

**Shift Into Savings****KUBOTA SALES EVENT**The deals are in overdrive on select new Kubota **RTV X-Series** utility vehicles!**\$0 Down, 0% A.P.R. Financing for 60 Months\***

Offer ends 9/30/16.

**RICKREALL**  
Since 1947

**Farm Supply****503-623-2365****www.rickfarm.com****130 Main St. Rickreall, OR 97371**

\*\$0 down, 0% A.P.R. financing for up to 60 months on purchases of new Kubota RTVX900/X1100/X1120 Series equipment is available to qualified purchasers from participating dealers' in-stock inventory through 9/30/2016. Example: A 60-month monthly installment repayment term at 0% A.P.R. requires 60 payments of \$16.67 per \$1,000 financed. 0% A.P.R. interest is available to customers if no dealer documentation preparation fee is charged. Dealer charge for document preparation fee shall be in accordance with state laws. Inclusion of ineligible equipment may result in a higher blended A.P.R. 0% A.P.R. and low-rate financing may not be available with customer instant rebate offers. Financing is available through Kubota Credit Corporation, U.S.A., 3401 Del Amo Blvd., Torrance, CA 90503; subject to credit approval. Some exceptions apply. Offer expires 9/30/2016. See us for details on these and other low-rate options or go to [www.kubota.com](http://www.kubota.com) for more information. Optional equipment may be shown.

© Kubota Tractor Corporation, 2016.

N16-4/#7

# Nurseries become destinations

By **JANAE SARGENT**  
Capital Press

Independent garden centers are adopting the idea of becoming “destination nurseries” and offering classes, events and community projects to set themselves apart and compete with box stores.

Breanne Chavez, executive director of the Washington State Nursery and Landscape Association, said nurseries are positioning themselves as a resource and community partner to bring in new customers and make shopping more of an experience than can be had at box stores.

By becoming a destination spot, garden centers have begun offering instructional classes, yoga classes, large-scale social events and cafés to engage community and get new customers in the nursery and interested in gardening.

Garland nursery in Corvallis, Ore., is a well-regarded destination nursery. Co-owners Brenda Powell, Lee Powell and Erica Powell-Kaminskas said people come to their nursery to be happy and enjoy the peaceful atmosphere.



Janae Sargent/Capital Press

Co-owners Brenda Powell and Erica Powell-Kaminskas operate Garland Nursery with their brother and co-owner Lee Powell. The idea of a destination nursery was started by their mother before they took over.

Garland nursery offers a rotating monthly class geared toward plant care, regular classes to engage children and teach them to plant and holds four to five large events each year that are open and free to the public.

“Our events and classes are intended to draw in people who might not be customers now but may want to in the future. And when they do, they will think of us,” Lee Powell said.

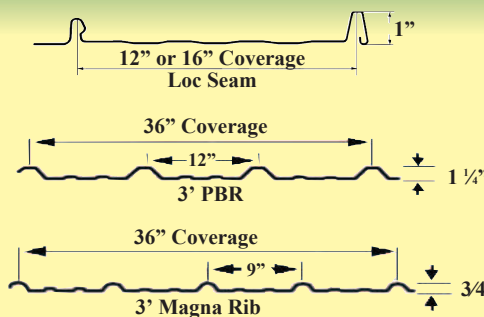
Josh Zeilinski, Oregon Association of Nurseries

executive committee vice president, said he thinks destination nurseries are a good idea.

Zeilinski said changing garden centers to destinations will take a big shift in mindset but that he sees a lot of value, especially in bringing in the millennial generation — those people now in their 20s.

Chavez said one major debate in the nursery industry is how to bring young people in and get them engaged in gardening.

## Metal Roofing and Siding

**SALE White Magna Rib \$1.55/LF**

See our website for additional profiles and products!



**METALLION INDUSTRIES**

HOURS:  
Mon. - Fri.  
8:00 - 5:30

**503-630-7740**

Fax 503-630-7770  
850 NW Park Avenue, Estacada, OR

**“LIVE EVERY DAY FOR JESUS!”**

N16-7/#7

## Quality Steel Buildings



- CHOOSE YOUR SIZE
- CUSTOMIZE YOUR DESIGN
- CALL FOR QUOTE!
- PRE-ENGINEERED STRUCTURES

[www.metallionindustries.com](http://www.metallionindustries.com)