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Vilco Wilco Farmers Coop

Overview Wilco is a farmer-owned cooperative. The headquarters may be close to larger cities like Portland and Salem, but it remains in the rural town of Mt. Angel, OR where it all started. Wilco focuses on a commitment to core values and community that come from our roots while striving to be a progressive company known for growth and innovation supplying today's agricultural needs Whether your agriculture interests are crops and ranching to support your family full-time, or you have a hobby and passion for the lifestyle, Wilco's focus is clear. Serve their customers with the products, services, and expertise they need.

Who we are

As a cooperative, our farmer customers are also our owner-members, so we're always focused on what our customers need. As a result, Wilco continues to follow customers in the Pacific Northwest, more recently expanding stores north to Kelso and Gig Harbor, Washington and east to Prineville and Bend, Oregon. And we're always willing to lend a hand to improve agriculturally and the lifestyle's our customers enjoy.

Who makes up Wilco?

Over 3,000 agricultural producers located throughout Oregon and Washington. Wilco also has several hundred thousand non-member patrons. Over 1700 employees represent Wilco and Coop Shared Services

Position Purpose

Reporting to the Board of Directors, the CEO is responsible for the overall operation of the cooperative with the objective of providing value-added services to member/owners and all customers on a profitable, competitive and financially sound basis. The CEO will provide executive leadership and direction to the organization and operating unit leadership consistent with safe and sound business practices, board policies, and all state, federal, and local laws.

The CEO supports the vision of the organization, set jointly with board and collaboratively leads the organization staff, assuring a positive and engaged culture for the cooperative. This role ensures that member/owners and other eligible customers in the cooperative's service area are provided premier care and service. The CEO is heavily involved in the communities in which Wilco operates and serves as champion for Wilco and cooperative issues at the state and local level.

Now Hiring: President and CEO

Posted: June 28, 2017

Mt. Angel, OR

Key Accountabilities

- Provide advice and counsel to the board and is directly accountable for executing the board's policy direction.
- With the board, collaboratively establish business direction that supports cooperative strategy, operating and budget plans, growth strategies and action plans to lead
- Wilco Cooperative into the future. • Provide overall leadership and direction to the cooperative's marketing and business
- development, customer service, finance and accounting and internal control operations. • Determine the overall organizational and delivery system structure and staffing, ensuring the cooperative hires, develops and motivates a highly competent and
- professional staff. · Facilitate management development and succession, proactively making necessary
- adjustments to maintain effective and efficient operation. • Direct the development and implementation of necessary local operating policies, procedures and programs and management systems, controls and standards to
- effectively carry out the cooperative's objectives. • Ensure the adequacy and soundness of the cooperative's financial structure, including risk management, competitiveness of its products and services and responsiveness to all customers' needs.
- Serve as the principal spokesperson for the cooperative to ensure that its corporate
- values and objectives are effectively communicated to all stakeholders. • Collaboratively facilitate regular (annual) strategic and long-term planning session with
- Protect cooperative Information Systems and the Information Assets contained in those systems including customer information and cooperative financial information from
- unauthorized access. • Protect the cooperative's physical assets including buildings, documents, and
- equipment from unauthorized access or harm. • Regular financial reporting to the board.
- Serve as an ambassador for the agriculture community.
- Other duties as required.

Qualifying Characteristics

- Strong commitment and adherence to personal values that align with Wilco's Core
- Values. • 10+ years of successful experience in senior leadership, preferably in a cooperative organization of similar size and complexity, preferably with leadership in one or all of Wilco's key business units: Agronomy, Bulk Petroleum, Food Processing and
- Farm Stores. · Superior team building and talent development skills.
- · Exceptional communication skills and leadership skills.
- · Strong analysis, judgment and strategic thinking.
- · Advanced knowledge and demonstrated experience in the agriculture sector with experience in strategy development and execution.
- Experience with hazelnut processing and marketing a plus. • Bachelor's degree in Business Administration, Agronomy, Agricultural Economics or related field. Advanced education preferred or certificate from a business or graduate school.

Wilco is an Equal Opportunity Employer (M/W/D/V) dedicated to diversity in the workplace and offers a great work environment. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, or protected veteran status.

FINAL DATE FOR APPLICATION: July 19, 2017

PLEASE EMAIL RESUME AND COVER LETTER TO: Recruiting@fccservices.com

If you have any questions, please contact Jay Lux at FCC Services at jay.lux@fccservices.com / 612.237.3196.