

# Farm Market Report

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## Hay Market Reports

Compiled by USDA Market News Service • St. Joseph, Mo.-Portland

Hay prices are dollars per ton or dollars per bale when sold to retail outlets. Basis is current delivery FOB barn or stack, or delivered customer as indicated. Grade guidelines used in this report have the following relationship to Relative Feed Value (RFV), Acid Detergent Fiber (ADF), TDN (Total Digestible Nutrients), or Crude Protein (CP) test numbers:

Grade	RFV	ADF	TDN	CP
Supreme	185+	<27	55.9+	22+
Premium	170-185	27-29	54.5-55.9	20-22
Good	150-170	29-32	52.5-54.5	18-20
Fair	130-150	32-35	50.5-52.5	16-18
Utility	<130	36+	<50.5	<16

**WASHINGTON-OREGON HAY**  
(Columbia Basin)  
(USDA Market News)  
June 23

This week FOB	Last week	Last year
30,700	3630	17,800

Compared to June 16: New crop export and domestic Alfalfa and export Timothy 5.00-10.00 higher. Trade very active with very good demand. Some producers are reporting lower yields due to colder weather. Exporters remain very aggressive for new crop Timothy. Retail/Feedstore not tested this week.

Alfalfa Mid Square	Supreme	1100	160.00
	Premium Export	2000	172.00
		1200	171.67
	Good	3500	140.00
		6000	168.33
		300	140.00
	Fair/Good	100	110.00
	Fair	1000	110.00
		4200	140.00
	Rain Damage	400	147.00
	Weedy	400	162.00
	Premium Export	200	190.00

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	Premium Export	2000	172.00
	Good	3500	140.00
	Fair/Good	100	110.00
	Fair	1000	110.00
	Rain Damage	400	147.00
	Weedy	400	162.00
	Premium Export	200	190.00

Timothy Grass	Supreme	1100	160.00
	Premium Export	2000	172.00
	Good	3500	140.00
	Fair/Good	100	110.00
	Fair	1000	110.00
	Rain Damage	400	147.00
	Weedy	400	162.00
	Premium Export	200	190.00

Compared to June 16: Prices trended generally steady in an extremely limited test compared to week-ago prices. Most producers

are sold out for the year, and are busy out in the fields preparing for new crop. Some producers have cut and starting to bale and are preparing to start selling 2017 hay. So far, new crop hay pricing, in an extremely limited test, seems generally steady compared to 2016 pricing for similar quality.

Tons	Price
168	170.00
32	220.00
8	245.00
31	237.10
100	200.00

**LAKE COUNTY**  
**Alfalfa Large Square**  
**Supreme**  
**Good**

Tons	Price
148	191.49
200	125.00

**EASTERN OREGON**  
**No new sales confirmed.**  
**HARNEY COUNTY**  
**No new sales confirmed.**  
**IDAHO HAY**  
(USDA Market News)  
June 23

This week FOB	Last week	Last year
1600	500	6000

Compared to June 16: Domestic Alfalfa steady. Trade very slow with moderate demand for new crop. Rain showers reported in parts of the trade area. All prices are dollars per ton and FOB the farm or ranch unless otherwise stated.

Alfalfa	Good	1600	120.00
	Mid Square		

**CALIFORNIA HAY**  
(USDA Market News)  
June 23

This week FOB	Last week	Last year
21,280	22,221	25,533

Compared to June 16: All classes traded steady with moderate demand. According to the U.S. Drought Monitor, with June a normally dry and warm month in the Southwest, it was not surprising that most of the region was rain-free this week. But after a very wet winter season this year across the West (nearly every NRCS SNOTEL basin average precipitation since Oct. 1, 2016, is above or much above normal), the past 3 months (March-May) have been

drier than normal. Monday evening a thunderstorm dumped 3-1.2 inches of rain in the intermountain region that affected a lot that was in need according to a report contact. All hay is reported FOB the stack or barn unless otherwise noted.

Tons	Price
650	200.77
250	190.00
100	185.00
725	252.00
25	290.00

**REGION 1: NORTHERN INTERMOUNTAIN**  
Includes the counties of Siskiyou, Modoc, Shasta, Lassen, and Plumas.  
**Alfalfa**  
**Supreme**  
**Premium**

**REGION 2: SACRAMENTO VALLEY**  
Includes the counties of Tehama, Glenn, Butte, Colusa, Sutter, Yuba, Sierra, Nevada, Placer, Yolo, El Dorado, Solano, Sacramento.  
**Alfalfa**  
**Premium**

**REGION 3: NORTHERN SAN JOAQUIN VALLEY**  
Includes the counties of San Joaquin, Calaveras, Stanislaus, Tuolumne, Mono, Merced and Mariposa.  
**Alfalfa**  
**Supreme**  
**Very High Testing**  
**Del**  
**Del Very High Testing**  
**Premium/Supreme**  
**Premium**  
**Fair/Good**  
**Good**

**REGION 4: CENTRAL SAN JOAQUIN VALLEY**  
Includes the counties of Madera, Fresno, Kings, Tulare, and Inyo.  
**Alfalfa**  
**Premium Del**  
**Good Del**  
**Barley/Wheat Straw**  
**Good**  
**Del**

**REGION 5: SOUTHERN CALIFORNIA**  
Includes the counties of Kern, Northeast Los Angeles, and Western San Bernardino.  
**Alfalfa**  
**Good**

**REGION 6: SOUTHEAST CALIFORNIA**  
Includes the counties of Eastern San Bernardino, Riverside, and Imperial.  
**Alfalfa**  
**Premium**  
**Contracted Retail**  
**Retail/Stable**  
**Good**  
**Export**  
**Fair/Good Export**  
**Fair Export**  
**Premium Export**  
**Good**

**Sudan**  
**Wheat Straw**

4.4875-4.5075. Bids for US 1 Yellow Soybeans delivered full coast Pacific Northwest - BNSF shuttle trains for June delivery were not available as most exporters were not issuing bids for nearby delivery.

Forward month soybean bids were as follows: July 9.74-9.79, September 9.9525-9.9625 and October 9.9325-9.9525. Bids for US 2 Heavy White Oats for April delivery trended steady at 3.2650 per bushel.

**PACIFIC NORTHWEST EXPORT NEWS**  
There were 16 grain vessels in Columbia River ports on Thursday, June 22, with five docked compared to 21 last week with six docked. There were no new confirmed export sales this week from the Commodity Credit Corporation (CCC) of the USDA.

**CALIFORNIA GRAINS**  
(USDA Market News)  
Portland  
June 23

Mode	Destination	Price per cwt.
Truck	Kings-Tulare-Fresno Counties	8.50
Truck	CORN US No 2 Yellow	8.25
FOB	Kings-Tulare-Fresno	8.33
	Turlock/Tulare	8.62
Rail	Los Angeles-Chino Valley	8.64
Truck	Stockton-Modesto-Oakdale-Turlock	8.64
	Kings-Tulare-Fresno Counties	8.64
SORGHUM	US No 2 Yellow (Milo)	8.58
Rail	Los Angeles-Chino Valley via BNSF	8.58
WHEAT	US Durum Wheat	11.90
Truck	Imperial County	
WHEAT	Any Class for Feed	
FOB	Kern County	9.40

Prices in dollars per cwt., bulk Inc.= including; Nom.= nominal; Ltd.= limited; Ind.= indicated; NYE=Not fully estimated.

## Grain Market Reports

Compiled by USDA Market News Service • Portland

Grains are stated in dollars per bushel or hundredweight (cwt.) except feed grains traded in dollars per ton. National grain report bids are for rail delivery unless truck indicated.

**PORTLAND GRAIN**  
(USDA Market News)  
Portland  
June 22

**PACIFIC NORTHWEST MARKET SUMMARY**  
Cash wheat bids for June delivery ended the reporting week on Thursday, June 22, were higher compared to last week's noon bids for June delivery.

July wheat futures ended the reporting week on Thursday, June 22, higher as follows compared to last week's closes: Chicago wheat futures were 7.50 cents higher at 4.6125, Kansas City wheat futures were 2.50 cents higher at 4.6775 and Minneapolis wheat futures trended 23.75 cents higher at 6.5625. Chicago July corn futures trended 16.75 cents lower at 3.6275 and July soybean futures closed 30.75 cents lower at 9.04.

Bids for US 1 Soft White Wheat delivered to Portland in unit trains or barges during June for ordinary protein trended 7.50 cents per bushel higher compared to week ago prices for the same delivery period at 4.8625-5.0625. Some exporters were not issuing bids for nearby delivery.

White club wheat premiums for guaranteed maximum 10.5 percent protein soft white wheat this week were zero to five cents per bushel over soft white wheat bids this week and last week.

One year ago bids for US 1 Soft White Wheat guaranteed maximum 10.5 percent protein for July delivery by unit trains and barges to Portland were not available and bids for White Club Wheat were not available. Forward month bids for soft white wheat ordinary protein were as follows: July 4.8625-5.0625, August New Crop 5.00-5.1025, September 5.0525-5.1525 and October 5.12-5.1750.

One year ago, forward month bids for soft white wheat for any protein were as follows: July 5.0375-5.33, August New Crop 5.1225-5.32, September 5.1225-5.37 and October 5.33-5.47.

Bids for US 1 Soft White Wheat guaranteed maximum 10.5 percent protein during June trended 7.50 cents per bushel higher than week ago prices for the same delivery period at 4.8625-5.1125. Some exporters were not issuing bids for nearby delivery.

White club wheat premiums for guaranteed maximum 10.5 percent protein soft white wheat this week were zero to five cents per bushel over soft white wheat bids this week and last week.

One year ago, forward month bids for soft white wheat for any protein were as follows: July 5.0375-5.25, August New Crop 5.1225-5.25, September 5.1725-5.30 and October 5.33-5.38.

Bids for 11.5 percent protein US 1 Hard Red Winter Wheat for July delivery were 2.50 cents per bushel higher compared to last week's noon bids for the same delivery period. Some exporters were not issuing bids for nearby delivery.

This week, bids for non-guaranteed 14 percent protein were as follows: June and July 7.5625-7.7125, August New Crop 7.5125-7.7625 and September 7.5125-7.9125.

**COARSE FEEDING GRAINS**  
Bids for US 2 Yellow Corn delivered full coast Pacific Northwest - BNSF shuttle trains for June delivery trended 15.75 cents lower from 4.1875-4.2075. Forward month corn bids were as follows: July 4.2175-4.2875, August and September 4.2875-4.3675 and October

## Dairy Report

Compiled by USDA Market News Service • Madison, Wis.

**FLUID MILK AND CREAM REVIEW - WEST**  
(USDA Market News)  
June 22

In California, milk production at the farm level flattened compared to last week.

Higher temperatures across the state are impacting milk output. They are also melting snow in the mountains.

With most schools closed, bottlers have reduced their daily milk intakes. Balancing plants are taking in additional milk to help clear any unused milk by bottlers.

Alfalfa fields are making excellent progress, and they are being cut and baled. Extreme hot weather is negatively affecting farm milk output in Arizona. This week, milk yield is trending down. Bottling demand has scaled back due to most educational institutions being on vacation.

Eighty-five percent of alfalfa hay was rated good to excellent, compared to only 73 percent last week. Harvesting is taking place on more than 85 percent of alfalfa acreage.

Milk production in New Mexico is dropping. The Southwest part of the state is experiencing warmer weather conditions that are taking a toll on cows' well-being. Some contacts suggest that milk

production will continue to decline, as the weather heats up. Orders for Class I are holding flat. Milk holdovers from last week are steadily declining this week.

Class II demand is slightly up due to increased orders from ice cream makers. The third cutting of alfalfa hay just started and is 13 percent completed. Sixty-nine percent of alfalfa hay was reported good to excellent.

Although milk production in the Pacific Northwest is down year over year, processors say there is plenty of milk for manufactured product needs. Some impacts of the cold, wet winter may have lingered through the remainder of cow lactations, but warmer weather is helping milk production recover. Manufacturers say milk intakes are in relatively good balance with processing needs. Bottling demand is now fully into summer patterns.

Warm weather has moved into much of the mountain states of Colorado, Idaho and Utah, but industry contacts say the heat has not impacted milk production yet. In most years, milk production peaks in late June or early July for areas within the region.

According to the NASS Milk Production report, the states have added cow numbers since last year, and aside from some lingering effects of a harsh winter in Idaho, milk production con-

tinues to grow in Utah and Colorado. Milk processors say they have no problem getting the milk they need for most processing needs. Many manufacturing facilities are operating at or near full capacity.

In the West, some industry participants confirm that condensed skim intakes from ice cream manufacturers are picking up. In general, cream is available in the West.

However, supplies are getting tighter every week. Demand continues to be very active from ice cream manufacturers. According to the DMN National Retail Report-Dairy for the week of June 16-22, the national weighted average advertised price for one gallon of milk is \$2.55, up \$0.03 from last week, and \$0.04 higher from a year ago. The weighted average regional price in the Southwest is \$2.94, with a price range of \$2.29-\$3.99. No ads were reported in the Northwest.

The NASS Milk Production report noted May 2017 milk production in the 23 selected states was 17.8 billion pounds, 1.8 percent above a year ago.

Milk cows in the 23 selected states totaled 8.72 million head, 81,000 head more than a year ago.

## Livestock Auctions

### Oregon

**EUGENE**  
(Eugene Livestock Auction)  
June 24

Head count: 241  
Compared to last week: Cows and bulls steady. Feeder cattle weaker on a light test; 99 degree heat and a late haying season caused light test.

Cows: Top cows high dressers 68.00-78.00; top 10 cows 71.60; low dressers: 58.00-68.00  
Top bulls high dressers: 79.00-91.50  
Feeder bulls: 300 to 500 lbs. 111.00-127.00; 500 to 700 lbs. 100.00-115.00; 700 to 900 lbs. 98.00

Choice steers: Medium to large frame No. 1 and No. 2s: 400 to 500 lbs. 130.00 light test; 500 to 600 lbs. 94.00-129.00 light test; 600 to 700 lbs. 111.00-124.00 light test; 700 to 800 lbs. 118.50 light test; 800 to 900 lbs. 121.00 light test

Choice heifers: Medium to large frame No. 1 and No. 2s: 300 to 400 lbs. 116.00-124.00 light test; 400 to 500 lbs. 108.00-114.00 light test; 500 to 600 lbs. 90.00-109.00 light test; 600 to 700 lbs. 103.00-120.50 light test; 700 to 800 lbs. 98.00-107.00 light test; 800 up lbs. 114.00 light test  
Bred cows: 700-885 HD  
Pairs: 980 pair  
Head calves (up to 250 lbs): Beef 185 HD; Dairy 85-90 HD

Feeder lambs: 50-90 lbs. 140.00-180.00; 90 to 130 lbs. 120.00-160.00

**WOODBURN**  
(Woodburn Livestock Exchange)  
June 20

Total Receipts: 1205, 358 Cattle  
Top 10 Slaughter Cows A/P: 79.57 cwt.  
Top 50 Slaughter Cows A/P: 71.89 cwt.  
Top 100 Slaughter Cows A/P: 63.47 cwt.  
Back To The Country Cows: 70.00 cwt.  
Certified Cows: 80.00-140.00 cwt.  
Top Certified Organic Cattle: 75.00-90.00 cwt.

All Slaughter Bulls: 55.00-101.00 cwt.  
Top Beef Steers: 200-300 lbs. 100.00-130.00 cwt.; 300-400 lbs. 125.00-137.50 cwt.; 400-500 lbs. 125.00-137.00 cwt.; 500-600 lbs. 120.00-133.00 cwt.; 600-700 lbs. 115.00-124.00 cwt.; 700-800 lbs. 110.00-119.00 cwt.; 800-900 lbs. 95.00-103.50 cwt.

Top Beef Steers: 200-300 lbs. 100.00-130.00 cwt.; 300-400 lbs. 125.00-137.50 cwt.; 400-500 lbs. 125.00-137.00 cwt.; 500-600 lbs. 120.00-133.00 cwt.; 600-700 lbs. 115.00-124.00 cwt.; 700-800 lbs. 110.00-119.00 cwt.; 800-900 lbs. 95.00-103.50 cwt.

**Mixed Livestock**  
Day Old Beef Cross Calves: 100.00-200.00 HD  
Day Old Dairy Calves: 20.00-85.00 HD  
Block Hogs: 74.00-86.00 cwt.  
Feeder Pigs: 37.50-105.00 HD  
Sows: 20.00-32.00 cwt.  
Lambs: 40-70 lbs. 140.00-185.00 cwt.; 75-150 lbs. 147.50-190.00 cwt.

Thin Ewes: 55.00-95.00 cwt.  
Fleshy Ewes: 50.00-85.00 cwt.  
Goats: 10-39 lbs. 21.00-100.00 HD; 40-69 lbs. 47.50-130.00 HD; 70-79 lbs. 102.50-137.50 HD; 80-89 lbs. 107.50-175.00 HD; 90-99 lbs. 115.00-180.00 HD; 100-199 lbs. 115.00-255.00 HD

**LEBANON**  
(Lebanon Auction Yard)  
June 22

Total Receipts: 246  
Conventional  
Top Cow: 86.00  
Top 10 Cows: 83.66  
Top 50 Cows: 77.89  
Top 100 Cows: 71.16  
Top Bull: 108.00  
Top 10 Bulls: 95.45  
Organic  
Top Cow: 97.00  
Top 10: 86.07  
Top Organic Bull: NT

Feeder Steers: NT  
Feeder Heifers: NT  
Bred Cows: 550-100.00 HD  
Cow Calf Pairs: 875.00-1575 Pair  
Best Ewes: 72-50.00 cwt.  
Best Lambs: 192.50 cwt.  
Best Goats: 90.00 cwt.

**Washington**  
**TOPPENISH**  
(Toppenish Livestock Auction)  
June 22

Receipts: 1250  
Compared to last week: No trends due to market not recently reported, however, a steady undertone was noted on slaughter cows and bulls. Trade very active with very good demand. Slaughter cows 66 percent, slaughter bulls 10 percent, and feeders 24 percent of the supply. The feeder supply included 51 percent steers and 49 percent heifers. Near 44 percent of the run weighed over 600 lbs.

Replacement Cows: Pre-tested for pregnancy and age.  
Please Note: The below USDA price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on a per cwt basis, unless otherwise noted.  
Feeder Steers: Medium and Large 1-2: 600-700 lbs. 139.50; 700-800 lbs. 130.00-135.00; 800-900 lbs. 126.75. Medium and Large 2-3: 300-400 lbs. 150.00-157.50; 400-500 lbs. 141.00. Large 1: 900-1000 lbs. 120.00. Large 2-3: 900-1000 lbs. 90.00.  
Feeder Holstein Steers: Large 2-3: 300-400 lbs. 105.50; 400-500 lbs. 111.00; 400-500 lbs. 93.00, Full. Large 2-3: 200-300 lbs. 120.00.  
Feeder Heifers: Medium and Large 1-2: 400-500 lbs. 150.00; 500-600 lbs. 140.00-147.00;

600-700 lbs. 129.00-131.00; 700-800 lbs. 119.00. Medium and Large 2-3: 400-500 lbs. 132.00; 800-900 lbs. 111.00. Large 2-3: 1100-1200 lbs. 95.50. Small and Medium 2-3: 500-600 lbs. 126.00-136.00, Yearlings.

Slaughter Cows  
Boners 80-85% Lean 1400-1900 lbs. 79.00-84.00 Avg Dressing; 74.00-79.00 Low Dressing. Lean 85-90% Lean 1000-1900 lbs. 77.00-82.00 Avg. Dressing, 83.50-86.00 High Dressing, 73.00-77.00 Low Dressing.  
Lean Light 90% Lean 900-1500 lbs. 69.00-73.00 Avg. Dressing; 65.00-69.00 Low Dressing  
Slaughter Bulls