price
<b>CROOK, DESCHUTES, JEFFERSON, WASCO COUNTIES:</b>		
<b>Alfalfa</b>		
Small Square	50	210.00
Prem/Ret/Stab		
<b>Orchard Grass</b>		
Small Square	28	230.54
Prem/Ret/Stab	100	215.00
Good/Prem/Ret/Stab		
<b>Retail/Stable</b>		
<b>Triticale/Fescue Mix</b>		
Small Square	50	165.00
Good/Ret/Stab		
<b>EASTERN OREGON:</b>		
<b>Alfalfa</b>		
Large Square	160	200.00
Premium	500	166.00
Good		
<b>HARNEY COUNTY:</b>		
<b>Alfalfa</b>		
Large Square	6000	230.00
Good/Prem/Org		
<b>KLAMATH BASIN:</b>		
<b>Alfalfa</b>		
Large Square	300	160.00
Good/Rain Dam		
Small Square	200	160.00
Fair/Good/Rain Dam	100	130.00
Fair/Rain Dam/Weedy	25	110.00
<b>Meadow Grass</b>		
Small Square	10	200.00
Prem/Ret/Stab		
<b>LAKE COUNTY:</b>		
<b>Alfalfa</b>		
Large Square	440	220.00
Premium		
<b>Alfalfa/Orchard/Bluegrass Mix</b>		
Small Square	30	200.00
Prem/Ret/Stab		

**(USDA Market News)**  
June 22

This week FOB	Last week	Last year
17,200	4650	4100

Compared to June 22: Alfalfa new crop firm. Trade active with good demand especially for non-rained on dairy hay for immediate take out. Most dairies are paying 1.00 per point per RFV. Exporters are having a difficult time finding high end press hay. Retail/Feed store not tested this week.

Alfalfa	Mid Square	Tons	Price
	Prem/Supr	400	184.50
	Prem/Exc Moist	4500	170.13
	Exc Moist	600	140.00
	Export	700	145.00
	Good/Prem	2000	155.00
	Exc Moist	1000	145.00
	Good	1000	150.00
	Export	2500	140.00

**CALIFORNIA HAY**  
(USDA Market News)  
June 29

Compared to June 22: All classes traded steady with very good demand. According to the NASS acreage report California all hay area harvested for 2018 is 1,050,000 acres versus 2017 number of 1,100,000 acres with the United States 2018 is at 55,068,000 acres versus 2017 at 53,784,000 acres.

This week FOB	Last week	Last year
9985	18,050	15,070

**REGION 1: NORTHERN INTERMOUNTAIN**  
Includes the counties of Siskiyou, Modoc, Shasta, Lassen and Plumas.  
**Alfalfa**

Prem/Ret/Stab	200	130.00
Good/Prem	200	125.00
Prem/Ret/Stab	100	180.00

**Meadow Grass**  
**REGION 2: SACRAMENTO VALLEY**  
Includes the counties of Tehama, Glenn, Butte, Colusa, Sutter, Yuba, Sierra, Nevada, Placer, Yolo, El Dorado, Solano and Sacramento.  
**Alfalfa**

Prem	1020	238.04
Ret/Stab	50	240.00

Alfalfa/Orchard Mix

Prem/Ret/Stab	50	270.00
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**REGION 3: NORTHERN SAN JOAQUIN VALLEY**  
Includes the counties of San Joaquin, Calaveras, Stanislaus, Tuolumne, Mono, Merced and Mariposa.  
**Alfalfa**

Supr	140	260.00
Supr	400	240.00
Del	275	275.00
Prem/Ret/Stab	250	210.00
Good/Del	300	242.50
Good	2000	120.00
Good/Del	122.00	

**Grain Hay**  
**Wheat Straw**  
**REGION 4: CENTRAL SAN JOAQUIN VALLEY**  
Includes the counties of Madera, Fresno, Kings, Tulare and Inyo.  
No New Sales  
**REGION 5: SOUTHERN CALIFORNIA**  
Includes the counties of Kern, Northeast Los Angeles and Western San Bernardino.  
**Alfalfa**

Prem/Ret/Stab	200	275.00
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**Forage Mix-Three Way**

Good/Ret/Stab	100	247.50
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**REGION 6: SOUTHEAST CALIFORNIA**  
Includes the counties of Eastern San Bernardino, Riverside and Imperial.  
**Alfalfa**

Good/Prem	2000	197.50
Export	500	190.00
Prem	100	220.00
Prem	600	170.00

**Klein Grass**  
**Sudan**

Prem	600	170.00
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## Grain Market Reports

Compiled by USDA Market News Service • Portland

Grains are stated in dollars per bushel or hundredweight (cwt), except feed grains traded in dollars per ton. National grain report bids are for rail delivery unless truck indicated.

**PORTLAND GRAIN**  
(USDA Market News)  
Portland  
June 28

Pacific Northwest Market Summary: Cash wheat bids for June delivery ended the reporting week on Thursday, June 28, lower compared to week ago noon bids for June delivery.

July wheat futures ended the reporting week on Thursday, June 28, lower as follows compared to week ago closes: Chicago wheat futures were 15.75 cents lower at 4.7950, Kansas City wheat futures were 40 cents lower at 4.5325 and Minneapolis wheat futures trended 31.25 cents lower at 5.2150.

Chicago July corn futures trended 12 cents lower at 3.45 and July soybean futures closed 19.25 cents lower at 8.6125.

Bids for US 1 Soft White Wheat delivered to Portland in unit trains or barges during June for ordinary protein trended ten cents per bushel lower compared to week ago prices for the same delivery period from 5.80-5.90.

Some exporters were not issuing bids for nearby delivery. White club wheat premiums were minus five to zero cents per bushel over soft white wheat bids this week and last week.

One year ago bids for US 1 Soft White Wheat any protein for June delivery by unit trains and barges to Portland were 4.8225-5.10 and bids for White Club Wheat were 4.8225-5.15.

Forward month bids for soft white ordinary protein were as follows: July and August New Crop 5.80-5.90, September 5.85-5.95 and October 5.85-5.95.

One year ago, forward month bids for soft white wheat for any protein were as follows: July 4.8225-5.10, August New Crop 5.03-5.10, September 5.03-5.14 and October 5.1625-5.18.

Bids for US 1 Soft White Wheat guaranteed maximum 10.5 percent protein during June trended 10 cents per bushel lower compared to

week ago prices for the same delivery period from 5.80-5.90. Some exporters were not issuing bids for nearby delivery.

White club wheat premiums for guaranteed maximum 10.5 percent protein soft white wheat this week were zero cents per bushel over soft white wheat bids this week and last week.

One year ago bids for US 1 Soft White Wheat guaranteed maximum 10.5 percent protein for June delivery by unit trains and barges to Portland were 4.8225-5.0725 and bids for White Club Wheat were 4.8225-5.1225.

Forward month bids for soft white wheat guaranteed 10.5 percent proteins were as follows: July and August New Crop 5.80-5.90, September 5.85-5.95 and October 5.90-5.9450.

One year ago, forward month bids for soft white wheat for any protein were as follows: July 4.8225-5.0725, August New Crop 4.98-5.08 and September 5.08-5.13.

Bids for 11.5 percent protein US 1 Hard Red Winter Wheat for June delivery trended 40 cents per bushel lower than week ago bids for the same delivery period.

Some exporters were not issuing bids for nearby delivery. This week bids were as follows: June 5.7825-6.0325, July 5.7825-6.0825, August New Crop 5.62-5.97, September 5.97-6.02 and October 6.1050-6.2550.

Bids for non-guaranteed 14.0 percent protein US 1 Dark Northern Spring Wheat for Portland delivery during June trended 31.25 to 36.25 cents per bushel lower than week ago bids for the same delivery period. Some exporters were not issuing bids for nearby delivery.

This week, bids for non-guaranteed 14 percent protein were as follows: June and July 6.5150-6.7150, August New Crop 6.4250-6.6750 and September 6.4250-6.6250.

Coarse feeding grains: Bids for US 2 Yellow Corn delivered full coast Pacific Northwest - BN shuttle trains for June delivery trended were not available as most exporters were not issuing bids for nearby delivery. Forward month corn bids were as follows: June not available, July 4.49, August 4.5625-4.5725, September 4.5425-5.5625, October 4.56 and November 4.56-4.58.

Bids for US 1 Yellow Soybeans delivered full coast Pacific Northwest - BN shuttle trains for June delivery were not available as most exporters were not issuing bids for nearby delivery.

Forward month soybean bids were as follows: November not available. Bids for US 2 Heavy White Oats for June delivery trended steady at 3.63 per bushel.

Outstanding Export Sales: Outstanding U.S. white wheat export sales can be found at the following link: <https://apps.fas.usda.gov/export-sales/>

Outstanding U.S. barley export sales can be found at the following link: <https://apps.fas.usda.gov/export-sales/barley.htm>

Pacific Northwest Export News: There were 17 grain vessels in Columbia River ports on Thursday, June 28, with four docked compared to 21 last week with four docked.

There were no new confirmed export sales this week from the Commodity Credit Corporation (CCC) of the USDA.

**CALIFORNIA GRAIN**  
(USDA Market News)  
June 28

Paid by feed manufacturers and other users, delivered plant or receiving station. All prices are offers for prompt shipment unless otherwise stated.

Dollars Per Cwt. -Bulk-  
BARLEY US No 2 (46-lbs. per bushel)

Truck	Stockton-Modesto-Oakdale-Turlock	10.65 Del
	Glenn County	8.00 Del

CORN US No 2 Yellow		
FOB	Modesto-Oakdale-Turlock	Basis 1.19
	Kings-Tulare-Fresno	Basis 1.19
	Turlock/Tulare	Basis 1.36-U

Rail: Single Car Units via BNSF		
	Los Angeles-Chino Valley	Basis 1.19-U
	SORGHUM US No 2 Yellow (Milo)	
	Rail Los Angeles-Chino Valley	Basis 1.26-U

## Dairy Report

Compiled by USDA Market News Service • Madison, Wis.

**FLUID MILK AND CREAM**  
**REVIEW - WEST**  
(USDA Market News)  
June 28

In California, fluid milk demand increased this week, mostly due to the upcoming holiday.

Some reports say that several processors were running slow last week and are now catching up with their processing duties.

Class II sales going into ice cream manufacturing plants increased.

Milk production is generally flat. However, milk components are dwindling.

Arizona milk output is downward trending. Hotter weather in the triple digits during the day is contributing to a slowdown in production level.

Nonetheless, fluid milk volumes are enough to meet all current needs. Class I sales remain steady.

Milk production is generally past the peak season in New Mexico. Plant managers are able to manage milk loads without any major issue.

This week, output has declined. Nonetheless, supplies are in balance with current demand. Class I demand is unchanged from the previous week, while Class II sales have surged in view of the looming holiday. Intakes from Class III have also moved up.

Pacific Northwest milk production is following seasonal summer trends. Favorable weather continues to support cow comfort and strong milk production. Manufacturers have plenty of milk to fill most processing needs. A few distressed loads are available in the region.

Milk handlers are working to find homes for any extra load ahead of the Fourth of July holiday to keep the number of surplus loads to a minimum.

Milk production in the mountain states of Idaho, Utah and Colorado is strong.

In the southern part of the region, there has been some hot weather which is suppressing milk production somewhat.

However, in the north, warm days coupled with cool nights are allowing cows to recharge. Milk production there is strong and building ahead of peak production to come in the next few weeks. There is plenty of milk available to manufacturers.

A few distressed loads are available at \$4 to \$6 under Class within the region.

Most of the milk is staying in state, but a few loads are getting shipped into neighboring states with the added pain of haul charges.

Industry contacts say although they have not heard of any discarded milk, they expect there could be some abandoned next week as loads get backed up from the Fourth of July holiday.

Farmers are busy with the second hay cutting, and with favorable weather and ample water supplies, industry contacts expect the region to put up good quality feedstocks for dairy cows.

Condensed skim is available to meet all buyers requests in the West. Ice cream manufacturers are taking some loads while most of the remaining loads are clearing to Class IV/a production.

Cream demand is good in the West. Ice cream, frozen confection mixes and butter plants are competing for available supplies. Some butter chum operators are willing to sell cream instead of making butter.

According to California Department of Food and Agriculture, May 2018 pool receipts of milk in the state total 3.32 billion pounds.

This is 0.1 percent lower compared to the same month a year ago. From January through May 2018, receipts are 0.9 percent higher from the comparable period in 2017.

The Value at Test price is \$15.53, 51 cents higher than the previous month, but \$3.37 below a year ago. The percentage of receipts used in Class 1 products is 12.75 percent.

The May quota price is \$15.93 and the over quota price is \$14.23.

Bred Cows: NT  
Day-Old Cross Calves: 90.00-275.00  
Day-Old Dairy Calves: 2.00-35.00  
Block Hogs: NT  
Feeder Pigs: 40.00 HD  
Sows: 13.00-18.00 cwt  
Weaner Pigs: NT  
Lambs: 40-70 lbs 120.00-155.00 cwt; 75-150 lbs 130.00-170.00 cwt  
Thin Ewes: 32.00-65.00 cwt  
Fleishy Ewes: 40.00-63.00 cwt  
Ewe/Lamb Pairs: 67-70.00 HD  
Goats: 10-39 lbs 27.50-72.50 HD; 40-69 lbs 52.50-142.50 HD; 70-79 lbs 115.00-152.50 HD; 80-89 lbs 150.00-182.50 HD; 90-99 lbs 130.00-165.00 HD; 100-199 lbs 100.00-190.00 HD; 200-300 lbs 150.00-195.00 HD

**EUGENE**  
(Eugene Livestock Auction)  
June 30

Receipts: 343  
Market Conditions Compared to Last Week: Cows and bulls steady to \$3-5 stronger. Feeder cattle off slightly on a light test.

High Dressers: 67.00-73.50  
Low Dressers: 58.00-67.00  
Top 10 Cows: 70.15  
Top Bulls High Dressers: 85.00-95.50  
Feeder Bulls: 300-500 lbs 52.00-146.00; 500-700 lbs 56.00-139.00; 700-900 lbs 61.00-119.00

Choice Steers: Medium to Large Frame No. 1 & 2s:  
Feeder Steers: 300-400 lbs 156.00; 400-500 lbs NT; 500-600 lbs NT; 600-700 lbs 110.00-120.00; 700-800 lbs 100.00-114.00; 800-900 lbs 139.00

Choice Heifers: Medium to Large Frame No. 1 & 2s:  
Feeder Heifers: 300-400 lbs NT; 400-500 lbs 140.00; 500-600 lbs 125.00-145.00; 600-700 lbs 111.00-121.50; 700-800 lbs 100.00-114.00; 800 lbs and up 95.00-110.00

Bred Cows: 750-1060 HD  
Pairs: 850-1360 PR  
Head Calves (Up to 250 lbs): Beef 325-450 HD; Dairy 36-60 HD  
Feeder Lambs: 50-90 lbs 130.00-170.00; 90-130 lbs 110.00-142.00